

**DATE:** October 15, 2018

**TO:** Transportation Authority of Marin Citizens' Oversight Committee

**FROM:** Li Zhang, Chief Financial Officer

**SUBJECT:** Review and Acceptance of the Draft FY2017-18 TAM Comprehensive Annual Financial

Report (Action), Agenda Item No. 4

#### **RECOMMENDATION:**

The TAM Citizens' Oversight Committee reviews the Draft FY2017-18 TAM Comprehensive Annual Financial Report and refers it to the TAM Board for acceptance.

#### **BACKGROUND:**

TAM is required by its Measure A ½ Cent Transportation Sales Tax Expenditure Plan, and PUC Code 180105(c) to conduct an annual financial audit. TAM staff, along with TAM's audit team from Vavrinek, Trine, Day & Co., LLP, started the work on the FY2017-18 financial audit in June of this year and the final field visit was conducted the first week of September. As required by the Measure A ½ Cent Transportation Sales Tax Expenditure Plan, the COC is asked to review and accept Draft FY2017-18 TAM Comprehensive Annual Financial Report and Single Audit Report and report the results to the Marin citizens in its FY2017-18 COC Annual Report.

#### **DISCUSSION/ANALYSIS:**

#### FY2017-18 Comprehensive Annual Financial Report

Vavrinek, Trine, Day & Co., LLP has completed the annual financial audit of TAM for the year ended June 30, 2018. One major change in TAM's practice this year, is that instead of the preparing only the basic financial statements, which is the minimum necessary for fair presentation in conformity with generally accepted accounting principles, with the support of the auditor, staff developed the first TAM Comprehensive Annual Financial Report (CAFR) for the year ended June 30, 2018.

The CAFR is designed to ensure that users of the financial statements have the information and context needed to assess the financial health of TAM. It has four main components:

- Introductory Section: A letter of transmittal is included in this section. The letter should discuss a profile of the agency and the general economy of Marin County, in which it operates. It also highlights accomplishments and discusses major initiatives of TAM.
- Financial Section: This section contains most of what is required for basic financial statements.

- Statistical Section: This section allows operational, economic, and historical data to be included. This provides a context for assessing a government's economic condition. The statistical section is made up of the following broad categories:
  - ✓ Information on financial trends
  - ✓ Information on revenue capacity
  - ✓ Information on debt capacity
  - ✓ Demographic and economic information
  - ✓ Operating information
- Compliance Section: This section includes all the compliance audits that TAM is subjected to in the fiscal year audited as well as the Single Audit Report required by the federal awards.

#### Results of the FY2017-18 Financial and Single Audits

The Auditor has certified that all of TAM's financial statements are presented fairly in all material aspects, has certified the financial position of the governmental activities and each major fund on June 30, 2018, and the respective changes in financial position thereof and the budgetary comparison for the special revenue funds for the year ended in conformity with U.S. generally accepted accounting principles, as well as the accounting system prescribed by the State Controller's Office and state regulations governing special districts.

The auditor also confirmed that its tests during the Single Audit process disclosed no instances of non-compliance or other matters that are required to be reported under Government Auditing Standards.

## Confirmation of Compliance of the 5% Administration Cost Cap Requirement in Measure A

The Expenditure Plan allows TAM to use up to 5% of the Measure A revenue for administration costs, of which 1% can be used for salaries and benefits for administrative staff and 4% can be used for overall project/program support. The Measure A compliance audit conducted for FY2017-18 confirmed that TAM is in compliance with the 5% overall administration cost ceiling and under the 1% administrative staff cost cap mandated by Measure A.

#### FISCAL CONSIDERATION:

The audit is being conducted within budget.

#### **NEXT STEPS:**

The Committee reports the results of the audit to the citizens in Marin in its FY2017-18 COC Annual Report.

#### **ATTACHMENTS:**

Attachment: Draft TAM FY2017-18 Comprehensive Annual Financial Report

## **Transportation Authority of Marin**

## **Comprehensive Annual Financial Report**

For the Fiscal Year Ended on June 30 2018

San Rafael, California





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## Transportation Authority of Marin

## **Comprehensive Annual Financial Report**

For the Fiscal Year Ended June 30 2018

Prepared by the Finance and Administration Team

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INTRODUCTORY SECTION

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October XX, 2018

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The Board of Commissioners
Transportation Authority of Marin

We are pleased to present the Comprehensive Annual Financial Report (CAFR) of the Transportation Authority of Marin (TAM) for the fiscal year ended June 30, 2018. The financial statements are presented in conformity with generally accepted accounting principles and were audited in accordance with generally accepted auditing standards by a firm of licensed certified public accountants.

The Measure A ½-Cent Transportation Sales Tax and the Measure B \$10 Vehicle Registration Fee Expenditure Plans require an annual audit of TAM's financial statements. This report is published to fulfill the requirement for the fiscal year ended June 30, 2018.

Management assumes full responsibility for the completeness and reliability of the information contained in this report, based upon a comprehensive framework of internal control that it has established for this purpose. Because the cost of internal control should not exceed anticipated benefits, the objective is to provide reasonable, rather than absolute, assurance that the financial statements are free of any material misstatements. We believe the controls and procedures in place are adequate to ensure the accuracy of reported data in all material respects, and TAM's financial position is presented fairly.

Vavrinek, Trine, Day & Co. LLP, Certified Public Accountants, have issued an unmodified ("clean") opinion on TAM's financial statements for the year ended June 30, 2018. The independent auditor's report is located at the front of the financial section of this report.

Generally accepted accounting principles require that management provide a narrative introduction, overview and analysis to accompany the basic financial statements in the form of Management's Discussion and Analysis (MD&A). This letter of transmittal is designed to complement the MD&A and should be read in conjunction with it. TAM's MD&A can be found immediately following the report of the independent auditors. Responsibility for the accuracy, completeness and fairness of the presented data and the clarity of presentation, including all disclosures, rests with the management of TAM.

#### PROFILE OF THE GOVERNMENT

TAM plays a major role in improving the quality of life for Marin County residents. It develops and maintains the economic viability of our local region by funding transportation projects and programs that improve mobility, reduce congestion, and provide a transportation system with more options for those living, working, and visiting Marin County

TAM administers the expenditure plan for Measure A, the ½-cent Transportation Sales Tax measure passed in 2004. The Measure A ½-Cent Transportation Sales Tax is the most critical local funding source for addressing Marin County's transportation needs. Revenues from the sales tax fund many critical transportation projects and programs in the County, such as the carpool lane on Highway 101, local transit, major and local street projects, safe routes to school program, crossing guards, etc.

TAM administers the expenditure plan for Measure B, the \$10 Vehicle Registration Fee (VRF), passed in 2010. Revenues collected from the Measure B \$10 VRF help reduce traffic congestion, maintain roads, improve safety, and reduce air pollution by maintaining local and residential streets and pathways; funding transportation options for seniors and disabled persons; funding local pothole repair; providing school crossing guards and safe access to schools; and reducing commute trip congestion and supporting a cleaner environment.

TAM also serves as Marin County's Congestion Management Agency (CMA) and is responsible for coordinating funding for many of the transportation projects and programs in the County. In this role, TAM is responsible for developing and administering the Congestion Management Program (CMP). Through its CMA activities, TAM leverages state and federal transportation dollars to complement the Measure A ½-Cent Transportation Sales Tax and the Measure B \$10 VRF revenues and performs project delivery oversight to assist with project implementation. TAM also tracks transportation system performance to ensure that Marin County gets good value for its transportation investments and prepares the long-range countywide transportation plan to guide future investment decisions.

TAM has also served as Marin's program manager for the Transportation Fund for Clean Air (TFCA) fund from the Bay Area Air Quality Management District (BAAQMD). In such role, TAM approves funding for transportation projects that directly benefit air quality, through reduced motor vehicle emissions.

TAM's Board of Commissioners has a total of 16 members, including the five members of the County Board of Supervisors and an elected official from each city and town. Board members elect a chairperson every January. The chairperson recommends and TAM's Board appoints members and chairpersons of the committees.

#### **ECONOMIC CONDITION**

Marin's economy is driven by various types of industries including financial services, healthcare, biotech, high technology and tourism. Its population is one of the wealthiest, healthiest and most highly educated in the nation. The expanding economy acts as a global talent magnet and employment hub. Marin's unparalleled quality of life continues to attract new residents and reinforces residential property values. Residents enjoy exceptional school districts, easy access to a multitude of recreational activities, and breathtaking natural beauty.

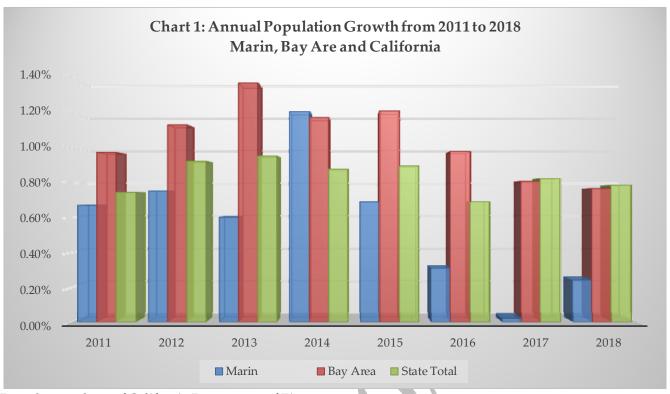
#### Major Economic and Sales Tax Revenue Trend Indicators:

Major factors affecting the economy and sales tax revenues include population, personal income, and unemployment rate.

According to the data provided by the California Department of Finance, from 2010 to 2018, the population of Marin County increased from 252,409 to 263,886. With an annual growth rate of 0.56%. As shown in "Chart 1: Annual Population Growth from 2010 to 2018, Marin, Bay Area and California", Marin's population growth is much slower than other parts of the Bay Area and the State.

As one of the richest counties in the US, Marin's per capita personal income is the highest in the State, as shown in "Chart 2: Per Capita Personal Income – Marin, Bay Area and California". As of 2016, Marin's per capita personal income (\$115,952) is more than double of the national level (\$49,246), and the state level (\$56,374), and also more than 40% higher than the Bay Area average (\$80,695).

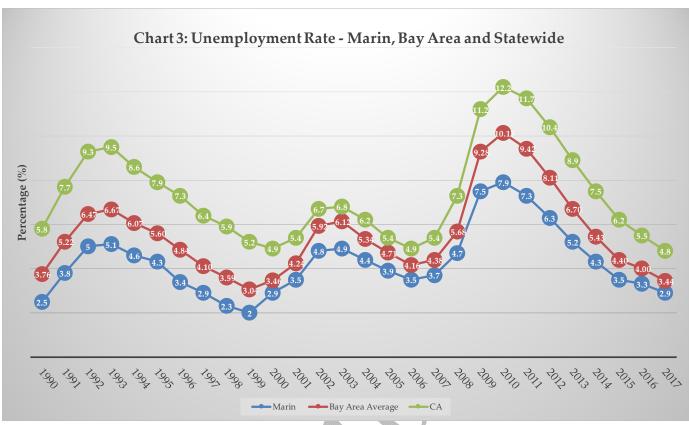
Marin has been enjoying one of the lowest unemployment rates in the nation for decades. As shown in "Chart 3: Unemployment Rate – Marin, Bay Area and California", unemployment rate in Marin is much lower than the State and the average Bay Area. As of June 2018, unemployment rates were below 5 percent in all nine Bay Area counties, according to the California Employment Development Department. San Mateo County had the lowest unemployment rate at 2.5 percent, followed by San Francisco at 2.6 percent and Marin County at 2.7 percent. Since per capita personal income and unemployment rate are two main drivers of taxable sales, the combined effects in general indicated more household income generated and more overall spending by the local economy over the past years. Looking ahead, the strong fundamentals in Marin County's economy is expected to support long term taxable sales growth and subsequent sales tax revenue increase for TAM. However, an economic slowdown or recession is projected by many economists in the near future. "Chart 4: Measure A Sales Tax Revenue Trend, from FY2006-FY2018" shows the historical revenue collection since the inception.



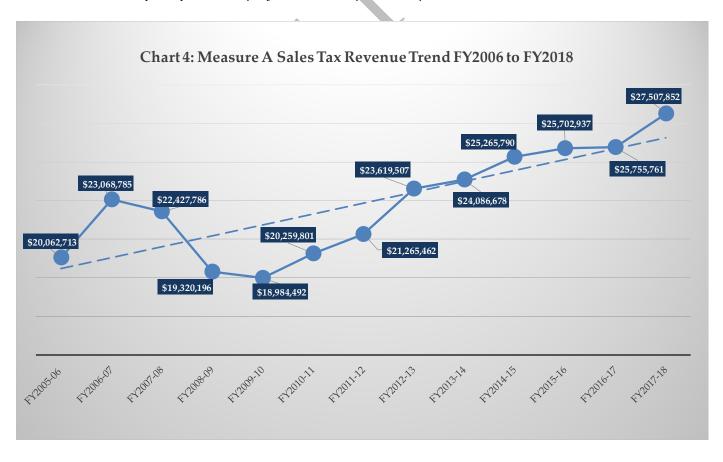
Data Source: State of California Department of Finance



Data Source: U.S. Department of Commerce Bureau of Economic Analysis



Data Source: State of California Employment Development Department



#### LONG-TERM FUNDING PLANNING

TAM has successfully managed and delivered many of the critical projects/program in the Expenditure Plans of both the 2004 Measure A ½-Cent Transportation Sales Tax and the 2010 Measure B \$10 Vehicle Registration Fee over the years. TAM has been operating mostly on a pay-as-go basis, other than a one-time interagency loan from the Metropolitan Transportation Commission (MTC) for the cash flow needs of the Highway 101 Gap Closure Project. TAM is expected to continue this practice throughout the life of Measure A, which expires in 2025.

The Measure A ½-Cent Transportation Sales Tax Expenditure Plan provides a high degree of accountability and was designed to respond to emerging transportation issues over a 20-year period. However, after 15 years, with the rapid technological and social changes, the current plan does not have the flexibility needed to address the new travel needs. The current plan will expire on March 31, 2025. With that in mind and knowing the advantage and needs of renewing early, a 24-member Expenditure Plan Advisory Committee (EPAC), worked diligently in 2017 and reached consensus on a draft expenditure plan. Early this year, all cities and towns and the County of Marin unanimously approved the draft expenditure plan for the renewal of the ½-cent transportation sales tax.

The renewal measure, titled Measure AA, will be on the ballot on November 6, 2018 and two-thirds of Marin voters' approval would be needed to pass the measure. The renewal plan is a detailed document that defines how the ½-cent transportation sales tax would fund our core transportation needs in Marin, including Local Street and Road maintenance, Safe Routes to Schools programs, high quality transit service and highway and interchange improvements.

Measure A ½-Cent Transportation Sales Tax provides more than 70% of the annul fund needed for transportation projects and programs in Marin. Passage of the Measure AA is essential for the County's transportation future.

Senate Bill 1(SB1), the Road Repair and Accountability Act of 2017, signed into law in April 2017, provided much needed additional funding for transportation projects and programs for the County as well. Marin County is expecting a total of \$8 million annually from SB1 for local streets and roads maintenance needs. However, Proposition 6, the initiative that attempt to repeal the SB1, has placed a major cloud on the funding future of many critical transportation projects and programs. Voters will be asked to vote on Proposition 6 on the November 6, 2018 ballot as well.

Marin also is expecting new funding from the Regional Measure 3 (RM3), which was passed on June 5, 2018, to help fund a few major capital projects in the County. However, RM3 is still under constitutional challenge by a taxpayer group and are awaiting the outcome of the lawsuit.

All those uncertainties cast more cloud on the funding future of many transportation projects and programs. Under the direction from TAM's Board, staff will continue its prudent financial practice during this challenging time.

### **MAJOR PROJECT ACTIVITIES**

TAM will continue the delivery of all current projects and programs in the Measure A ½-Cent Transportation Sales Tax Expenditure Plan and the Measure B \$10 Vehicle Registration Fee Expenditure Plan.

TAM will also work with various local agency partners on the delivery of the following critical projects in Marin County:

- The Downtown San Rafael Bettini Transit Center Permanent Relocation
- NB Highway 101 to EB I-580 Direct Connector Project
- Marin-Sonoma Narrows HOV Lane & Multi-Use Path
- State Route 37 Improvements
- San Francisco Bay Trail Improvements / Safe Routes to Transit
- SMART Extension to Windsor and Healdsburg
- North Bay Transit Access Improvements

#### RELEVANT FINANCIAL POLICIES

TAM has adopted a comprehensive set of financial policies. Various fiscal policies are designed to guide decisions pertaining to internal fiscal management, including day-to-day operations, annual budget development and sales tax revenue and vehicle registration fee revenue allocation requirements.

Investment Policy is created to organize and formalize investment-related activities, and to set out policies and procedures that enhance opportunities for prudent and systematic investment of TAM's financial assets.

Debt Policy establishes guidelines for the issuance and management of TAM's debt and confirms the commitment of the Board, management, and staff to adhere to sound debt management practices.

#### AWARDS AND ACKNOWLEDGEMENTS

This is the first year that TAM has produced a Comprehensive Annual Financial Report (CAFR) which includes complementary information, in addition to the basic financial statements, to help the readers understand the financial condition of the agency. The Government Finance Officers Association of the United States and Canada (GFOA) awards Certificate of Achievement for Excellence in Financial Reporting to local governments for their CAFR. In order to receive this award, the agency needs to publish an easily readable and efficiently organized CAFR that satisfies both the generally accepted accounting principles and applicable program requirements. TAM believes that the CAFR prepared will meet the requirement of the award and plans to apply for the award.

The preparation of TAM's first CAFR is made possible by the efficient and dedicated services of the agency's financial team, and with the corporation and support of all other staff. We also want to acknowledge the extensive effort from TAM's audit team from Vavrinek, Trine, Day & Co. LLP.

Most importantly, we would like to thank TAM's Board of Commissioners for their continued guidance and support in the prudent and high standard financial management of the agency.

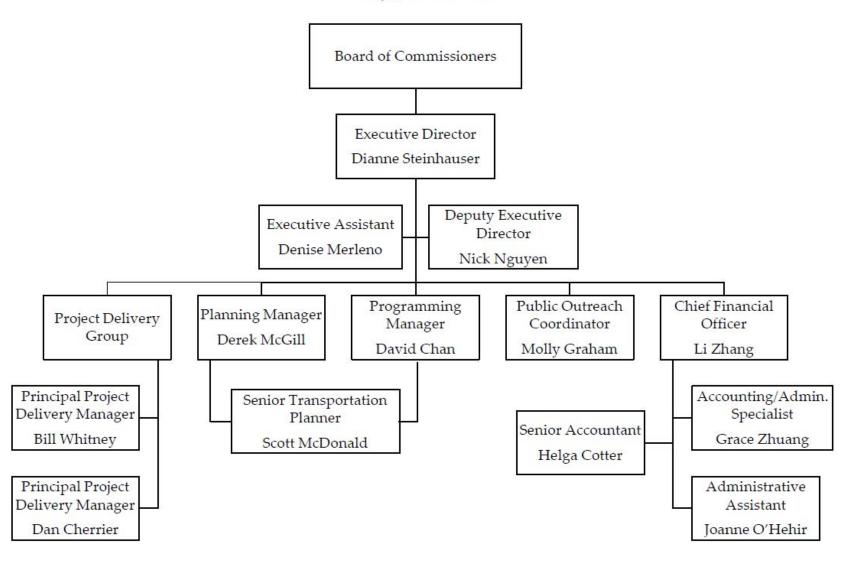
Finally, we would like to thank all citizens in Marin for their continued support of TAM's mission and provide a better and more efficient transportation system for the County.

Respectfully submitted,

Dianne Steinhauser Executive Director Li Zhang Chief Financial Officer

## Transportation Authority of Marin Organization Chart

As of June 30 2018



## **BOARD OF COMMISSIONERS**

### **JUNE 30, 2018**

James Campbell

Jim Andrews

John Reed

Dan Hillmer

Stephanie Moulton-Peters/Chair

Eric Lucan

P. Beach Kuhl

Brian Colbert

Gary Phillips

Ray Withy

Alice Fredericks

**Damon Connolly** 

Katie Rice

Kathrin Sears

Dennis Rodoni

Judy Arnold/Vice Chair

City of Belvedere

Town of Corte Madera

Town of Fairfax

City of Larkspur

City of Mill Valley

City of Novato

Town of Ross

Town of San Anselmo

City of San Rafael

City of Sausalito

Town of Tiburon

County of Marin

FINANCIAL SECTION

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#### INDEPENDENT AUDITOR'S REPORT

Board of Commissioners of the Transportation Authority of Marin San Rafael, California

### **Report on the Financial Statements**

We have audited the accompanying financial statements of the governmental activities and each major fund of the Transportation Authority of Marin (TAM) as of and for the year ended June 30, 2018, and the related notes to the financial statements, which collectively comprise TAM's basic financial statements as listed in the table of contents.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

## Auditor's Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the

effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

#### **Opinions**

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities and each major fund of TAM, as of June 30, 2018, and the respective changes in financial position thereof for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### Other Matters

### Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis, the budgetary comparison schedules, schedule of the proportionate share of the net pension liability and schedule of pension contributions, as listed in the table of contents, be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

#### Other Information

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise TAM's basic financial statements. The introductory section, the statistical section, the supplementary information such as the schedule of expenditures of federal awards, as required by *Title 2 U.S. Code of Federal Regulations (CFR)* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*, as listed in the table of contents are presented for purposes of additional analysis and are not a required part of the basic financial statements.

The schedule of expenditures of federal awards is the responsibility of management and were derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the schedule of expenditures of federal awards is fairly stated in all material respects, in relation to the financial statements taken as a whole.

The introductory section and the statistical tables have not been subjected to the auditing procedures applied in the audit of the basic financial statements, and accordingly, we do not express an opinion or provide any assurance on them.

### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated November xx, 2018, on our consideration of TAM's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering of TAM's internal control over financial reporting and compliance.

Palo Alto, California November xx, 2018

# MANAGEMENT'S DISCUSSION AND ANALYSIS JUNE 30, 2018

This section of TAM's financial statements presents management's overview and analysis of the financial activities of TAM for the fiscal year ended June 30, 2018. We encourage the reader to consider the information presented here in conjunction with the financial statements as a whole.

#### FINANCIAL HIGHLIGHTS

TAM's governmental funds reported a total of \$36.36 million in revenues in FY2017-18, of which \$27.51 million, or 74% is Measure A ½-Cent Transportation Sales Tax revenue. We have seen steady growth of the sales tax revenue in Marin County for the last eight years. TAM's \$27.51 million Measure A ½-Cent Transportation Sales Tax collection in 2017-18 is \$1.75 million, or 6.8% higher than the \$25.71 million collected in FY2016-17. This continuing health revenue improvement will help the fund picture of many transportation projects and programs in Marin County. A total of \$2.39 million was collected under Measure B, the \$10 Vehicle Registration Fee (VRF) program, in FY2017-18. The Measure A ½-Cent Transportation Sales Tax and the Measure B \$10 VRF revenues are the two dedicated local transportation funding sources and vital to the successful implementation of all transportation projects and programs in Marin County.

Besides the Measure A ½-Cent Transportation Sales Tax revenue and the Measure B \$10 VRF revenue collection, TAM also received about \$6.33 million for all its CMA related activities. As the CMA for Marin County, it collected about \$0.63 million from MTC in Congestion Management Planning and Programming and Priority Development Area (PDA) funds. Cities, towns, and the County of Marin also contributed \$0.56 million for the various services/support TAM provides as the CMA. A total of \$0.75 million Regional Measure 2 (RM2) funds were received for various RM2 capital projects in Marin County. TAM collected about \$0.36 million in TFCA funds, a program funded by a \$4 surcharge on motor vehicles registered in the Bay Area. A total of \$1.25 million of State Transportation Improvement Program (STIP)/Regional Improvement Program (RIP) and Highway Bridge Program(HBP) funds, including \$0.87 million excess right of away sales revenue from the Highway 101 Gap Closure Project and originally paid with STIP/RIP fund, were received from the State and Federal Highway Administration (FHWA) for various capital projects. As part of the project closing out of the Central Marin Ferry Connector Project, TAM received a total of \$2.33 in Nonmotorized Transportation Pilot Program (NTPP). TAM also received \$0.1 million from the MTC Climate Initiatives Program and \$0.44 million from other fund sources.

As of June 30, 2018, total investment TAM holds with CalTRUST, the Investment Trust of California, is \$47.23 million. Total interest revenue received from various CalTRUST funds and from TAM's cash holding with Bank of Marin during FY2017-18 is \$0.78 million. As of June 30, 2018, the unrealized loss from the various CalTRUST funds is \$0.64 million. Including the funds in the Bank of Marin and CalTRUST, TAM has a total cash/investment balance of \$50.78 million as of June 30, 2018.

# MANAGEMENT'S DISCUSSION AND ANALYSIS JUNE 30, 2018

Total FY2017-18 expenditures for TAM were \$42.04 million, of which \$34.08 million was in the Measure A ½-Cent Transportation Sales Tax Fund. Expenditures for all Measure B \$10 VRF programs were \$1.72 million. The other \$6.24 million expenditures are for various CMA planning/programming activities and major capital projects.

#### **OVERVIEW OF THE FINANCIAL STATEMENTS**

The MD&A is intended to serve as an introduction to TAM's basic financial statements which comprise of three components: (1) Government-wide Financial Statements, (2) Fund Financial Statements, and (3) Notes to Basic Financial Statements.

These two sets of financial statements provide two different views of TAM's financial activities and financial position.

The Government-wide Financial Statements provide a long-term view of TAM's activities as a whole, and include the Statements of Net Position and Statement of Activities. The Statement of Net Position provides information about the financial position of TAM as a whole, including all of its capital assets and long-term liabilities on the full accrual basis of accounting, similar to that used by corporations. The Statement of Activities provides information about all TAM's revenues and expenses, also on the full accrual basis of accounting, with the emphasis on meeting net revenues or expenditures of TAM's programs. The Statement of Activities explains in detail the change in Net Position for the fiscal year. All of TAM's activities are grouped into Governmental Activities, as explained below.

The Fund Financial Statements report TAM's operation in more detail than the Governmental-wide Financial Statements and focus primarily on the short-term activities of TAM's Major Funds. The Fund Financial Statements measure only current revenues and expenditures and fund balances and exclude capital assets, long-term debt and other long-term amounts. Major Funds account for the major financial activities of TAM and are presented individually. TAM funds qualify or have been selected to be Major Funds and are explained below.

#### The Government-wide Financial Statements

Government-wide Financial Statements are prepared on the full accrual basis of accounting, which means they measure the flow of all economic resources of TAM as a whole. The Statement of Net Position and the Statement of Activities present information about the following:

# MANAGEMENT'S DISCUSSION AND ANALYSIS JUNE 30, 2018

The Statement of Net Position includes financial information on all of TAM's assets, deferred outflows of resources, liabilities, and deferred inflows of resources with the difference between them reported as net position. Over time, increases or decreases in net position may serve as a useful indicator of whether the financial position of TAM is improving or deteriorating.

The Statement of Activities includes information which shows how TAM's net position changed during the most recent fiscal year. All changes in net position are reported as soon as the underlying event giving rise to the change occurs, regardless of the timing of related cash flows. Consequently, revenues and expenses are reported for items in the Statement of Activities that may not result in cash flows until a future period.

#### **Fund Financial Statements**

The Fund Financial Statements provide detailed information about each of TAM's most significant funds, called Major Funds. The concept of Major Funds, and the determination of which are Major Funds, was established by Governmental Accounting Standards Board (GASB). Each Major Fund is presented individually, with all Non-major Funds summarized and presented only in a single column. Major Funds present the major activities of TAM for the fiscal year and may change from year to year as a result of changes in the pattern of TAM's activities.

Governmental Fund Financial Statements are prepared on the modified accrual basis, which means they measure only current financial resources and uses. Capital assets and other long-lived assets, along with long-term liabilities, are not presented in the Governmental Statements. TAM currently has four major governmental funds. Following is a discussion of the results of operations of each major fund during FY2017-18.

#### CMA General Fund

This Fund accounts for the revenues and expenditures of TAM's congestion management activities, primarily congestion management planning and programming work elements, and the management of various capital projects. The Fund spent a total of \$6.02 million for various transportation planning and programming activities, and capital projects management, and received a total of \$5.98 million in revenue in FY2017-18.

The fund's fiscal year-end balance is \$1.77 million. The Fund balance represents funds that have not yet been expended but are restricted for various congestion management activities.

## MANAGEMENT'S DISCUSSION AND ANALYSIS JUNE 30, 2018

### BAAQMD/ TFCA Fund

This Fund accounts for the revenues and expenditures for the TFCA grant that TAM receives from BAAQMD. The purpose of the TFCA grant is to fund studies related to the monitoring of air quality control, and any capital improvements that can contribute to the improvement of air quality. Revenue received in FY2017-18 is \$0.37 million. The Fund spent \$0.23 million on such activities in FY2017-18.

The Fund's fiscal year-end balance is \$1.29 million, representing funds that have not yet been expended but are restricted for air quality control and improvement projects.

### Measure A 1/2-Cent Transportation Sales Tax Fund

This fund accounts for the revenues and expenditures for the projects and programs set forth by the voters in TAM's Measure A ½-Cent Transportation Sales Tax Expenditure Plan, approved by Marin voters in November 2004. \$27.61 million in revenue was collected in FY2017-18. The Fund spent \$34.08 million on various Measure A related activities, with \$1.76 million for Administration, \$1.23 million for Professional Services, \$28.60 million for Measure A Projects and Programs and \$2.48 million for Interagency Agreements.

The Fund's fiscal year-end balance is \$33.72 million, representing funds that have not yet been expended but are restricted for various projects and programs according to the Measure A ½-Cent Transportation Sales Tax Expenditure Plan.

## Measure B \$10 Vehicle Registration Fee

This fund accounts for the revenues and expenditures for the projects and programs set forth by the voters in TAM's Measure B \$10 VRF Expenditure Plan, approved by Marin voters in November 2010. The Fund collected \$2.40 million in FY2017-18 and spent over \$1.72 million on various Measure B programs. Fund balance as of June 30, 2018 is \$3.23 million.

#### Notes to the Basic Financial Statements

The notes to the basic financial statements provide addition information that is essential to a full understanding of the data provided in the Government-wide and Fund Financial Statements.

## MANAGEMENT'S DISCUSSION AND ANALYSIS JUNE 30, 2018

#### **GOVERNMENT-WIDE FINANCIAL ANALYSIS**

The Statement of Net Position summarizes TAM's assets, deferred outflows of resources, liabilities and deferred inflows of resources with the difference reported as net position. Table 1 summarizes the net position of governmental activities for the fiscal year ended June 30, 2018, June 30, 2017.

TAM's governmental net position was \$39.73 million as of June 30, 2018, and comprised of the following:

- Cash and Investments of \$50.78 million in the CalTRUST and deposits with Bank of Marin.
- Receivables and Prepaid Items of \$5.88 million in sales tax and other accounts receivables.
- Liabilities, including all accounts payables, unearned revenues and net pension liability, totaling \$17.37 million.
- Total net position for TAM was \$39.73 million as of June 30, 2018, which were all restricted for various transportation projects and programs.

Table 1
Condensed Statement of Net Position

	Ju	ne 30, 2018	Jι	ine 30, 2017	Change		
Assets							
Cash and Investments	\$	50,778,115	\$	50,499,865	\$	278,250	
Sales Tax Receivable		4,404,590		4,969,768		(565,178)	
Accounts Receivable		1,459,433		6,587,704		(5,128,271)	
Prepaid Items		29,111		21,444		7,667	
Total Assets		56,671,249		62,078,781		(5,407,532)	
Deferred outflows		497,262				497,262	
Liabilities							
Accounts Payable		10,384,444		12,238,425		(1,853,981)	
Accrued Liabilities		52,206		-		52,206	
Unearned Revenue		6,231,201		3,183,868		3,047,333	
Other Liabilities Due Within One Year		129,679		-		129,679	
Liabilities Due in More Than One Year		581,519		-		581,519	
Total Liabilities		17,379,049		15,422,293		1,956,756	
Deferred inflows		61,679				61,679	
Net Position							
Restricted		39,727,783		46,656,488		(6,928,705)	
<b>Total Net Position</b>	\$	39,727,783	\$	46,656,488	\$	(6,928,705)	

# MANAGEMENT'S DISCUSSION AND ANALYSIS JUNE 30, 2018

The Statement of Activities presents expenses and related program revenues as well as the general revenues in detail. All of these elements in the Changes in Governmental Net Position are summarized below.

As Table 2 shows, \$6.33 million or 17.9% of TAM's FY2017-18 governmental revenues, came from program revenues and \$29.07 million, or 82.1%, came from general revenues such as Measure A  $\frac{1}{2}$ -Cent Transportation Sales Taxes, Measure B \$ 10 VRF and interest revenue.

Measure A ½-Cent Transportation Sales Tax revenues are the largest revenue for TAM and represent about 75.0% of TAM's FY2017-18 revenues. All Measure A ½-Cent Transportation Sales tax revenues are spent under the guidelines of the Expenditure Plan approved by Marin County voters in November 2004. Measure B \$10 VRF revenue is another voter approved dedicated transportation fund source for Marin County. \$2.39 million was collected in FY2017-18 under this funding source. Interest earnings are also part of the general revenues.

Table 2
Condensed Statement of Activities

	FY 2018			FY 2017	Change		
Revenues							
Program Revenue:							
Operating Grants and Contributions	\$	6,329,413	\$	8,024,309	\$	(1,694,896)	
Total Program Revenues		6,329,413		8,024,309		(1,694,896)	
General Revenue:		_				_	
Sales Tax		26,541,399		26,147,374		394,025	
Vehicle Registration Fee		2,386,486		2,399,640		(13,154)	
Investment earnings		139,632		122,475		17,157	
<b>Total General Revenues</b>		29,067,517		28,669,489		398,028	
Expenses						_	
Administration		3,334,511		3,013,630		320,881	
Professional Services		2,803,406		2,965,064		(161,658)	
Program/Project		30,331,770		29,260,871		1,070,899	
Interagency Agreement		5,855,948		4,526,973		1,328,975	
Total Expenses		42,325,635		39,766,538		2,559,097	
Changes in Net Position		(6,928,705)		(3,072,740)		(3,855,965)	
Net Position - Beginning		46,656,488		49,729,228		(3,072,740)	
Net Position - Ending	\$	39,727,783	\$	46,656,488	\$	(6,928,705)	

# MANAGEMENT'S DISCUSSION AND ANALYSIS JUNE 30, 2018

Program revenues include Operating Grants and Contributions and sometimes Capital Grants and Contributions. Cities and County Contributions are part of the Operating Grants and contributions revenues. Other Operating Grants and Contributions include STP/CMAQ planning funds from MTC, the STIP/PPM funds from the California Transportation Commission (CTC). Total Operating Grants and Contribution for FY2017-18 is \$6.33 million.

### **Economic Outlook and Future Projections**

TAM will continue to maintain a watchful eye over expenditures and remain committed to sound fiscal management practices to deliver the highest quality services to the residents of Marin County.

With the steady growth of the Measure A ½-Cent Transportation Sales Tax revenues collection and reliable revenue stream from the Measure B \$10 VRF, TAM will be able to continue many of the vital transportation projects and programs in Marin. TAM hopes funding level from various federal and state resources will be stabilized in the upcoming fiscal year. All those steady revenue sources will help the financial picture of all the transportation projects and programs in Marin County.

On the expenditure side, TAM was able to find adequate cash for the needs of various capital projects in FY2017-18 and expects this to remain the same in the upcoming fiscal year.

### **Request for Information**

This Financial Report is intended to provide citizens, taxpayers and creditors with a general overview of TAM's finances. Questions concerning any of the information provided in this report or requests for additional financial information should be directed to the Transportation Authority of Marin, 900 Fifth Ave, Suite 100, San Rafael, CA 94901; (415) 226-0815.



# STATEMENT OF NET POSITION JUNE 30, 2018

		vernmental Activities
ASSETS:		
Cash and Investments	\$	50,778,115
Sales Tax Receivable		4,404,590
Accounts Receivable		1,459,433
Prepaid Items	A	29,111
Total Assets		56,671,249
DEFERRED OUTFLOWS OF RESOURCES:		<b>Y</b>
Deferred Outflows From Pension Activities	,	497,262
LIABILITIES: Current Liabilities:		
Accounts Payable		10,384,444
Accrued Liabilities		52,206
Unearned Revenue		6,231,201
Compensated Absences		129,679
Noncurrent Liabilities:		
Compensated Absences		45,875
Net Pension Liability		535,644
Total Liabilities		17,379,049
DEFERRED INFLOWS OF RESOURCES:		<del>-</del> 0
Deferred Inflows From Pension Activities		61,679
NET POSITION:		
Restricted for:		
BAAQMD-TFCA Project		1,288,964
Measure A Sales Tax Project		33,572,786
Measure B VRF Projects		3,211,734
Congestion Management Projects		1,654,299
<b>Total Net Position</b>	\$	39,727,783

## STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JUNE 30, 2018

Functions/Programs         Expenses         Revenues and Grants and Changes in Net Position           Functions/Programs         Expenses         Contributions         Net Position           Governmental Activities:           Congestion Management:           Administration         \$ 3,334,511         \$ 1,134,511         \$ (2,200,000)           Professional Services         2,803,406         1,569,601         (1,233,805)           TFCA Programs/Projects         176,392         362,284         185,892           Measure A Sales Tax Programs         28,598,842					Program				
Functions/Programs         Expenses         Grants and Contributions         Changes in Net Position           Governmental Activities:           Congestion Management:           Administration         \$ 3,334,511         \$ 1,134,511         \$ (2,200,000)           Professional Services         2,803,406         1,569,601         (1,233,805)           TFCA Programs/Projects         176,392         362,284         185,892           Measure A Sales Tax Programs         28,598,842         (28,598,842)           Measure B VRF Programs         1,556,536         -         (1,556,536)           Interagency Agreement         5,855,948         3,263,017         (2,592,931)           Total Governmental Activities         \$ 42,325,635         \$ 6,329,413         (35,996,222)           General Revenues:           Measure A Sales Tax         26,541,399           Measure B Vehicle Registration Fee Revenue         2,386,486           Investment Earnings         139,632           Total, General Revenues:         29,067,517           Change in Net Position         (6,928,705)					Revenues	Net (Expense)			
Functions/Programs         Expenses         Contributions         Net Position           Governmental Activities:         Value         Value <t< th=""><th></th><th></th><th></th><th></th><th>Operating</th><th colspan="4">Revenue and</th></t<>					Operating	Revenue and			
Governmental Activities:           Congestion Management:         3,334,511 \$ 1,134,511 \$ (2,200,000)           Professional Services         2,803,406 1,569,601 (1,233,805)           TFCA Programs/Projects         176,392 362,284 185,892           Measure A Sales Tax Programs         28,598,842 - (28,598,842)           Measure B VRF Programs         1,556,536 - (1,556,536)           Interagency Agreement         5,855,948 3,263,017 (2,592,931)           Total Governmental Activities         \$ 42,325,635 \$ 6,329,413 (35,996,222)           General Revenues:         Measure A Sales Tax Measure B Vehicle Registration Fee Revenue         2,386,486           Investment Earnings         139,632           Total, General Revenues         29,067,517           Change in Net Position         (6,928,705)				C	Grants and	Changes in			
Congestion Management:         Administration       \$ 3,334,511       \$ 1,134,511       \$ (2,200,000)         Professional Services       2,803,406       1,569,601       (1,233,805)         TFCA Programs/Projects       176,392       362,284       185,892         Measure A Sales Tax Programs       28,598,842       - (28,598,842)         Measure B VRF Programs       1,556,536       - (1,556,536)         Interagency Agreement       5,855,948       3,263,017       (2,592,931)         Total Governmental Activities       \$ 42,325,635       \$ 6,329,413       (35,996,222)         General Revenues:         Measure A Sales Tax       26,541,399         Measure B Vehicle Registration Fee Revenue       2,386,486         Investment Earnings       139,632         Total, General Revenues       29,067,517         Change in Net Position       (6,928,705)	Functions/Programs	1	Expenses	N	let Position				
Administration       \$ 3,334,511       \$ 1,134,511       \$ (2,200,000)         Professional Services       2,803,406       1,569,601       (1,233,805)         TFCA Programs/Projects       176,392       362,284       185,892         Measure A Sales Tax Programs       28,598,842       - (28,598,842)         Measure B VRF Programs       1,556,536       - (1,556,536)         Interagency Agreement       5,855,948       3,263,017       (2,592,931)         Total Governmental Activities       \$ 42,325,635       \$ 6,329,413       (35,996,222)         General Revenues:         Measure A Sales Tax       26,541,399         Measure B Vehicle Registration Fee Revenue       2,386,486         Investment Earnings       139,632         Total, General Revenues       29,067,517         Change in Net Position       (6,928,705)	Governmental Activities:								
Professional Services         2,803,406         1,569,601         (1,233,805)           TFCA Programs/Projects         176,392         362,284         185,892           Measure A Sales Tax Programs         28,598,842         -         (28,598,842)           Measure B VRF Programs         1,556,536         -         (1,556,536)           Interagency Agreement         5,855,948         3,263,017         (2,592,931)           Total Governmental Activities         \$ 42,325,635         \$ 6,329,413         (35,996,222)           General Revenues:         Measure A Sales Tax         26,541,399           Measure B Vehicle Registration Fee Revenue         2,386,486           Investment Earnings         139,632           Total, General Revenues         29,067,517           Change in Net Position         (6,928,705)	Congestion Management:								
TFCA Programs/Projects       176,392       362,284       185,892         Measure A Sales Tax Programs       28,598,842       (28,598,842)         Measure B VRF Programs       1,556,536       - (1,556,536)         Interagency Agreement       5,855,948       3,263,017       (2,592,931)         Total Governmental Activities       \$ 42,325,635       \$ 6,329,413       (35,996,222)         General Revenues:         Measure A Sales Tax       26,541,399         Measure B Vehicle Registration Fee Revenue       2,386,486         Investment Earnings       139,632         Total, General Revenues       29,067,517         Change in Net Position       (6,928,705)	Administration	\$	3,334,511	\$	1,134,511	\$	(2,200,000)		
Measure A Sales Tax Programs       28,598,842       - (28,598,842)         Measure B VRF Programs       1,556,536       - (1,556,536)         Interagency Agreement       5,855,948       3,263,017       (2,592,931)         Total Governmental Activities       \$ 42,325,635       \$ 6,329,413       (35,996,222)         General Revenues:         Measure A Sales Tax       26,541,399         Measure B Vehicle Registration Fee Revenue       2,386,486         Investment Earnings       139,632         Total, General Revenues       29,067,517         Change in Net Position       (6,928,705)	Professional Services		2,803,406		1,569,601		(1,233,805)		
Measure B VRF Programs       1,556,536       -       (1,556,536)         Interagency Agreement       5,855,948       3,263,017       (2,592,931)         Total Governmental Activities       \$ 42,325,635       \$ 6,329,413       (35,996,222)         General Revenues:         Measure A Sales Tax       26,541,399         Measure B Vehicle Registration Fee Revenue       2,386,486         Investment Earnings       139,632         Total, General Revenues       29,067,517         Change in Net Position       (6,928,705)	TFCA Programs/Projects		176,392		362,284		185,892		
Interagency Agreement         5,855,948         3,263,017         (2,592,931)           Total Governmental Activities         \$ 42,325,635 \$ 6,329,413         (35,996,222)           General Revenues:           Measure A Sales Tax         26,541,399           Measure B Vehicle Registration Fee Revenue         2,386,486           Investment Earnings         139,632           Total, General Revenues         29,067,517           Change in Net Position         (6,928,705)	Measure A Sales Tax Programs		28,598,842			~	(28,598,842)		
Total Governmental Activities         \$ 42,325,635 \$ 6,329,413         (35,996,222)           General Revenues:           Measure A Sales Tax         26,541,399           Measure B Vehicle Registration Fee Revenue         2,386,486           Investment Earnings         139,632           Total, General Revenues         29,067,517           Change in Net Position         (6,928,705)	Measure B VRF Programs		1,556,536	1	-		(1,556,536)		
General Revenues:  Measure A Sales Tax  Measure B Vehicle Registration Fee Revenue  Investment Earnings  Total, General Revenues  Change in Net Position  26,541,399  26,541,399  27,386,486  29,067,517  (6,928,705)	Interagency Agreement		5,855,948		3,263,017		(2,592,931)		
Measure A Sales Tax26,541,399Measure B Vehicle Registration Fee Revenue2,386,486Investment Earnings139,632Total, General Revenues29,067,517Change in Net Position(6,928,705)	<b>Total Governmental Activities</b>	\$	42,325,635	\$	6,329,413		(35,996,222)		
Measure B Vehicle Registration Fee Revenue 2,386,486 Investment Earnings 139,632 Total, General Revenues 29,067,517 Change in Net Position (6,928,705)		Gene	ral Revenues:						
Investment Earnings139,632Total, General Revenues29,067,517Change in Net Position(6,928,705)		M	easure A Sales	Tax			26,541,399		
Total, General Revenues 29,067,517 Change in Net Position (6,928,705)		M	easure B Vehic	ele Registr	ation Fee Revenue		2,386,486		
Change in Net Position (6,928,705)		In	vestment Earn	ings			139,632		
	Total, General Revenues						29,067,517		
	Change in Net Position						(6,928,705)		
Net Position - Beginning 46,656,488		Net P	osition - Begi	nning			46,656,488		
Net Position - Ending \$ 39,727,783		Net P	osition - Endi	ng		\$	39,727,783		

# BALANCE SHEET- GOVERNMENTAL FUNDS JUNE 30, 2018

				B	AAQMD/				)		Total
		G	General		TFCA	N	<b>Measure A</b>	N	leasure B	Go	vernmental
	_		Fund		Fund	Sal	es Tax Fund	V	RF Fund		Funds
ASSETS:	_										
Cash and Investments		\$	7,975,114	\$	1,282,957	\$	37,836,967	\$	3,683,077	\$	50,778,115
Sales Tax Receivable			-				4,404,590		-		4,404,590
Accounts Receivable			1,043,660		6,971				408,802		1,459,433
Prepaid Items			-		1 =-		29,111		-		29,111
<b>Total Assets</b>	<u> </u>	\$	9,018,774	\$	1,289,928	\$	42,270,668	\$	4,091,879	\$	56,671,249
LIABILITIES AND FUND BALANCES: Liabilities:	_				),						
Accounts Payable		\$	992,808	\$	-	\$	8,531,781	\$	859,855	\$	10,384,444
Accrued Liabilities			24,707	)P	-		23,745		3,754		52,206
Unearned Revenues	_		6,231,201		-				-		6,231,201
<b>Total Liabilities</b>			7,248,716		-		8,555,526		863,609		16,667,851
Fund Balances:			7				_				
Nonspendable			-		-		29,111		-		29,111
Restricted for:											
BAAQMD/TFCA	Lann A		-		1,289,928		-		-		1,289,928
Measure A Sales Tax			-		-		33,686,031		-		33,686,031
Measure B VRF			-		-		-		3,228,270		3,228,270
Congestion Management			1,770,058								1,770,058
Total Fund Balances			1,770,058		1,289,928		33,715,142		3,228,270		40,003,398
Total Liabilities and Fund Balances	_	\$	9,018,774	\$	1,289,928	\$	42,270,668	\$	4,091,879	\$	56,671,249

## RECONCILIATION OF THE GOVERNMENTAL FUNDS BALANCE SHEET TO THE STATEMENT OF NET POSITION JUNE 30, 2018

Amounts Reported for Governmental Activities in the Statement of Net Position are Different From Those Reported in the Governmental Funds Because of the Following:

#### **Total Fund Balances of Governmental Funds**

40,003,398

Compensated absences are not due and payable in the current period and therefore are not reported in the governmental funds

(175,554)

Net pension liability and related deferrals are not due and payable in the current period and therefore are not reported in the governmental funds. **Total Net Position - Governmental Activities** 

(100,061)

\$ 39,727,783



# STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES – GOVERNMENTAL FUNDS FOR THE YEAR ENDED JUNE 30, 2018

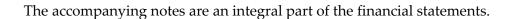
Measure A Sales Tax Revenue         \$         \$         \$         \$         27,507,852         \$         27,507,852         \$         2,386,486         2,286,486         1,389,632         3,282		General Fund	BAAQMD/TFCA Fund			Total Governmental Funds
Measure B VRF Revenue            2,386,486           Cities/Towns and County Contribution         559,000         -         -         -         559,000           Investment Earnings         17,365         9,157         98,240         14,870         139,632           MTC STP/CMAQ Planning Fund and OBAG Grants         627,676         -         -         -         627,676           PDA Planning Funds         2,000         -         -         -         2,000           MTC Regional Measure 2 Fund         753,288         -         -         -         -         2,028           Transportation For Clean Air Funding         -         362,284         -         -         -         -         362,284           Federal Highway Bridge Program Fund         8,870         -         -         -         8,870           STIP/RTIP/IPP Fund         1,184,150         -         -         -         1,184,150           MTC Grant for Youth Transit Program/CMAQ         402,863         -         -         -         2,332,167           Other Revenues         337,770         -         -         -         2,332,167           Congestion Management - Current:         -         -	REVENUES					
Cities/Towns and County Contribution         559,000         -         -         -         559,000           Investment Earnings         17,365         9,157         98,240         14,870         139,632           MTC STP/CMAQ Planning Fund and OBAG Grants         627,676         -         -         -         -         -         -         627,676           PDA Planning Funds         2,000         -         -         -         -         -         2,000           MTC Regional Measure 2 Fund         753,288         - <td< td=""><td>Measure A Sales Tax Revenue</td><td>\$ -</td><td>\$ -</td><td>\$ 27,507,852</td><td>\$ -</td><td>\$ 27,507,852</td></td<>	Measure A Sales Tax Revenue	\$ -	\$ -	\$ 27,507,852	\$ -	\$ 27,507,852
Investment Earnings	Measure B VRF Revenue	-	-	1 100 -	2,386,486	2,386,486
MTC STP/CMAQ Planning Funds         627,676         -         -         627,676           PDA Planning Funds         2,000         -         -         2,000           MTC Regional Measure 2 Fund         753,288         -         -         362,284           Transportation For Clean Air Funding         -         362,284         -         -         362,284           Federal Highway Bridge Program Fund         59,345         -         -         -         59,345           State STIP/PPM Fund         8,870         -         -         -         18,870           MTC Grant for Youth Transit Program/CMAQ         102,863         -         -         102,863           CMFC NTPP/CMAQ Pass-through         2,332,167         -         -         2,332,167           Other Revenues         337,770         337,770         337,770         337,770         337,770         -         2,401,356         36,363,383           EXPENDITURES         -         1,111,908         2,603         1,759,654         164,731         3,058,896           Professional Services         1,538,906         30,695         1,233,425         380         2,803,406           TFCA Programs/Projects         -         176,392         -         -	Cities/Towns and County Contribution	559,000	-	- \	-	559,000
PDA Planning Funds         2,000         -         -         2,000           MTC Regional Measure 2 Fund         753,288         -         -         573,288           Transportation For Clean Air Funding         -         362,284         -         -         632,284           Federal Highway Bridge Program Fund         59,345         -         -         -         59,345           State STIP/PRF Fund         8,870         -         -         -         -         8,870           STIP/RTIP/IIIP Fund         1,184,150         -         -         -         -         -         1,184,150           MTC Grant for Youth Transit Program/CMAQ         102,863         -         -         -         -         -         1,233,2167           Other Revenues         337,770         -         -         -         2,332,167           Other Revenues         337,770         -         -         -         335,770           EXPENDITURES         -	Investment Earnings	17,365	9,157	98,240	14,870	139,632
MTC Regional Measure 2 Fund         753,288         -         -         5753,288           Transportation For Clean Air Funding         -         362,284         -         -         362,284           Federal Highway Bridge Program Fund         59,345         -         -         -         58,870           State STIP/PPM Fund         8,870         -         -         -         8,870           STIP/RTIP/IIP Fund         1,184,150         -         -         -         102,863           CMFC NTPP/CMAQ Pass-through         2,332,167         -         -         -         2,332,167           Other Revenues         337,770         -         -         -         337,770           Total Revenues         5,984,494         371,411         27,606,092         2,401,356         36,363,383           EXPENDITURES         -         -         -         -         337,770         -         -         -         337,770         -         -         -         33,783         -         -         -         -         33,770         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -	MTC STP/CMAQ Planning Fund and OBAG Grants	627,676	\ \ \ \ \ \ \ \ \ \ -	- A	-	627,676
Transportation For Clean Air Funding         362,284         -         -         362,284           Federal Highway Bridge Program Fund         59,345         -         -         -         59,345           State STIP/PPM Fund         1,184,150         -         -         -         1,184,150           MTC Grant for Youth Transit Program/CMAQ         402,863         -         -         -         102,863           CMFC NTPP/CMAQ Pass-through         2,332,167         -         -         -         2,332,167           Other Revenues         337,770         -         -         337,770           Total Revenues         5984,494         371,441         27,606,092         2,401,356         36,363,383           EXPENDITURES         -         -         -         4,401,356         36,363,383           EXPENDITURES         -         -         -         4,401,356         36,363,383           EXPENDITURES         -         -         -         4,401,356         36,363,383           Professional Services         1,111,908         22,603         1,759,654         164,731         3,058,896           FPO Programs/Projects         -         176,392         -         -         176,392 <td< td=""><td>PDA Planning Funds</td><td>2,000</td><td>-</td><td>-</td><td>-</td><td>2,000</td></td<>	PDA Planning Funds	2,000	-	-	-	2,000
Federal Highway Bridge Program Fund         59,345         -         -         59,345           State STIP/PPM Fund         1,870         -         -         8,870           STIP/RTIP/IIP Fund         1,184,150         -         -         -         11,84,150           MTC Grant for Youth Transit Program/CMAQ         102,863         -         -         -         -         102,863           CMFC NTPP/CMAQ Pass-through         2,332,167         -         -         -         2,332,167           Other Revenues         337,770         -         -         337,770           Total Revenues         -         -         -         -         333,770           Congestion Management - Current:         -         -         -         -         333,770         -         -         -         36,363,383         -         -         -         -         337,770         -         -         -         336,363,383         -	MTC Regional Measure 2 Fund	753,288	1-	-	-	753,288
State STIP/PPM Fund         8,870         -         -         -         8,870           STIP/RTIP/IIP Fund         1,184,150         -         -         -         1,184,150           MTC Grant for Youth Transit Program/CMAQ         102,863         -         -         -         102,863           CMFC NTPP/CMAQ Pass-through         2,332,167         -         -         2,332,167           Other Revenues         337,770         3	Transportation For Clean Air Funding	-	362,284	-	-	362,284
STIP/RTIP/IIP Fund         1,184,150         -         -         -         1,184,150           MTC Grant for Youth Transit Program/CMAQ         402,863         -         -         -         102,863           CMFC NTPP/CMAQ Pass-through         2,332,167         -         -         2,332,167           Other Revenues         337,770         -         2,401,356         36,363,383           EXPENDITURES           Congestion Management - Current:         -         -         1,111,908         22,603         1,759,654         164,731         3,058,896           Professional Services         1,538,906         30,695         1,233,425         380         2,803,406           TFCA Programs/Projects         -         176,392         -         -         176,392           Measure A Sales Tax Programs/Projects         -         176,392         -         -         176,392           Measure B VRF Programs/Projects         -         -         28,598,842         -         28,598,842         -         28,598,842         -         28,598,842         -         28,598,842         -         2,585,948         -         1,556,536         1,556,536         1,556,536         1,556,536         1,556,536         1,556,536         1,556,53	Federal Highway Bridge Program Fund	59,345	7	-	-	59,345
MTC Grant for Youth Transit Program/CMAQ         102,863         -         -         -         102,863           CMFC NTPP/CMAQ Pass-through         2,332,167         -         -         2,332,167           Other Revenues         337,770         337,770         337,770           Total Revenues         5,984,494         371,441         27,606,092         2,401,356         36,363,383           EXPENDITURES           Congestion Management - Current:         -         -         -         -         46,731         3,058,896           Administration         1,111,908         22,603         1,759,654         164,731         3,058,896           Professional Services         1,538,906         30,695         1,233,425         380         2,803,406           TFCA Programs/Projects         -         176,392         -         -         176,392           Measure A Sales Tax Programs/Projects         -         -         2,859,842         -         2,859,842           Measure B VRF Programs/Projects         -         -         2,484,381         -         5,855,948           Interagency Agreement         3,371,567         -         2,484,381         -         5,855,948           Net Change in Fund Balances <td>State STIP/PPM Fund</td> <td>8,870</td> <td>-</td> <td>-</td> <td>-</td> <td>8,870</td>	State STIP/PPM Fund	8,870	-	-	-	8,870
CMFC NTPP/CMAQ Pass-through         2,332,167         -         -         -         2,332,167           Other Revenues         337,770         -         -         2,332,167         337,770         337,770         337,770         337,770         337,770         337,770         337,770         -         -         -         2,401,356         36,363,383         -	STIP/RTIP/IIP Fund	1,184,150	- \	-	-	1,184,150
Other Revenues         337,770         337,770           Total Revenues         5,984,494         371,441         27,606,092         2,401,356         36,363,383           EXPENDITURES           Congestion Management - Current:         Administration         1,111,908         22,603         1,759,654         164,731         3,058,896           Professional Services         1,538,906         30,695         1,233,425         380         2,803,406           TFCA Programs/Projects         -         176,392         -         -         176,392           Measure A Sales Tax Programs/Projects         -         -         28,598,842         -         28,598,842           Measure B VRF Programs/Projects         -         -         -         1,556,536         1,556,536           Interagency Agreement         3,371,567         -         2,484,381         -         5,855,948           Total Expenditures         6,022,381         229,690         34,076,302         1,721,647         42,050,020           Net Change in Fund Balances         (37,887)         141,751         (6,470,210)         679,709         (5,686,637)           Fund Balance - Beginning         1,807,945         1,148,177         40,185,352         2,548,561	MTC Grant for Youth Transit Program/CMAQ	102,863	-	-	-	102,863
Total Revenues         5,984,494         371,441         27,606,092         2,401,356         36,363,383           EXPENDITURES           Congestion Management - Current:	CMFC NTPP/CMAQ Pass-through	2,332,167	_	-	-	2,332,167
EXPENDITURES         Congestion Management - Current:       A 164,731       3,058,896       A 2,803,406       A 164,731       3,058,896       A 2,803,406       A 2,803,406	Other Revenues	337,770				337,770
Congestion Management - Current:         Administration       1,111,908       22,603       1,759,654       164,731       3,058,896         Professional Services       1,538,906       30,695       1,233,425       380       2,803,406         TFCA Programs/Projects       -       176,392       -       -       -       176,392         Measure A Sales Tax Programs/Projects       -       -       28,598,842       -       28,598,842         Measure B VRF Programs/Projects       -       -       -       1,556,536       1,556,536         Interagency Agreement       3,371,567       -       2,484,381       -       5,855,948         Total Expenditures       6,022,381       229,690       34,076,302       1,721,647       42,050,020         Net Change in Fund Balances       (37,887)       141,751       (6,470,210)       679,709       (5,686,637)         Fund Balance - Beginning       1,807,945       1,148,177       40,185,352       2,548,561       45,690,035	Total Revenues	5,984,494	371,441	27,606,092	2,401,356	36,363,383
Administration       1,111,908       22,603       1,759,654       164,731       3,058,896         Professional Services       1,538,906       30,695       1,233,425       380       2,803,406         TFCA Programs/Projects       -       176,392       -       -       176,392         Measure A Sales Tax Programs/Projects       -       -       28,598,842       -       28,598,842         Measure B VRF Programs/Projects       -       -       -       1,556,536       1,556,536         Interagency Agreement       3,371,567       -       2,484,381       -       5,855,948         Total Expenditures       6,022,381       229,690       34,076,302       1,721,647       42,050,020         Net Change in Fund Balances       (37,887)       141,751       (6,470,210)       679,709       (5,686,637)         Fund Balance - Beginning       1,807,945       1,148,177       40,185,352       2,548,561       45,690,035	EXPENDITURES					
Professional Services         1,538,906         30,695         1,233,425         380         2,803,406           TFCA Programs/Projects         -         176,392         -         -         -         176,392           Measure A Sales Tax Programs/Projects         -         -         28,598,842         -         28,598,842           Measure B VRF Programs/Projects         -         -         -         1,556,536         1,556,536           Interagency Agreement         3,371,567         -         2,484,381         -         5,855,948           Total Expenditures         6,022,381         229,690         34,076,302         1,721,647         42,050,020           Net Change in Fund Balances         (37,887)         141,751         (6,470,210)         679,709         (5,686,637)           Fund Balance - Beginning         1,807,945         1,148,177         40,185,352         2,548,561         45,690,035	Congestion Management - Current:					
TFCA Programs/Projects       -       176,392       -       -       176,392         Measure A Sales Tax Programs/Projects       -       -       28,598,842       -       28,598,842         Measure B VRF Programs/Projects       -       -       -       1,556,536       1,556,536         Interagency Agreement       3,371,567       -       2,484,381       -       5,855,948         Total Expenditures       6,022,381       229,690       34,076,302       1,721,647       42,050,020         Net Change in Fund Balances       (37,887)       141,751       (6,470,210)       679,709       (5,686,637)         Fund Balance - Beginning       1,807,945       1,148,177       40,185,352       2,548,561       45,690,035	Administration	1,111,908	22,603	1,759,654	164,731	3,058,896
Measure A Sales Tax Programs/Projects       -       -       28,598,842       -       28,598,842         Measure B VRF Programs/Projects       -       -       -       1,556,536       1,556,536         Interagency Agreement       3,371,567       -       2,484,381       -       5,855,948         Total Expenditures       6,022,381       229,690       34,076,302       1,721,647       42,050,020         Net Change in Fund Balances       (37,887)       141,751       (6,470,210)       679,709       (5,686,637)         Fund Balance - Beginning       1,807,945       1,148,177       40,185,352       2,548,561       45,690,035	Professional Services	1,538,906	30,695	1,233,425	380	2,803,406
Measure B VRF Programs/Projects         -         -         -         1,556,536         1,556,536           Interagency Agreement         3,371,567         -         2,484,381         -         5,855,948           Total Expenditures         6,022,381         229,690         34,076,302         1,721,647         42,050,020           Net Change in Fund Balances         (37,887)         141,751         (6,470,210)         679,709         (5,686,637)           Fund Balance - Beginning         1,807,945         1,148,177         40,185,352         2,548,561         45,690,035	TFCA Programs/Projects	-	176,392	-	-	176,392
Interagency Agreement         3,371,567         -         2,484,381         -         5,855,948           Total Expenditures         6,022,381         229,690         34,076,302         1,721,647         42,050,020           Net Change in Fund Balances         (37,887)         141,751         (6,470,210)         679,709         (5,686,637)           Fund Balance - Beginning         1,807,945         1,148,177         40,185,352         2,548,561         45,690,035	Measure A Sales Tax Programs/Projects	-	-	28,598,842	-	28,598,842
Total Expenditures         6,022,381         229,690         34,076,302         1,721,647         42,050,020           Net Change in Fund Balances         (37,887)         141,751         (6,470,210)         679,709         (5,686,637)           Fund Balance - Beginning         1,807,945         1,148,177         40,185,352         2,548,561         45,690,035	Measure B VRF Programs/Projects	_	-	-	1,556,536	1,556,536
Net Change in Fund Balances         (37,887)         141,751         (6,470,210)         679,709         (5,686,637)           Fund Balance - Beginning         1,807,945         1,148,177         40,185,352         2,548,561         45,690,035	Interagency Agreement	3,371,567	-	2,484,381	-	5,855,948
Fund Balance - Beginning         1,807,945         1,148,177         40,185,352         2,548,561         45,690,035	Total Expenditures	6,022,381	229,690	34,076,302	1,721,647	42,050,020
	Net Change in Fund Balances	(37,887)	141,751	(6,470,210)	679,709	(5,686,637)
Fund Balance - Ending \$ 1,770,058 \$ 1,289,928 \$ 33,715,142 \$ 3,228,270 \$ 40,003,398	Fund Balance - Beginning	1,807,945	1,148,177	40,185,352	2,548,561	45,690,035
	Fund Balance - Ending	\$ 1,770,058	\$ 1,289,928	\$ 33,715,142	\$ 3,228,270	\$ 40,003,398

The accompanying notes are an integral part of the financial statements.

# RECONCILIATION OF THE STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES OF THE GOVERNMENTAL FUNDS TO THE STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JUNE 30, 2018

Amount reported for governmental activities in the statement of activities are different because:

Net Change in Fund Balances	\$ (5,686,637)
Governmental funds defer certain revenues that are not recognized with the TAM's accrual period such as sales tax. On the Statement of Activities, however, the amounts are considered to be earned and are recognized as  Pension expenses due to the changes in net pension liability and related deferrals	(966,453)
are not recognized in governmental funds because they do not require the use of current resources and therefore are not reported as expenditures.  The change in compensated absences included in the statement of activities does	(100,061)
not provide or (require) the use of current financial resources and therefore is not reported as an expenditure in governmental funds.  Change in Net Position of Governmental Activities	(175,554) \$ (6,928,705)



### NOTES TO BASIC FINANCIAL STATEMENTS

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# NOTES TO BASIC FINANCIAL STATEMENTS JUNE 30, 2018

#### NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Reporting Entity**

On March 2, 2004, the Marin County Board of Supervisors created TAM by Resolution No. 2004-21, pursuant to Section 180050 of the California Public Utilities Code ("PUC"). As required by California PUC Section 180051(a) and California Government Code Section 65089(a), all City and Town Councils of Marin County, representing a majority of the incorporated population of Marin, have concurred on the membership of TAM and designated TAM as the Congestion Management Agency for Marin County.

TAM's responsibilities include the development and administration of the Measure A ½-Cent Transportation Sales Tax Expenditure Plan, approved by Marin voters in November 2004, and the Measure B \$10 VRF Expenditure Plan, approved by Marin Voters in November 2010. TAM also serves as the CMA for Marin County, providing countywide planning and programming for transportation related needs. As both the sales tax authority and the CMA for Marin County, TAM plays a leading role in planning, financing, and implementation of transportation projects and programs in Marin County.

TAM's sixteen-member governing board is comprised of representatives from each of the cities and towns in Marin County, and all five members of the County Board of Supervisors. A Technical Advisory Committee (TAC), made up of public works staff, other local government staff, and representatives of diverse interest groups, prioritizes infrastructure improvements and makes recommendations to TAM. A twelve-member Citizens' Oversight Committee (COC), made up of five representatives from the five planning areas and seven representatives from diverse interest groups in Marin County, reviews the revenues and expenditures of of the Measure A ½-Cent Transportation Sales Tax and the Measure B \$10 VRF, and reports the results directly to the citizens in Marin County.

#### **Basis of Presentation**

**Government-wide Financial Statements -** The Statement of Net Position and the Statement of Activities include the overall financial activities of TAM.

The government-wide Statement of Activities presents a comparison between direct expenses and program revenues for each function of TAM's activities. Direct expenses are those specifically associated with a program or function and, therefore, are clearly identifiable to a particular function. Program revenues include (a) charges paid by the recipients of goods or services offered by the programs and (b) funds and contributions that are restricted to meeting the operations or capital requirements of a particular program. Revenues not classified as program revenues are presented as general revenues.

**Fund Financial Statements -** The fund financial statements provide information about TAM's funds. Separate statements for each governmental fund are presented. The emphasis of fund financial statements is on major individual funds, each of which is displayed on a separate column.

### NOTES TO BASIC FINANCIAL STATEMENTS JUNE 30, 2018

#### **Major Funds**

Generally accepted accounting principles defines major funds and requires that TAM's major governmental type funds be identified and presented separately in the fund financial statements. TAM has determined that all of its funds are major funds.

TAM reports the following major governmental funds in the accompanying financial statements:

**CMA General Fund** - This fund accounts for revenues and expenditures for TAM's congestion management activities, primarily congestion management planning and programming work elements, and the management of various capital projects. Major revenues sources for this fund are all programming revenues with the exception of TFCA funds.

**BAAQMD/TFCA Special Revenue Fund** - This fund accounts for revenues and expenditures for the TFCA grant TAM receives from BAAQMD. The purpose of the TFCA grant is to fund studies related to the monitoring of air quality control, and any capital improvements that can contribute to the improvement of air quality.

**Measure A** ½-**Cent Transportation Sales Tax Special Revenue Fund** - This fund accounts for revenues and expenditures for the projects and programs set forth by the voters in TAM's Measure A ½-Cent Transportation Sales Tax Expenditure Plan, approved by Marin voters in November 2004.

**Measure B \$10 VRF Special Revenue Fund** - This fund accounts for revenues and expenditures for the projects and programs set forth by the voters in TAM's Measure B \$10 VRF Expenditure Plan, approved by the Marin voters in November 2010.

#### **Basis of Accounting and Measurement Focus**

The government-wide financial statements are reported using the economic resources measurement focus and the full accrual basis of accounting. Revenues are recorded when *earned* and expenses are recorded at the time liabilities are *incurred*, regardless of when the related cash flows take place. Grants and similar items are recognized as revenues as soon as the eligibility requirements imposed by the provider have been met.

Governmental funds are reported using the *current financial resources* measurements focus and the modified accrual basis of accounting. Under this method, revenues are recognized when *measurable* and available. TAM considers all revenues reported in the governmental funds to be available if the

# NOTES TO BASIC FINANCIAL STATEMENTS JUNE 30, 2018

#### NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

Revenues are collected within 180 days after fiscal year-end, except for sales tax revenues which are accrued for if received within 60 days after fiscal year-end. Expenditures are recorded when the related fund liability is incurred, except for principal and interest on long-term debt, claims and judgments, and compensated absences, which are recognized as expenditures to the extent they have matured. Capital assets acquisitions are reported as *expenditures* in governmental funds. Proceeds of long-term debt and acquisition under capital leases or other long-term debt are reported as *other financing sources*.

Sales taxes and interest associated with the current fiscal period are all considered to be susceptible to accrual and so have been recognized as revenues of the current fiscal period. Entitlements are recorded as revenues when all eligibility requirements are met, including any time requirements, and the amount in received during the period or within the availability period for this revenue source (within 60 days of yearend). Expenditure-driven grants are recognized as revenue when the qualifying expenditures have been incurred and all other eligibility requirements have been met, and the amount is received during the period or within the availability period for this revenue source (within 60 days of yearend). All other revenue items are considered to be measurable and available only when cash is received by the government.

#### **Estimates**

The preparation of basic financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### **Compensated Absences**

Compensated absences comprise unpaid vacation and compensatory hours which are accrued as earned. Vacation hours accumulated are fully compensated at time of separation or at calendar year end when the accrued hours exceed the allowable amount. The liabilities are separated into current and long-term portions based estimates as of June 30 and amounts expected to be paid subsequent to next fiscal year. TAM's liability for compensated absences is recorded in government-wide financial statements. The changes in long-term compensated absences during the fiscal year ended June 30, 2018 were as follows:

<b>y</b>	Balance					В	Salance	Du	e Within	
	_ July 1	1, 2017	Ac	ditions	Dec	ductions	June	e 30, 2018	O	ne Year
Compensated Absences	\$	-	\$	193,493	\$	17,939	\$	175,554	\$	129,679

### NOTES TO BASIC FINANCIAL STATEMENTS JUNE 30, 2018

#### NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

#### **Net Position and Fund Balances**

#### **Government-wide Financial Statements**

**Net Investments in Capital Assets -** This amount consists of capital assets net of accumulated depreciation and reduced by outstanding debt if any, that contributed to the acquisition, construction, or improvement of the capital assets. TAM currently has no capital assets.

**Restricted Net Position -** This amount consists of amounts restricted from external creditors, grantors, contributors, and laws or regulations of other governments.

**Unrestricted Net Position -** This amount consists of all net position that do not meet the definition of "net investments in capital assets" or "restricted net position".

#### **Fund Financial Statements**

**Fund Balances -** Restrictions of fund balances of governmental funds are amounts that can be spent only for the specific purpose stipulated by constitution, external resource providers, or through enabling legislation. The non-spendable fund balance classification includes amounts that cannot be spent because they are either not in a spendable form such as prepaid items or inventories, or are legally or contractually required to be maintained intact. The committed fund balance classification includes amounts that can be used only for the specific purposes determined by a formal action of the government's highest level of decision-making authority. Amounts in the assigned fund balance classification are intended to be used by the government for specific purposes but do not meet the criteria to be classified as restricted or committed. In governmental funds other than the general fund, assigned fund balance represents the remaining amount that is not restricted or committed. TAM had no committed or assigned fund balances as of year-end.

Unassigned fund balance is the residual classification for the general fund and includes all spendable amounts not contained in the other classifications.

#### **Spending Order Policy**

When expenses are incurred for both restricted and unrestricted fund balances available, TAM considers restricted funds to be spent first. When expenditures are incurred for which committed, assigned, or unassigned fund balances are available, TAM considers amounts to be spent first out of committed funds then assigned funds, and finally unassigned funds, as needed, unless the governing board has provided otherwise in its commitment or assignment actions.

### NOTES TO BASIC FINANCIAL STATEMENTS JUNE 30, 2018

#### NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

#### **Unearned Revenue**

The government-wide statement of net position and governmental funds defer revenue recognition for resources that have been received at fiscal year-end, but not yet earned. Grants received before the eligibility requirements are met are recorded as unearned revenue.

#### **Pensions**

For purposes of measuring the net pension liability and deferred outflows/inflows of resources related to pensions and pension expense, information about the fiduciary net position of TAM's retirement plans (Plans) and additions to/deductions from the Plan's fiduciary net position have been determined on the same basis as they are reported by the plan's administrators. For this purpose, benefit payments (including refunds of employee contributions) are recognized when due and payable in accordance with the benefit terms. Investments are reported at fair value.

#### Risk Management

TAM is exposed to various risks of loss related to torts; theft or damage to, and destruction of assets; errors and omissions; and natural disasters for which TAM carries commercial insurance through Alliant Insurance Services, Inc.

#### **Deferred Outflows and Inflows of Resources**

In addition to assets, the statement of net position will sometimes report a separate section for deferred outflows of resources. Deferred outflows of resources represent a consumption of net position that applies to a future period(s) and so will not be recognized as an outflow of resources (expense) until then.

In addition to liabilities, the statement of net position and the balance sheet will sometimes report a separate section for deferred inflows of resources. Deferred inflows of resources represent an acquisition of net position or fund balance that applies to a future period(s) and so will not be recognized as an inflow of resources (revenue) until that time. The government has only one type of item, which arises only under a modified accrual basis of accounting, that qualifies for reporting in this category. Accordingly, the item, *unavailable revenue*, is reported only in the governmental funds balance sheet. The governmental funds report unavailable revenues from sales tax if received beyond the availability period. This amount is deferred and recognized as an inflow of resources in the period that the amount is available.

# NOTES TO BASIC FINANCIAL STATEMENTS JUNE 30, 2018

#### NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

#### **Investment Valuations**

TAM recognizes the fair value measurement of its investments based on the hierarchy established by generally accepted accounting principles. The fair value hierarchy, which has three levels, is based on the valuation inputs used to measure an asset's fair value: Level 1 inputs are quoted prices in active markets for identical assets; Level 2 inputs are significant other observable inputs; Level 3 inputs are significant unobservable inputs. TAM's investments in CalTRUST are uncategorized because CalTRUST is a governmental pool exempted from the fair value measurement requirements.

#### **New Accounting Principles**

GASB Statement No. 75 – In June 2015, GASB issued Statement No. 75, Accounting and Financial Reporting for Postemployment Benefits Other than Pensions. The objective of the Statement is to replace the requirements of GASB Statement No. 45. In addition, the Statement requires governments to report a liability on the face of the financial statements for Other Postemployment Benefits (OPEB) provided and requires governments to present more extensive note disclosures and required supplementary information about their OPEB liabilities. The Statement is effective for the periods beginning June 15, 2017, or FY2017-18. This pronouncement does not have an impact on TAM's FY2017-18 Financial Statements. However, TAM joined PEMHCA, the Public Employee's Medical and Hospital Care Act, as of July 1, 2018 and will need to report OPEB liabilities in its FY18-19 Financial Statements.

GASB Statement No. 83 – In November 2016, GASB issued Statement No. 83, Certain Asset Retirement Obligations. This Statement addresses accounting and financial reporting for certain asset retirement obligations (AROs). An ARO is a legally enforceable liability associated with the retirement of a tangible capital asset. A government that has legal obligations to perform future asset retirement activities related to its tangible capital asset should recognize a liability based on the guidance in this Statement. This Statement also requires disclosure of information about the nature of a government's ARO, the methods and assumptions used for the estimates of the liabilities, and the estimated remaining useful life of the associated tangible capital assets. The requirements of this Statement are effective for reporting periods beginning after June 15, 2018, or the 2018-19 fiscal year. TAM is evaluating the effect of this pronouncement.

**GASB Statement No. 84** – In January 2017, GASB issued Statement No. 84, *Fiduciary Activities*. The objective of this Statement is to improve guidance regarding the identification of fiduciary activities for accounting and financial reporting purposes and how those activities should be reported. The requirements of this Statement are effective for reporting periods beginning after December 15, 2018, or the 2019-20 fiscal year. TAM is evaluating the effect of this pronouncement.

### NOTES TO BASIC FINANCIAL STATEMENTS JUNE 30, 2018

#### NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

GASB Statement No. 87 – In June 2017, the GASB issued Statement No. 87, *Leases*. The statement establishes a single model for lease accounting based on the foundational principle that leases are financings of the right to use another entity's nonfinancial assets ("the underlying asset") in the contract for a period of time in an exchange or exchange like transaction. Examples of nonfinancial assets including buildings, land, vehicles, and equipment. Under this statement, a lessor is required to recognize a lease receivable and deferred inflow of resources, with the exception of certain regulated leases, such as SLOA IV, and a lessee is required to recognize a lease liability and an intangible right-to-use lease asset, thereby enhancing the relevance and consistency of information about governments' leasing activities. The statement is effective for periods beginning after December 15, 2019 or FY2020-21. TAM currently has no tangible capital asset and this pronouncement has no impact on TAM's financial statements.

GASB Statement No. 88 – In April 2018, the GASB issued statement No. 88, *Certain Disclosures Related to Debt, Including Direct Borrowings and Direct Placements.* The Statement defines debt for purposes of disclosure in notes to financial statements as a liability that arises from a contractual obligation to pay cash (or other assets that may be used in lieu of cash) in one or more payments to settle an amount that is fixed at the date the contractual obligation is established. The Statement requires that additional essential information related to debt be disclosed in notes to financial statements, including unused lines of credit; assets pledged as collateral for the debt; and terms specified in debt agreements related to significant events of default with finance-related consequences, significant termination events with finance-related consequences, and significant subjective acceleration clauses. For notes to financial statements related to debt, the Statement also requires that existing and additional information be provided for direct borrowings and direct placements of debt separately from other debt. The statement is effective for periods beginning after December 15, 2018 or FY2019-20. TAM currently has fiduciary activities and this pronouncement has no impact on TAM's financial statements.

# NOTES TO BASIC FINANCIAL STATEMENTS JUNE 30, 2018

#### NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

GASB Statement No. 89 – In June 2018, the GASB issued statement No. 89, Accounting for Interest Cost *Incurred before the End of a Construction Period.* The Statement establishes accounting requirements for interest cost incurred before the end of a construction period. Such interest cost includes all interest that previously was accounted for in accordance with the requirements of paragraphs 5-22 of Statement No. 62, Codification of Accounting and Financial Reporting Guidance Contained in Pre-November 30, 1989 FASB and AICPA Pronouncements, which are superseded by this Statement. The Statement requires that interest cost incurred before the end of a construction period be recognized as an expense in the period in which the cost is incurred for financial statements prepared using the economic resources measurement focus. As a result, interest cost incurred before the end of a construction period will not be included in the historical cost of a capital asset reported in a businesstype activity or enterprise fund. This Statement also reiterates that in financial statements prepared using the current financial resources measurement focus, interest cost incurred before the end of a construction period should be recognized as an expenditure on a basis consistent with governmental fund accounting principles. The statement is effective for periods beginning after December 15, 2019 or FY2020-21. TAM currently has debt and this pronouncement has no impact on TAM's financial statements.

GASB Statement No. 90 – In August 2018, GASB issued Statement No. 90, Majority Equity Interest, an amendment of GASB statement No. 14 and No. 61. The objectives of this Statement is to improve how majority equity interest is reported. The Statement specifies that a majority equity interest in a legally separate organization should be reported as an investment using the equity method if a government's holding of the equity interest meets the definition of an investment and for all other holdings of a majority equity interest in a legally separate organization, a government should report the legally separate organization as a component unit. The statement is effective for periods beginning after December 15, 2018 or FY2019-20. TAM currently has no such interest and this pronouncement has no impact on TAM's financial statements.

# NOTES TO BASIC FINANCIAL STATEMENTS JUNE 30, 2018

#### **NOTE 2 – CASH AND INVESTMENTS**

#### Classification

Cash and investments are classified in the financial statements as shown below:

Cash and Investments, Statement of Net Position	\$ 50,778,115
Cash and Investments as of June 30, 2018 Consist of the Following:	140
Bank of Marin	\$ 3,548,772
Deposits with CalTrust	\$ 3,548,772 47,229,343
Total Cash and Investments	\$ 50,778,115

#### Investment Authority by the California Government Code and TAM's Investment Policy

The table below identifies the investment types that are authorized for TAM by the California Government Code. The table also identifies certain provisions of the California Government Code that address interest rate risk and concentration of credit risk. TAM has adopted a formal investment policy. The allowable investments, according to TAM's investment policy or the government code when more restrictive, are listed below:

	Maximum	Maximum	Maximum
Authorized	Remaining	Percentage	Investment
Investment Type	Maturity	of Portfolio	in One Issuer
Local Agency Investment Fund (LAIF)	None	None	\$65 million
Certificates of Deposit	5 years	30%	None
U.S. Treasury Obligations	5 years	None	None
U.S. Agency Securities	5 years	None	None
State of California and Local Agency Bonds	5 years	None	None
Banker's Acceptances	180 days	30%	None
Commercial Paper	270 days	25%	None
Medium-Term Notes	2 years	30%	None
Marin County Cash Pool	None	None	None
Repurchase Agreements	1 year	None	None

#### **Disclosures Relating to Interest Rate Risk**

Interest rate risk is the risk that changes in market interest rates will adversely affect the fair value of an investment. Generally, the longer the maturity of an investment the greater the sensitivity of its fair value to changes in market interest rates.

# NOTES TO BASIC FINANCIAL STATEMENTS JUNE 30, 2018

#### NOTE 2 – CASH AND INVESTMENTS - CONTINUED

Information about the sensitivity of the fair values of TAM's investments to market interest rate fluctuations is provided by the following table that shows the distribution of TAM's investments by maturity:

		Remaining
		Maturity
		12 Months
Investment Type	Totals	or Less
Deposits With CalTrust	\$ 47,229,343	\$ 47,229,343
Total	\$ 47,229,343	\$ 47,229,343

#### Change in Fair Market Value of the CalTRUST Investments

TAM's recognized a change in the market value of the CalTRUST investments in accordance with generally accepted accounting standards. The unrealized loss was \$637,414, which was offset by \$777,046 in actual investment earnings, including interests from both CalTRUST and the Bank of Marin. The net of the change fair market value and actual earnings were reported on the financial statements is \$139,632.



# NOTES TO BASIC FINANCIAL STATEMENTS JUNE 30, 2018

#### NOTE 2 - CASH AND INVESTMENTS - CONTINUED

#### **Disclosures Relating to Credit Risks**

Credit risk is the risk that an issuer of an investment will not fulfill its obligation to the holder of the investment. Credit risk can be measured by the rating of the issuers, assigned by nationally recognized statistical rating organizations. As of June 30, 2018, TAM has a total of \$47,229,343 invested with CalTRUST, with \$1,864,532 in the short-term fund and \$45,364,81 in the medium-term fund. CalTRUST's short-term fund is rated AAf and medium-term fund is rated A+f by the S&P Global Ratings.

#### **Custodial Credit Risk**

Custodial credit risk for deposits is the risk that, in the event of the failure of a depository financial institution, a government will not be able to recover its deposits or will not be able to recover collateral securities that are in the possession of an outside party. The custodial credit risk for investments is the risk, in the event of the failure of the counterparty (e.g. broker-dealer) to a transaction; a government will not be able to recover the value of its investments or collateral securities that are in the possession of another party. The California Government Code does not contain legal or policy requirements that would limit the exposure to custodial credit risk for deposits or investments, other than the following provision for deposits: The California Government Code 53652 requires that a financial institution secure deposits made by state or local government units by pledging securities in an undivided collateral pool held by a depository regulated under state law (unless so waived by the government unit). The fair value of the pledge securities in the collateral pool must equal at least 110% of the total amount deposited by the public agencies. California law also allows financial institution to secure a government agency's deposits by pledging first trust deed mortgage notes having a value of 150% of the secured public deposits. As of June 30, 2018, TAM's deposits are with the Bank of Marin, a regional bank operating in the San Francisco Bay Area. The total amount deposited with this bank if \$3,548,772.Of the bank balance, \$250,000 was covered by federal depository insurance and the remaining balance was collateralized by the pledging financial institutions as required by Section 53652 of the California Government Code described above.

#### **NOTE 3 – OPERATING LEASE**

### **Operating Lease**

TAM entered into a five-year lease to rent 7,621 square feet of office space at 900 Fifth Ave, Suite 100 in Downtown San Rafael in 2015. The base rent commences at \$19,052 per month and ends at \$21,444 per month.

# NOTES TO BASIC FINANCIAL STATEMENTS JUNE 30, 2018

#### **NOTE 4 – EMPLOYMENT AGREEMENT**

Prior to January 1, 2018, all personnel working for TAM were contracted employees hired by the Local Government Services (LGS) and Regional Government Services (RGS), a joint powers authority that provides staffing, payroll and human resource services. Effective January 1, 2018, TAM became the employer of record and hired all 11 full time employees that were previously employed by LGS/RGS directly. TAM since has also hired two additional employees, with one being 80% FTE (Full Time Equivalent), and now has a total of 12.8 FTE. TAM also entered into direct retirement benefit contract with CalPERS as of January 1, 2018. Service credits of all prior LGS/RGS employees were transferred into TAM's new CalPERS contract. As such, TAM recognized employment related liabilities such as pension and compensated absence liabilities.

#### **NOTE 5 – COMMITMENTS AND CONTINGENCIES**

TAM is subject to litigation arising in the normal course of business. In the opinion of TAM's attorney, there is no pending litigation which is likely to have a material adverse effect on the financial position of TAM. TAM has received state and federal funds for specific purposes that are subject to review and audit by the grantor agencies. Although such audits could result in expenditure disallowances under the terms of the grants, it is believed that any required reimbursements will not be material.

TAM has various cooperative agreements with governmental entities and contracts with vendors. As of June 30, 2018, TAM's total outstanding commitments were approximately \$26.7 million, with \$11.9 million expended and \$14.8 million still outstanding as of June 30, 2018.

#### **NOTE 6 – RISK MANAGEMENT**

TAM is exposed to various risks of losses related to torts; theft or damage to, and destruction of assets; errors and omissions; and natural disasters. TAM carries commercial insurance through Alliant Insurance Services, Inc. for general liability, automobile, property coverage, and public officials' errors and omissions. In addition, TAM carries workers' compensation insurance through the State Compensation Insurance Fund,

#### Coverage is as follows:

- a) General liability \$ 1,000,000 each occurrence.
- b) Damage to rented premises \$1,000,000 each occurrence.
- c) Automobile liability \$1,000,000 each accident.
- d) Public official's errors and omissions \$1,000,000 each occurrence and annual aggregate. All deductibles are \$2,500.
- e) Workers' compensation \$1,000,000 each occurrence

TAM had no incidents therefore no claims in the past three years.

# NOTES TO BASIC FINANCIAL STATEMENTS JUNE 30, 2018

#### **NOTE 7 – PENSION PLANS**

#### General Information about the Pension Plan

#### Plan Description

All qualified employees are eligible to participate in TAM's Employee Pension Plan (the Plan), a cost-sharing multiple employer defined benefit pension plan administered by the California Public Employees' Retirement System (CalPERS). Benefit provisions under the Plan are established by State statute, the contract between CalPERS and TAM, and TAM resolution. CalPERS acts as a common investment and administrative agent for its participating member employers. CalPERS issues publicly available reports that include a full description of the pension plan regarding benefit provisions, assumptions, and membership information that can be found on the CalPERS website. Copies of the CalPERS annual financial reports may be obtained from the CalPERS Executive Office at 400 Q Street, Sacramento, California 95811.

#### Benefits Provided

CalPERS provides service retirement and disability benefits, annual cost of living adjustments and death benefits to plan members, who must be public employees and beneficiaries. Benefits are based on years of credited service, equal to one year of full-time employment. Members with five years of total service are eligible to retire at age 50 or 52, depending on the hire date, with statutorily reduced benefits. All members are eligible for non-duty disability benefits after 10 years of service. The death benefit is one of the following: The Basic Death Benefit, the 1959 Survivor Benefit, or the Optional Settlement 2W Death Benefit. The cost of living adjustments for each plan are applied as specified by the Public Employees' Retirement Law. Benefit provisions and all other requirements are established by State statue and may be amended by TAM's contract with the employees. The Plan provisions and benefits in effect on June 30, 2018, are summarized as follows:

	Prior to	On or after
Hire date	_ January 1, 2013	January 1, 2013
Benefit formula	2% at 55	2% at 62
Benefit vesting schedule	5 years service	5 years service
Benefit payments	monthly for life	monthly for life
Normal retirement age	55	62
Monthly benefits, as a percent of eligible compensation	2.0% to 2.5%	1.0% to 2.5%
Required employee contribution rates	7.00%	6.25%
Required employer contribution rates	8.82%	6.53%

# NOTES TO BASIC FINANCIAL STATEMENTS JUNE 30, 2018

#### NOTE 7 – PENSION PLANS - CONTINUED

#### Contributions

Section 20814(c) of the California Public Employees' Retirement Law requires that the employer contribution rates for all public employers be determined on an annual basis by the actuary and shall be effective on the July 1 following notice of a change in the rate. Funding contributions for both Plans are determined annually on an actuarial basis, as of June 30, by CalPERS. The actuarially determined rate is the estimated amount necessary to finance the costs of benefits earned by employees during the year, with an additional amount to finance any unfunded accrued liability. TAM is required to contribute the difference between the actuarially determined rate and the contribution rate of employees. For the year ended June 30, 2018, the contributions made by TAM to the plan were equal to the amount of the annual required employer contributions of \$115,695.

#### **Net Pension Liability**

TAM's net pension liability is measured as the total pension liability less the pension plan's fiduciary net position. The net pension liability was measured as of June 30, 2017, using an annual actuarial valuation as of June 30, 2016 rolled forward to June 30, 2017 using standard update procedures. A summary of principal assumptions and methods used to determine the net pension liability is shown below.

#### **Actuarial Assumptions**

The total pension liability was determined using the following actuarial assumptions for the collective miscellaneous plans:

Valuation Date June 30, 2016 Measurement Date June 30, 2017

Actuarial Cost Method Entry-Age Normal Cost Method

**Actuarial Assumptions** 

Discount Rate 7.15% Inflation 2.75% Payroll Growth 3.00%

Projected Salary Increase Varies by Entry-Age and Service

Investment Rate of Return 7.15% (1)

Mortality Based on CalPERS Experience Study

Mortality Rate Table Derived using CalPERS' Membership Data for all Funds (3)

Post Retirement Benefit Contract COLA up to 2.75% until Purchasing Power

Protection Allowance Floor on Purchasing Power applies,

Increase 2.75% thereafter

(1) Net of pension plan investment and administrative expenses, includes inflation.

# NOTES TO BASIC FINANCIAL STATEMENTS JUNE 30, 2018

#### NOTE 7 – PENSION PLANS - CONTINUED

The probabilities of mortality are based on the 2014 CalPERS Experience Study for the period from 1997 to 2011.

All other actuarial assumptions used in the June 30, 2016 valuation were based on the results of the 2014 actuarial experience study for the period from 1997 to 2011, including updates to salary increase, mortality and retirement rates. The Experience Study can be accessed on the CalPERS' website under Forms and Publications.

### Pension Expense and Deferred Outflows/Inflows of Resources Related to Pension

For the year ended June 30, 2018, TAM recognized pension credit of \$2,049. On June 30, 2018, TAM reported deferred outflows and deferred inflows of resources related to pensions from the following sources:

	D€	eferred	I	Deferred
	Out	flows of	Iı	nflows of
	Res	sources	R	Resources
Pension contributions subsequent to measurement date	\$	115,695	\$	-
Contributions in excess of proportionate share		39,632		(6,517)
Changes in assumptions		138,139		(10,533)
Difference in expected and actual experience		1,113		(15,950)
Adjustment due to differences in proportions		171,441		(28,679)
Net differences between projected and actual earnings on				
plan investments		31,242		-
Total	\$	497,262	\$	(61,679)
				,

Reported as deferred outflows of resources related to contributions subsequent to the measurement date is \$115,695, which will be recognized as a reduction of the net pension liability in the year ended June 30, 2019.

### NOTES TO BASIC FINANCIAL STATEMENTS JUNE 30, 2018

#### NOTE 7 – PENSION PLANS - CONTINUED

Other amounts reported as deferred outflows of resources and deferred inflows of resources related to pensions will be recognized as pension expense as follows:

Dafamad

	Deferred		
	Outflows/(Inflows)		
Year Ending June 30,	of Resource	es	
2019	\$ 13	9,057	
2020	11	6,292	
2021	8	3,086	
2022	(1	8,547)	
	\$ 31	9,888	

#### Discount Rate

The discount rate used to measure the total pension liability was 7.15 percent. To determine whether the municipal bond rate should be used in the calculation of a discount rate for each plan, CalPERS stress tested plans that would most likely result in a discount rate different from the actuarially assumed discount rate. Based on the testing of the plans, the tests revealed the assets would not run out. Therefore, the current 7.15% discount rate is appropriate and the use of the municipal bond rate calculation is not deemed necessary. The long-term expected discount rate of 7.15% is applied to all plans in the Public Employees Retirement Fund. The stress test results are presented in a detailed report titled "GASB Crossover Testing Report" that can be obtained at CalPERS' website under the GASB 68 section.

The long-term expected rate of return on pension plan investments was determined using a building-block method in which best-estimate ranges of expected future real rates of return (expected returns, net of pension plan investment expense and inflation) are developed for each major asset class.

# NOTES TO BASIC FINANCIAL STATEMENTS JUNE 30, 2018

#### NOTE 7 – PENSION PLANS - CONTINUED

In determining the long-term expected rate of return, CalPERS' staff took into account both short-term and long-term market return expectations, as well as the expected pension fund (Public Employees' Retirement Fund) cash flows. Such cash flows were developed assuming that both members and employers will make their required contributions on time and as scheduled in all future years. Using historical returns of all the funds' asset classes, expected compound (geometric) returns were calculated over the short-term (first 10 years) and the long-term (11-60 years) using a building-block approach. Using the expected nominal returns for both short-term and long-term, the present value of benefits was calculated for each fund. The expected rate of return was set by calculating the single equivalent expected return that arrived at the same present value of benefits for cash flows as the one calculated using both short-term and long-term returns. The expected rate of return was then set equivalent to the single equivalent rate calculated above and rounded down to the nearest one quarter of one percent.

The table below reflects long-term expected real rate of return by asset class. The rate of return was calculated using the capital market assumptions applied to determine the discount rate and asset allocation. The target allocation shown was adopted by the Board effective on July 1, 2016.

	Current	(1) Real	(2) Real
	Target	Return Years	Return Years
Asset Class	Allocation	1 - 10	11+
Global Equity	47.0%	4.90%	5.38%
Global Fixed Income	19.0%	80.00%	2.27%
Inflation Sensitive	6.0%	60.00%	1.39%
Private Equity	12.0%	6.60%	6.63%
Real Estate	11.0%	2.80%	5.21%
Infrastructure and Forestland	3.0%	3.90%	5.36%
Liquidity	2.0%	-0.40%	-0.90%
	100.0%		

<sup>(1)</sup> An expected inflation of 2.5% used for this period.

<sup>(2)</sup> An expected inflation of 3.0% used for this period.

# NOTES TO BASIC FINANCIAL STATEMENTS JUNE 30, 2018

#### NOTE 7 – PENSION PLANS - CONTINUED

#### Sensitivity of the Proportionate Share of the Net Pension Liability to Changes in the Discount Rate

The following presents TAM's proportionate share of the net pension liability, as well as what TAM's proportionate share of the net pension liability would be if it were calculated using a discount rate that is 1-percentage point lower or 1-percentage point higher than the current rate:

		Current	
	1% Decrease	discount rate	1% Increase
	6.15%	7.15%	8.15%
Proportionate share of NPL	990,989	535,644	158,519

#### Pension Plan Fiduciary Net Position

Detailed information about the Plan's fiduciary net position is available in the separately issued CalPERS financial report.



### REQUIRED SUPPLEMENTARY INFORMATION



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### GENERAL FUND SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES – BUDGET AND ACTUAL FOR THE YEAR ENDED JUNE 30, 2018

			\^	D	Varianc Positiv (Negati Final	ve)
	Origi	nal	Final	Actual	to Actu	ıal
REVENUES	-					
Cities/Towns and County Contribution	\$	559,000 \$	559,000	\$ 559,000	\$	-
Interest Revenue	4	15,000	15,000	46,538		31,538
MTC STP/CMAQ Planning Fund and OBAG Grants	· ·	923,138	923,138	629,676	(2	293,462)
MTC Regional Measure 2 Fund	1	,215,000	1,715,000	753,288	(9	961,712)
Federal Highway Bridge Program Fund		236,326	236,326	59,345	(1	176,981)
State STIP/PPM Fund		206,000	206,000	8,870	(1	197,130)
STIP/RTIP/IIP Fund		721,786	721,786	315,679	(4	406,107)
Non-motorized Transportation Pilot Program		46,935	2,364,518	2,332,167		(32,351)
MTC Climate Initiatives Program Grant/CMAQ		215,542	215,542	102,863	(1	112,679)
Realized Highway 101 Right of Way Excess Funds		-	1,750,000	868,471	(8	881,529)
Other Revenues				337,770		337,770
Total Revenues	4	,138,727	8,706,310	6,013,667	(2,0	692,643)
EXPENDITURES						
Administration:						
Salaries and Benefits	1	,048,471	1,048,471	942,124	-	106,347
LGS Insurance and HR/Payroll Service Cost		99,071	99,071	87,520		11,551
Office Supplies		5,000	5,000	95		4,905
Legal Services		30,000	40,000	26,324		13,676
Document Reproduction		30,000	30,000	8,693		21,307
Memberships		20,000	20,000	12,103		7,897
Travel/Meetings/Conferences		15,000	15,000	9,742		5,258
Carshare Membership		1,500	1,500	-		1,500
Professional Development		2,500	2,500	-		2,500
Human Resources/Board Support		10,000	10,000	10,898		(898)
Miscellaneous Expenses		2,500	2,500	14,253		(11,753)

### GENERAL FUND SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES – BUDGET AND ACTUAL – CONTINUED FOR THE YEAR ENDED JUNE 30, 2018

		1	O	Variances - Positive (Negative)
		4 \ )	_	Final
	Original	Final	Actual	to Actual
EXPENDITURES - continued				
Professional Services:		) '		
CMP Update/Traffic Monitoring	30,000	30,000	56,389	(26,389)
Travel Model Maintenance and Update	200,000	200,000	92,020	107,980
Traffic Monitoring and Reporting	25,000	25,000	15,000	10,000
Countywide Bike/Pedestrian Plan Update	10,000	10,000	8,179	1,821
Project Management Oversight	170,000	170,000	290,358	(120,358)
MSN B1 Phase 2 and A4 Design	706,000	706,000	180,927	525,073
MSN San Antonio Curve Correction Construction Support	150,000	150,000	85,175	64,825
MSN B6 San Antonio Bridge Replacement Design	200,000	200,000	52,811	147,189
HOV Gap Closure Mitigation - Brookdale /Maintenance	20,000	20,000	6,750	13,250
State Legislative Assistance	35,000	36,750	36,750	-
Financial Advisor Services	10,000	10,000	2,138	7,862
North-South Greenway Gap Closure / PS&E	425,000	925,000	442,759	482,241
TAM Junction Construction Management and Construction	250,000	680,000	28,460	651,540
Public Outreach Service Support	10,000	10,000	39,174	(29,174)
Street Smart Program Implementation	35,000	35,000	13,500	21,500
Carshare Pilot Program Implementation	125,000	125,000	-	125,000
Highway 101 Ramp Metering Special Study	50,000	50,000	-	50,000
Highway 101 Bus on Shoulder White Paper	50,000	50,000	-	50,000
CMFC Onsite Re-Vegetation Mitigation Monitoring and Reporting	15,000	15,000	3,603	11,397
Consulting Pool	25,000	25,000	92,483	(67,483)
EPAC and Sales Tax Reauthorization Support	-	140,000	105,586	34,414

### GENERAL FUND SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES – BUDGET AND ACTUAL – CONTINUED FOR THE YEAR ENDED JUNE 30, 2018

				Variances -
				Positive
			_	(Negative)
				Final
	Original	Final	Actual	Variances
EXPENDITURES - continued				
Interagency Agreements:				
CMFC County Agreement RM2 (Maintenance Parks Dept.)	25,000	25,000	-	25,000
Highway 101 Ramp Metering Local Support	50,000	50,000	-	50,000
North-South Greenway (Southern Segment)- County Project Management	750,000	750,000	207,418	542,582
HOV Gap Closure Offsite Landscaping Mitigation Funding Agreement - Caltrans	400,000	400,000	-	400,000
SR37 Study Funding Contribution - Agreement	20,000	20,000	22,024	(2,024)
Caltrans MSN A2 and A3 Construction Suport	167,000	167,000	167,006	(6)
Sausalito - Gate 6 Bridgeway Intersection Improvements	156,000	156,000	83,536	72,464
Marin County - Signal Improvements/Upgrades on SFD Blvd	340,000	340,000	-	340,000
Corte Madera - Tamal Vista Blvd Bike/Ped Improvements	526,000	526,000	-	526,000
San Rafael - Multi Pathway - 2nd Street to Anderson Drive	250,000	250,000	250,000	-
Marin Transit - Downtown Novato Bus Stop Improvement Project	311,000	311,000	311,000	-
CMFC - County Construction Agreement NTPP/CMAQ		2,317,583	2,317,583	
Total Expenditures Excess of Revenues Over (Under)	6,800,042	10,199,375	6,022,381	4,176,994
Expenditures	(2,661,315)	(1,493,065)	(8,714)	
Fund Balance - Beginning	1,807,945	1,807,945	1,807,945	
Fund Balance - Ending - Budgetary Basis	\$ (853,370)	\$ 314,880		
Reconciling Items				
GASB 31		-	(29,173)	
Fund Balance - Ending - GAAP Basis		=	\$ 1,770,058	

### BAAQMD/TFCA FUND SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES – BUDGET AND ACTUAL – BAAQMD/TFCA FUND FOR THE YEAR ENDED JUNE 30, 2018

							Vai	riances -
								sitive
							(No	egative)
								Final
	C	riginal		Final	A	Actual	to	Actual
REVENUES							1	ナ
Interest Revenue	\$	10,000	\$	10,000	\$	21,464	\$	11,464
Transportation For Clean Air Funding		360,000		360,000		362,284		2,284
Total Revenues		370,000		370,000		383,748		13,748
EXPENDITURES								
Administration:			/ 4					
Salaries and Benefits		18,000		18,000		22,603		(4,603)
Professional Services:			7 ,					
TAM Junction CM and Construction		-	)	-		30,695		(30,695)
TFCA Programs/Projects:								
TFCA - Reimbursement of Various Capital Projects		786,000		786,000		176,392		609,608
Total Expenditures		804,000		804,000		229,690		574,310
Excess of Revenues Over (Under)								
Expenditures		(434,000)		(434,000)		154,058		
Fund Balance - Beginning		1,148,177		1,148,177		1,148,177		
Fund Balance - Ending - Budgetary Basis	\$	714,177	\$	714,177				
Reconciling Item								
GASB 31						(12,307)		
Fund Balance - Ending - GAAP Basis					\$	1,289,928		

### MEASURE A SALES TAX FUND SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES – BUDGET AND ACTUAL – MEASURE A SALES TAX FUND FOR THE YEAR ENDED JUNE 30, 2018

				Variances - Positive (Negative) Final
	Original	Final	Actual	to Actual
REVENUES				
Measure A Sales Tax Revenue	\$ 25,960,000	\$ 25,960,000	\$ 27,507,852	\$ 1,547,852
Interest Revenue	300,000	300,000	649,788	349,788
Total Revenues	26,260,000	26,260,000	28,157,640	1,897,640
EXPENDITURES				/
Administration				
Salaries and Benefits	1,110,692	1,110,692	1,042,453	68,239
LGS Insurance and HR/Payroll Service Cost	103,179	103,179	96,840	6,339
Office Lease	250,000	250,000	248,025	1,975
Agencywide IT and Computer Equipment Upgrade	30,000	30,000	39,128	(9,128)
Equipment Purchase/Lease	10,000	10,000	7,840	2,160
Telephone/Internet/ Web Hosting Services	25,000	25,000	20,802	4,198
Office Supplies	25,000	25,000	29,479	(4,479)
Update/Improvement of TAM Website	20,000	20,000	44,715	(24,715)
Classification Study	30,000	30,000	-	30,000
Insurance	8,000	8,000	5,878	2,122
Financial Audit	25,000	25,000	18,000	7,000
Legal Services	60,000	60,000	24,695	35,305
Document Reproduction	30,000	30,000	9,808	20,192
Memberships	5,000	5,000	5,942	(942)
Travel/Meetings/Conferences	15,000	15,000	21,051	(6,051)
Carshare Membership	1,500	1,500	144	1,356
Electric Bike Purchase/Lease	3,000	3,000	-	3,000
Professional Development	2,500	2,500	1,187	1,313
Human Resources/Board Support	60,000	60,000	69,652	(9,652)
Information Technology Support	45,000	45,000	50,023	(5,023)
Annual Support and Upgrade of Financial System	15,000	15,000	14,216	784
Miscellaneous Expenses	10,000	10,000	9,776	224
Professional Services				
Bellam Blvd 101 Off-Ramp Improvements - Design	450,000	450,000	275,122	174,878
ESFD Blvd Impr of Access to RSR Bridge - Design Support	100,000	100,000	108,224	(8,224)
Bike Path Improvement on Sir Francis Drake Fly-Over	250,000	250,000	132,666	117,334
580/101 Direct Connector Feasibility Study	150,000	150,000	-	150,000
Project Management Oversight	100,000	100,000	106,957	(6,957)
Financial Advisor Services	10,000	10,000	5,000	5,000
TAM Junction Construction Management and Construction	-	-	594,210	(594,210)
Public Outreach Service Support	15,000	15,000	-	15,000
Consulting Pool	40,000	40,000	11,246	28,754

### MEASURE A SALES TAX FUND SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES – BUDGET AND ACTUAL – MEASURE A SALES TAX FUND – CONTINUED

FOR THE YEAR ENDED JUNE 30, 2018

				Variances -
				Positive
				(Negative)
				Final
	Original	Final	Actual	to Actual
Measure A Sales Tax Programs/Projects:				
Measure A Compliance Audit	20,000	20,000	10,500	9,500
Bike/Ped Path Maintenance	166,000	166,000	48,796	117,204
GGT Ferry Shuttle Service Contribution through MT	85,000	85,000	85,000	-
Central Marin Ferry Connector - SMART Insurance Policy	25,000	25,000	14,349	10,651
Measure A Substrategy 1.1 - Local Bus Transit Service	10,200,000	10,200,000	9,946,174	253,826
Measure A Substrategy 1.2 - Rural Bus Transit System	1,200,000	1,200,000	1,136,540	63,460
Measure A Substrategy 1.3 - Special Needs Transit Services	2,154,534	2,154,534	2,154,534	-
Measure A Substrategy 1.4 - Bus Transit Facilities	5,260,000	5,260,000	3,401,495	1,858,505
Hwy 101 Gap Closure - STP/SLPP Swap Projects	484,000	1,695,798	1,211,798	484,000
Measure A Substrategy 3.1 - Major Roads	7,050,000	8,250,000	4,260,337	3,989,663
Measure A Substrategy 3.2 - Local Roads	3,456,419	3,456,419	3,301,115	155,304
Measure A Substrategy 4.1 - Safe Routes to Schools	823,000	823,000	711,337	111,663
Measure A Substrategy 4.2 - Crossing Guards Services	1,350,000	1,350,000	1,145,046	204,954
Measure A Substrategy 4.2 - Crossing Guards Count Services	110,000	235,000	222,031	12,969
Measure A Substrategy 4.3 - Safe Pathways Plan Development	100,000	100,000	203,145	(103,145)
Measure A Substrategy 4.3 - Safe Pathway Capital Projects	1,500,000	1,500,000	746,645	753,355
Interagency Agreements:				
Funding Agreement with Larkspur for East SF Drake				
Improvement Project	2,300,000.00	2,300,000.00	2,454,993.00	(154,993)
County Lower Marin City Drainage Study Agreement	75,000.00	75,000.00	29,388.00	45,612
Novato Pedestrian Access to Transit and Crosswalk Improvement				
Project Agreement	302,100.00	302,100.00	-	302,100
Total Expenditures	39,659,924	42,196,722	34,076,302	8,120,420
Excess of Revenues Over (Under)				
Expenditures	(13,399,924)	(15,936,722)	(5,918,662)	
Fund Balance - Beginning	40,185,352	40,185,352	40,185,352	
Fund Balance - Ending - Budgetary Basis	\$ 26,785,428	\$ 24,248,630		
Reconciling Item				
GASB 31			(551,548)	
Fund Balance - Ending - GAAP Basis			\$ 33,715,142	

### MEASURE B VRF FUND SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES – BUDGET AND ACTUAL – MEASURE B VRF FUND FOR THE YEAR ENDED JUNE 30, 2018

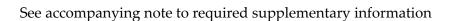
REVENUES	Original	Final	Actual	Variances - Positive (Negative) Final to Actual
Measure B VRF Revenue	\$ 2,350,000	\$ 2,350,000	\$ 2,386,486	\$ 36,486
Interest Revenue	30,000	30,000	59,254	29,254
Total Revenues	2,380,000	2,380,000	2,445,740	65,740
EXPENDITURES Administration:				
Salaries and Benefits	130,540	130,540	135,683	(5,143)
LGS Insurance and HR/Payroll Service Cost	12,127	12,127	12,604	(477)
Office Supplies		-	1,147	(1,147)
Legal Services	30,000	30,000	9,631	20,369
Document Reproduction	5,000	5,000	2,028	2,972
Travel/Meetings/Conferences	1,500	1,500	2,378	(878)
Misc Expenses	1,200	1,200	1,260	(60)
Professional Services:				
Project Management Oversight	10,000	10,000	-	10,000
Consulting Pool	-	-	380	(380)
Measure B VRF Programs:				
Measure B Element 1.2 - Bike/Ped Pathways Maintenance	112,000	112,000	72,049	39,951
Measure B Element 2.1 - Mobility Management Programs	140,000	140,000	159,019	(19,019)
Measure B Element 2.2 - Paratransit and Low Income Scholarships	185,000	185,000	206,258	(21,258)
Measure B Element 2.3 - Paratransit Plus	500,000	500,000	476,065	23,935
Measure B Element 2.4 - Volunteer Drive and Gap Grant	220,000	220,000	115,673	104,327
Measure B Element 3.1 - Safe Routes to School	150,000	150,000	286,325	(136,325)
Measure B Element 3.2 - Trans. Demand Management	200,000	200,000	142,287	57,713
Measure B Element 3.2 - TDM Lyft Partnership Agreement	70,000	70,000	38,437	31,563
Meausre B Element 3.3 - Discretionary Fuel (EV) Programs	240,000	240,000	60,423	179,577
Total Expenditures	2,007,367	2,007,367	1,721,647	285,720
Excess of Revenues Over (Under)	252 622	272 (22	<b>70.</b> 4.000	
Expenditures	372,633	372,633	724,093	
Fund Balance - Beginning	2,548,561	2,548,561	2,548,561	
Fund Balance - Ending - Budgetary Basis	\$ 2,921,194	\$ 2,921,194		
Reconciling Item				
GASB 31			(44,384)	
Fund Balance - Ending - GAAP Basis			\$ 3,228,270	

### SCHEDULE OF PROPORTIONATE SHARE OF NET PENSION LIABILITY FOR THE YEAR ENDED JUNE 30, 2018

	2018 *
Proportion of the net pension liability	0.01359%
Proportionate share of the net pension liability	\$ 535,644
Covered payroll	\$ 820,454
Proportionate share of the net pension liability as a	
percentage of covered payroll	65.29%
Plan's proportionate share of the fiduciary net	
position as a percentageof the plan's total	
pension liability	75.39%
Discount Rate	7.15%

<sup>\*</sup> Prior to January 1, 2018, all personnel working for TAM were hired by LGS/RGS. TAM became its own employer of record on January 1, 2018 and entered into contract with CalPERS directly. Only 2018 information is shown in the table.

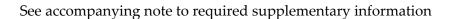
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### SCHEDULE OF CONTRIBUTIONS FOR THE YEAR ENDED JUNE 30, 2018

	 2018 *		
Actuarially determined contributions	\$ 115,695		
Contributions in relation to the actuarially determined contributions	 (115,695)		
Contribution deficiency (excess)	\$ =		
Covered payroll	\$ 820,454		
Contributions as a percentage of covered payroll	14.10%		

<sup>\*</sup> Prior to January 1, 2018, all personnel working for TAM were hired by LGS/RGS. TAM became its own employer of record on January 1, 2018 and entered into contract with CalPERS directly. Only 2018 information is shown in the table.



### NOTES TO REQUIRED SUPPLEMENTARY INFORMATION FOR THE YEAR ENDED JUNE 30, 2018

#### NOTE 1 - BUDGETS AND BUDGETARY DATA

Comparisons with financial results for the current fiscal period for all the funds are presented as required supplementary information and include, in addition to actual expenditures, amounts that have been appropriated for projects and programs. The budget represents a process through which policy decisions are made, implemented and controlled. Appropriations may be adjusted during the year with the approval of the TAM Board. Accordingly, the legal level of budgetary control by TAM is the total expenditures at the agency level. Budgets are adopted on a basis consistent with generally accepted accounting principles, except that a budget is not adopted for the unrealized gains or losses related to TAM's investments.

### NOTE 2 - SCHEDULE OF THE PROPORTIONATE SHARE OF THE NET PENSION LIABILITY AND SCHEDULE OF CONTRIBUTIONS

A cost-sharing employer is required to recognize a liability for its proportionate share of the net pension liability (of all employers for benefits provided through the pension plan)—the collective net pension liability. A cost-sharing employer is also required to recognize pension expense and report deferred outflows of resources and deferred inflows of resources related to pensions for its proportionate shares of collective pension expense and collective deferred outflows of resources and deferred inflows of resources related to pensions. The schedules present information to illustrate changes in TAM's proportionate share of the net pension liability and employer contributions over a ten-year period when the information is available.





### STATISTICAL SECTION

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#### STATISTICAL SECTION

This part of TAM's comprehensive annual financial report presents detailed information as a context for understanding what the information in the financial statements, note disclosures, and required supplementary information says about the overall financial health.

#### **Financial Trends**

These schedules contain trend information to help the reader understand how TAM's financial performance and well-being have changed over time.

#### Revenue Capacity

These schedules contain information to help the reader assess TAM's most significant local revenue source, the sales tax. TAM has no legal debt limits and there for these schedules are not shown.

#### **Debt Capacity**

These schedules present information to help the reader assess the affordability of TAM's current level of outstanding debt and TAM's ability to issue additional debt in the future.

#### Demographic and Economic Information

These schedules present information to help the reader understand the environment within which TAM's financial activities take place.

#### **Operating Information**

These schedules contain service data to help the reader understand how the information in the government's financial report relates to the services TAM provides and the activities it performs.

Sources: Unless otherwise noted, the information in these schedules was derived from TAM's relevant Basic Financial Statements.

## FINANCIAL TRENDS – NET POSITION BY COMPONENT LAST TEN FISCAL YEARS

						Fi	scal Years Er	ıdir	ıg June 30,		W	Ш			
	2018	2017	2016		2015		2014		2013	20	12	-	2011	2010	2009
Governmental Activities:															
Investment in Capital Assets	\$ -	\$ -	\$ -	\$	-	\$	-	\$	-	\$	-	\$	4,908	\$ 9,817	\$ 14,726
Restricted															
Corte Madera Project	-	-	-		10,002		9,984		224,527		324,977		428,496	426,343	-
CMA Projects/Programs	1,654,299	1,807,945	2,047,909		2,266,878		1,582,014		1,170,448	1,	030,578		2,347,175	2,306,639	1,597,966
TFCA Projects/Programs	1,288,964	1,148,177	1,124,769		1,537,359		1,262,147	•	1,095,396	1,	658,285		1,734,290	2,084,472	2,121,772
Marin Community Foundation	-	-	-		-		-\		U.		-		36,684	43,626	-
Measure A Projects/Programs	33,572,786	41,151,805	42,617,597		35,543,695		28,474,843	\	29,449,205	25,	560,180	1	19,909,648	15,864,715	25,579,709
Measure B Projects/Programs	3,211,734	2,548,561	3,938,953		2,983,990	-	2,290,173	1	3,321,096	1,	951,361		113,386	-	-
Total Governmental						_									
Activities Net Position	\$ 39,727,783	\$ 46,656,488	\$ 49,729,228	\$	42,341,924	\$	33,619,161	\$	35,260,672	\$ 30,	525,381	\$ 2	24,574,587	\$ 20,735,612	\$ 29,314,173
				0000000			VORON								

### FINANCIAL TRENDS – CHANGES IN NET POSITION LAST TEN FISCAL YEARS

					Fiscal Years Er	iding June 30,				
EXPENSES	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009
Governmental Activities:		·								
Congestion Management	\$ 42,325,635	\$ 39,766,538	\$ 29,891,239	\$ 25,207,772	\$ 32,378,764	\$ 26,126,024	\$ 22,489,907	\$ 27,047,626	\$ 24,128,531	\$ 30,648,103
Interest			14,308	70,695	125,431	178,559	230,127	133,928		
Total Expenses	42,325,635	39,766,538	29,905,547	25,278,467	32,504,195	26,304,583	22,720,034	27,181,554	24,128,531	30,648,103
REVENUES Program Revenues:										
Grants and Contributions	6,329,413	8,024,309	8,535,259	5,657,885	4,225,369	5,092,646	6,380,109	10,333,580	7,089,796	8,797,350
Total Revenues	6,329,413	8,024,309	8,535,259	5,657,885	4,225,369	5,092,646	6,380,109	10,333,580	7,089,796	8,797,350
Net (Expense) / Revenue	(35,996,222)	(31,742,229)	(21,370,288)	(19,620,582)	(28,278,826)	(21,211,937)	(16,339,925)	(16,847,974)	(17,038,735)	(21,850,753)
GENERAL REVENUES										
Governmental Activities:				<u> </u>						
Sales Tax	26,541,399	26,147,374	25,698,829	25,844,739	24,086,678	23,619,507	21,265,462	20,259,801	18,984,492	19,320,196
Vehicle Registration	2,386,486	2,399,640	2,376,492	2,333,642	2,347,339	2,280,255	2,347,924	273,314	-	-
Investment Earnings	139,632	122,475	682,270	164,964	203,298	47,466	77,333	153,834	298,846	698,590
<b>Total General Revenues</b>	29,067,517	28,669,489	28,757,591	28,343,345	26,637,315	25,947,228	23,690,719	20,686,949	19,283,338	20,018,786
Governmental Activities Change in Net Position	\$ (6,928,705)	\$ (3,072,740)	\$ 7,387,303	\$ 8,722,763	\$ (1,641,511)	\$ 4,735,291	\$ 7,350,794	\$ 3,838,975	\$ 2,244,603	\$ (1,831,967)

### FINANCIAL TRENDS – FUND BALANCES – GOVERNMENTAL FUNDS LAST TEN FISCAL YEARS

									Fi	iscal Years E	ndin	g June 30,								
		2018		2017		2016		2015		2014		2013		2012		2011 *		2010		2009
General Fund Nonspendable	\$	-	\$	-	\$	_	\$	-	\$	-	\$ (		\$	2,000	\$	-	\$	-	\$	_
Restricted	,	1,770,058	,	1,807,945	1	2,047,909	,	1,687,929	,	1,582,014		1,170,448		1,028,578	,	2,347,175	,	=	1	-
Reserved		-		-		-		-		C		-	)	-		-		2,306,639		1,126,160
Total General Fund	\$	1,770,058	\$	1,807,945	\$	2,047,909	\$	1,687,929	\$	1,582,014	\$	1,170,448	\$	1,030,578	\$	2,347,175	\$	2,306,639	\$	1,126,160
All Other Funds Nonspendable	\$	29,111	\$	21,444	\$	21,444	\$	40,496	¢		4	<u> </u>	\$		¢	_	\$		\$	
Restricted	,	38,204,229	φ	43,860,646	φ	47,085,034	ф	40,988,405	h	34,856,630	φ	38,720,601	φ	35,882,946	φ	30,316,842	φ	-	φ	-
Reserved		-		-		-		-		-		-		-		-		28,240,585		28,173,287
Total Sales Tax Program	\$	38,233,340	\$	43,882,090	\$	47,106,478	\$	41,028,901	\$	34,856,630	\$	38,720,601	\$	35,882,946	\$	30,316,842	\$	28,240,585	\$	28,173,287

### FINANCIAL TRENDS – CHANGES IN FUND BALANCES – GOVERNMENTAL FUNDS LAST TEN FISCAL YEARS

					Fiscal Years E	nding June 30,				
	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009
REVENUES										
Sales Tax	\$ 27,507,852	\$ 25,755,762	\$ 25,702,937	\$ 25,265,790	\$ 24,086,678	\$ 23,619,507	\$ 21,265,462	\$ 20,259,801	\$ 18,984,492	\$ 19,320,196
Vehicle Registration Fee	2,386,486	2,399,640	2,376,492	2,333,642	2,347,339	2,280,255	2,347,924	273,314	-	-
Investment Earnings	139,632	122,475	682,270	164,964	203,298	47,466	77,333	153,834	298,846	698,590
Project and Program Revenues	6,329,413	8,024,309	8,535,259	5,657,885	4,225,369	5,092,646	6,380,109	10,333,580	7,089,796	8,797,350
Total Revenues	36,363,383	36,302,186	37,296,958	33,422,281	30,862,684	31,039,874	30,070,828	31,020,529	26,373,134	28,816,136
EXPENDITURES										
Congestion management - Current										
Administration	3,058,896	3,013,630	2,857,963	2,342,920	2,221,074	2,417,234	2,270,899	2,025,311	2,148,187	1,965,958
Professional Services	2,803,406	2,965,064	1,717,395	2,979,268	2,511,401	3,734,763	4,947,115	4,953,463	4,644,746	6,075,837
Measure A	28,598,842	25,351,395	18,357,291	16,753,135	23,592,718	18,017,836	14,338,961	15,027,818	17,015,529	19,859,458
Measure B	1,556,536	3,632,620	1,290,574	1,547,808	3,285,753	839,395	472,290	-	-	-
Interagency Agreements	5,855,948	4,526,973	4,902,359	1,541,444	596,806	220,459	104,484	2,902,000	-	1,124,813
Other Capital Expenditures	176,392	276,856	765,658	43,196	171,012	896,338	351,249	2,134,125	315,160	724,271
Debt Service										
Principal	-	-	953,854	1,865,628	1,810,894	1,757,765	1,706,195	1,727,091	1,785,714	892,857
Interest and Fiscal Charges			14,308	70,696	125,431	178,559	230,127	133,928		
Total Expenditures	42,050,020	39,766,538	30,859,402	27,144,095	34,315,089	28,062,349	24,421,320	28,903,736	25,909,336	30,643,194
Excess (Deficiency) of Revenues				*						
Over (Under) Expenditures	(5,686,637)	(3,464,352)	6,437,556	6,278,186	(3,452,405)	2,977,525	5,649,508	2,116,793	463,798	(1,827,058)
NET CHANGE IN FUND BALANCES	(5,686,637)	(3,464,352)	6,437,556	6,278,186	(3,452,405)	2,977,525	5,649,508	2,116,793	463,798	(1,827,058)
Fund Balances - Beginning	45,690,035	49,154,387	42,716,831	36,438,645	39,891,050	36,913,525	31,264,017	30,547,224	30,083,426	31,126,505
Fund Balances - Ending	\$ 40,003,398	\$ 45,690,035	\$ 49,154,387	\$ 42,716,831	\$ 36,438,645	\$ 39,891,050	\$ 36,913,525	\$ 32,664,017	\$ 30,547,224	\$ 29,299,447
C	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		,,,	, ==,:=5,361	, 23,223,310	, 22,022,000	, 22,7 23,320	,,,-,-	,,	
Debt Service as a Percentage of										
Noncapital Expenditures	0.00%	0.00%	3.32%	7.69%	6.01%	7.67%	8.75%	7.47%	7.50%	3.08%
Toncupiui Experiunures	0.0070	0.0070	0.0270	7.07/0	0.01/0	7.07/0	0.7570	7.17/0	7.5070	0.0070

Total Tavable

#### TRANSPORTATION AUTHORITY OF MARIN

### REVENUE CAPACITY – SALES TAX RATES LAST TEN FISCAL YEARS

				Total Taxable
				Sales in
Fiscal Year Ended	Sales Tax	Sales Tax	Annual	<b>Marin County</b>
June 30:	Rate	Revenue	Growth	(in thousands)
2018	0.50%	\$ 27,507,852	6.80%	* \$ 5,501,570
2017	0.50%	25,755,761	0.21%	* 5,011,721
2016	0.50%	25,702,937	1.73%	5,045,785
2015	0.50%	25,265,790	4.90%	5,046,316
2014	0.50%	24,086,678	1.98%	4,861,801
2013	0.50%	23,619,507	11.07%	4,664,920
2012	0.50%	21,265,462	4.96%	4,333,600
2011	0.50%	20,259,801	6.72%	4,049,869
2010	0.50%	18,984,492	-1.74%	3,834,169
2009	0.50%	19,320,196	-13.86%	3,660,036

<sup>\*</sup> Amount was estimated based on the sales tax collected Source: California Board of Equalization taxable sales on a calendar basis. Effective July 1, 2017, the CDTFA became the successor to the Board of Equalization and became vested with nearly all of the duties, powers and responsibilities of the Board of Equalization.

### REVENUE CAPACITY – VEHICLE REGISTRATION FEE REVENUES LAST EIGHT FISCAL YEARS

Fiscal Year Ended			VRF	Annual
June 30:	VRF Amount	I	Revenue	Growth
2018	\$10	\$	2,386,486	-0.55%
2017	\$10		2,399,640	0.97%
2016	\$10		2,376,492	1.84%
2015	\$10		2,333,550	-0.59%
2014	\$10		2,347,319	2.94%
2013	\$10		2,280,227	-2.88%
2012	\$10		2,347,952	n/a
2011	\$10		273,313	n/a

Marin County 10-Year Fee Paid Vehicle Registration Data

Calendar Year	Registered Vehicle	Change
2017	247,424	-0.76%
2016	249,314	1.41%
2015	245,849	1.14%
2014	243,069	0.89%
2013	240,921	2.29%
2012	235,535	-0.15%
2011	235,891	-1.85%
2010	240,345	-0.05%
2009	240,466	-0.35%
2008	241,308	n/a

Data Source: California Department of Motor Vehicle

# REVENUE CAPACITY – PRINCIPAL SALES TAXPAYERS BY SEGMENT FOR THE COUNTY YEAR ONE AND TEN

		2016*	
		Total	Percentage
		Taxes in	of Total
Principal Revenue Payers	Rank	Marin County	County Taxes
All Other Outlets	1	\$ 1,190,123	23.59%
Motor Vehicle and Parts Dealers	2	797,811	15.81%
Other Retail Group	3	628,424	12.45%
Food Services and Drinking Places	4	618,118	12.25%
Building Material and Garden Equipment and			
Supplies Dealers	5	366,565	7.26%
Clothing and Clothing Accessories Stores	6	335,432	6.65%
Food and Beverage Stores	7	316,274	6.27%
Gasoline Stations	8	297,093	5.89%
General Merchandise Stores	9	258,399	5.12%
Home Furnishings and Appliance Stores	10	237,546	4.71%
		\$ 5,045,785	100.00%
		2007*	
	J	Total	Percentage
		Taxes in	of Taxable
Principal Revenue Payers	Rank	Marin County	Sales
All Other Outlets	1	\$ 911,226	20.72%
Automotive Group	2	608,934	13.85%
Other Retail Stores	3	585,804	13.32%
General Merchandise Group	4	460,821	10.48%
Eating and Drinking Group	5	435,046	9.89%
Building Materials	6	329,500	7.49%
Service Stations	7	308,446	7.01%
Food Stores Group	8	209,609	4.77%
Home Furnishings and Appliances	9	199,860	4.55%
Business and Personal Services	10	184,488	4.20%
Apparel Stores Group	11	163,447	3.72%
		\$ 4,397,181	100.00%

<sup>\* 2016</sup> is the latest information available. 2009 information not available

Data Source: California Department of Tax and Fee Administration

### DEBT CAPACITY – RATIOS OF OUTSTANDING DEBT LAST TEN FISCAL YEARS

Fiscal Year Ended June 30:	MTC Funding Exchange Agreement	Total Taxable Sales	Total Debt as a % of Personal Income
2015*	\$ 953,855	\$ 5,046,315,590	0.02%
2014	2,819,483	4,861,801,000	0.06%
2013	4,630,377	4,664,920,000	0.10%
2012	6,388,143	4,333,600,000	0.15%
2011	8,094,338	4,049,869,000	0.20%
2010	9,821,429	3,834,169,000	0.26%
2009	12,500,000	3,660,036,000	0.34%

Data Source: California Board of Equilization

<sup>\*</sup> The debt was paid off in 2015. Subsequent to 2015, TAM had no outstanding debt.

# DEMOGRAPHIC AND ECONOMIC INFORMATION – DEMOGRAPHIC AND ECONOMIC STATISTICS LAST TEN FISCAL YEARS

			Total	P	er Capita	
		Pers	sonal Income	I	Personal	Unemployment
Calendar Year	Population	(in	thousands)	]	Income	Rate
2018	*		*		*	2.7%
2017	*		*		*	2.9%
2016	260,651	\$	30,222,883	\$	115,952	3.3%
2015	261,054		29,227,230		111,959	3.5%
2014	260,516		27,176,774		104,319	4.3%
2013	258,506		25,045,431		96,885	5.2%
2012	256,064		24,619,594		96,146	6.3%
2011	255,457		23,009,440		90,072	7.3%
2010	252,946		21,049,598		83,218	7.9%
2009	250,862		20,810,155		82,955	7.5%

<sup>\*</sup> Information not available

Data Source: US Bureau of Economic Analysis

# DEMOGRAPHIC AND ECONOMIC INFORMATION – PRINCIPAL EMPLOYERS ONE AND TEN YEARS AGO

		$2016^{\;1}$	
			Percentage of
		Number of	Total City
Employer	Rank	Employees	Employment
County of Marin	1	2,282	1.67%
Kaiser Permanente	2	2,061	1.67%
Marin General Hospital	3	1,757	1.67%
San Quentin State Prison	4	1,662	1.67%
BioMarin Parmaceutical	5	850	1.67%
Novato Unified School District	6	800	1.67%
Autodesk, Inc.	7	719	1.67%
San Rafael City Schools	8	700	1.67%
Glassdoor	9	500	1.67%
Dominican University	10	456	0.33%
Marin County Office of Education	11	351	0.26%
Total		12,138	8.89%
<b>Total County Employment</b>		136,500	

<sup>&</sup>lt;sup>1</sup>Most recent information available

 $2011\ ^2$ Percentage of Number of Total City Employer Rank **Employees Employment** County of Marin 1.64% 1 2,135 San Quentin State Prison 2 2,058 1.58% Kaiser Permanente 3 1,330 1.02% Safeway, Inc. 0.92% 4 1,200 Marin General Hospital 1,090 5 0.84% Fireman's Fund 950 0.73% 6 Autodesk, Inc. 7 928 0.71% Novato Unified School District 8 832 0.64% BioMarin 9 700 0.54%Comcast 0.47%10 619 Subtotal 9.08% 11,842 130,400 **Total County Employment** 

Data Source: County of Marin Comprehensive Annual Financial Report for years prior.

<sup>&</sup>lt;sup>2</sup> Information prior to 2011 is not available.

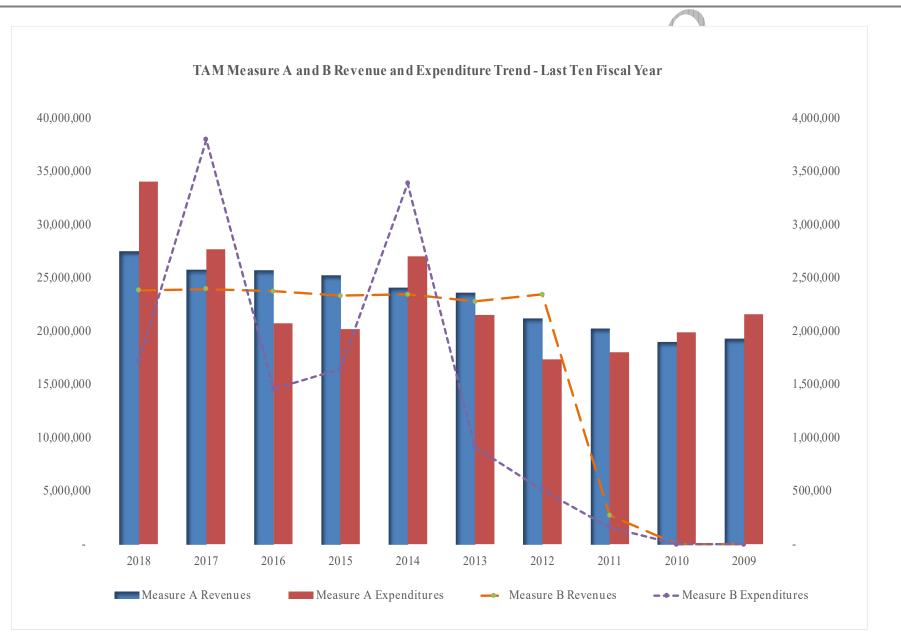
# OPERATING INFORMATION – FULL-TIME EQUIVALENT EMPLOYEES BY FUNCTION FISCAL YEAR 2017-18

#### **Fiscal Year**

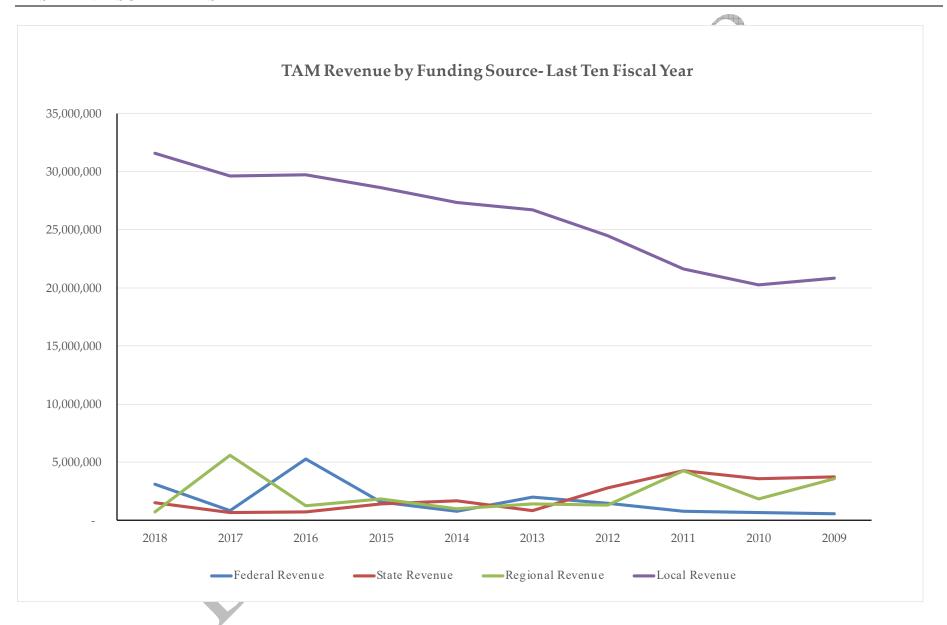
	Ending June 30,
Function	2018 *
Capital Project	3.00
Executive	1.00
Finance and Administration	4.80
Planning	1.50
Policy and Programming	1.50
Public Outreach	1.00
<b>Total Employees</b>	12.80

<sup>\*</sup> TAM had no directly hired employees prior to 2018

### OPERATING INFORMATION – MEASURE A AND MEASURE B ANNUAL REVENUE AND EXPENDITURES LAST TEN FISCAL YEARS



### OPERATING INFORMATION – REVENUE BY FUNDING SOURCE LAST TEN FISCAL YEARS





### COMPLIANCE SECTION



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# INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Board of Commissioners of the Transportation Authority of Marin San Rafael, California

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the governmental activities and each major fund of the Transportation Authority of Marin the (TAM) as of and for the year ended June 30, 2018, and the related notes to the financial statements, which collectively comprise TAM's basic financial statements, and have issued our report thereon dated November xx, 2018.

#### **Internal Control Over Financial Reporting**

In planning and performing our audit of the financial statements, we considered TAM's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of TAM's internal control. Accordingly, we do not express an opinion on the effectiveness of TAM's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the financial statements will not be prevented, or detected and corrected, on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

#### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether TAM's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

#### **Purpose of This Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering TAM's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Palo Alto, California November xx, 2018







### INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE WITH THE 5% ADMINISTRATION CAP

Board of Commissioners of the Transportation Authority of Marin San Rafael, California

#### **Report on Compliance**

We have audited the Transportation Authority of Marin's (TAM) compliance with the 5% administration cost cap limit (the Limit) contained in the Marin County Transportation Sales Tax Expenditure Plan ended June 30, 2018.

#### Management's Responsibility

Compliance with the requirements referred to above is the responsibility of TAM's management.

#### Auditor's Responsibility

Our responsibility is to express an opinion on TAM's compliance based on our audit. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the compliance requirements referred to above could have occurred. An audit includes examining, on a test basis, evidence about TAM's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion. Our audit does not provide a legal determination of TAM's compliance with those requirements.

#### Opinion

In our opinion, TAM complied, in all material respects, with the requirements referred to above for the fiscal year ended June 30, 2018.

The purpose of this report on compliance is solely to describe the scope of our testing over compliance and the results of that testing. Accordingly, this report is not suitable for any other purpose.

Palo Alto, California November xx, 2018





# INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE WITH REQUIREMENTS THAT COULD HAVE A DIRECT AND MATERIAL EFFECT ON EACH MAJOR FEDERAL PROGRAM AND REPORT ON INTERNAL CONTROL OVER COMPLIANCE

Board of Commissioners of Transportation Authority of Marin San Rafael, California

We have audited the Transportation Authority of Marin's (TAM) compliance with the types of compliance requirements described in the *OMB Compliance Supplement* that could have a direct and material effect on each of TAM's major federal programs for the year ended June 30, 2018. TAM's major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

#### Management's Responsibility

Management is responsible for compliance with federal statutes, regulations, and the terms and conditions of its federal awards applicable to its federal programs.

#### Auditor's Responsibility

Our responsibility is to express an opinion on compliance for each of TAM's major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 *U.S. Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about TAM's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of TAM's compliance.

#### Opinion on Each Major Federal Program

In our opinion, TAM complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended June 30, 2018.

#### Report on Internal Control Over Compliance

Management of TAM is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered TAM's internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of TAM's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

Pala Alta	California	2018
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## SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS YEAR ENDED JUNE 30, 2018

	Pass-through			г 1 1		
Federal Grantor/Pass-through	CFDA	Identifying	Federal		Amount paid to	
Grantor/Program or Cluster Title	Number	Number	Expenditures		subrecipients	
U.S. DEPARTMENT OF TRANSPORTATION						
Highway Planning and Construction						
Passed through Metropolitan Transportation Commission						
STP/CMAQ Planning	20.205	CMA Planning Agreement FY2013-16	\$	413,783	\$	-
STP/CMAQ Planning	20.205	CMA Planning Agreement FY2018-22		213,893		-
MTC Carpool Complimentary Service	20.205	Next Generation 511 Traveler Services Program FY2016-18		70,000		_
Subtotal				697,676		-
Passed through California Department of Transportation						
Car Share Pilot Program	20.205	CML-6406(016)		32,864		-
PDA Grants	20.205	RSTPL-6406(014)		2,000		-
HBRRF Highway Bridge Fund - MSN B6	20.205	BRL0-5927(104)		59,345		-
Nonmotorized Transportation Pilot Program						
NTTP - Street Smarts	20.205	NMTPL-6406(015)		14,584		-
NTTP - Central Marin Ferry Connector	20.205	CML-6406(010)		2,317,583		2,317,583
Subtotal				2,426,376		2,317,583
Total U.S. Department of Transportation			\$	3,124,052	\$	2,317,583

### NOTES TO SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS YEAR ENDED JUNE 30, 2018

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTINGPOLICIES

#### **Basis of Accounting**

Funds received under the various grant programs have been recorded within the general fund, special revenue funds, and capital project funds of TAM. TAM utilizes the modified accrual method of accounting for the general and special revenue funds. The accompanying Schedule of Expenditures of Federal Awards (Schedule) has been prepared accordingly. TAM has not elected to use the 10-percent de minimis indirect cost rate as allowed under the Uniform Guidance.

#### Schedule of Expenditures of Federal Awards

The accompanying schedule presents the activity of all federal financial assistance programs of TAM. Federal financial assistance received directly from federal agencies as well as federal financial assistance passed through the MTC and the State of California are also included in the schedule.

The schedule was prepared from only the accounts of various grant programs and, therefore, does not present the financial position or results of operations of TAM.

#### 2. PROGRAM DESCRIPTIONS

#### U. S. Department of Transportation Highway Planning and Construction

The Highway Planning and Construction program assists State transportation agencies in the planning and development of an integrated, interconnected transportation system important to interstate commerce and travel by constructing and rehabilitating the National Highway System (NHS), including the Eisenhower Interstate System (EIS); and for transportation improvements to most other public roads; to provide aid for the repair of Federal-aid highways following disasters; to foster safe highway design; to replace or rehabilitate deficient or obsolete bridges; and to provide for other special purposes.

## SCHEDULE OF FINDINGS AND QUESTIONED COSTS YEAR ENDED JUNE 30, 2018

FINANCIAL STATEMENTS			
Type of auditor's report issued:	Unmodified		
Internal control over financial reporting	j.		
Material weakness identified?		No	
Significant deficiency identified?	None reported		
Noncompliance material to financial sta	No		
FEDERAL AWARDS			
Internal control over major programs:			
Material weakness identified?	No		
Significant deficiency identified?	None reported		
Type of auditor's report issued on comp	Unmodified		
Any audit findings disclosed that are re	equired to be reported in accordance with		
Section 200.516(a) of the Uniform Gu	No		
Identification of major programs:			
CFDA Number(s)	Name of Federal Program or Cluster		
20.205	Highway Planning and Construction		
Dollar threshold used to distinguish bet	tween Type A and Type B programs:	\$750,000	
Auditee qualified as low-risk auditee?		Yes	

## SCHEDULE OF FINDINGS AND QUESTIONED COSTS YEAR ENDED JUNE 30, 2018

#### II. FINANCIAL STATEMENT FINDINGS

None reported.

## SCHEDULE OF FINDINGS AND QUESTIONED COSTS YEAR ENDED JUNE 30, 2018

#### III. FEDERAL AWARDS FINDINGS AND QUESTIONED COSTS

None reported.

#### SUMMARY SCHEDULE OF PRIOR AUDIT FINDINGS YEAR ENDED JUNE 30, 2018

None reported.