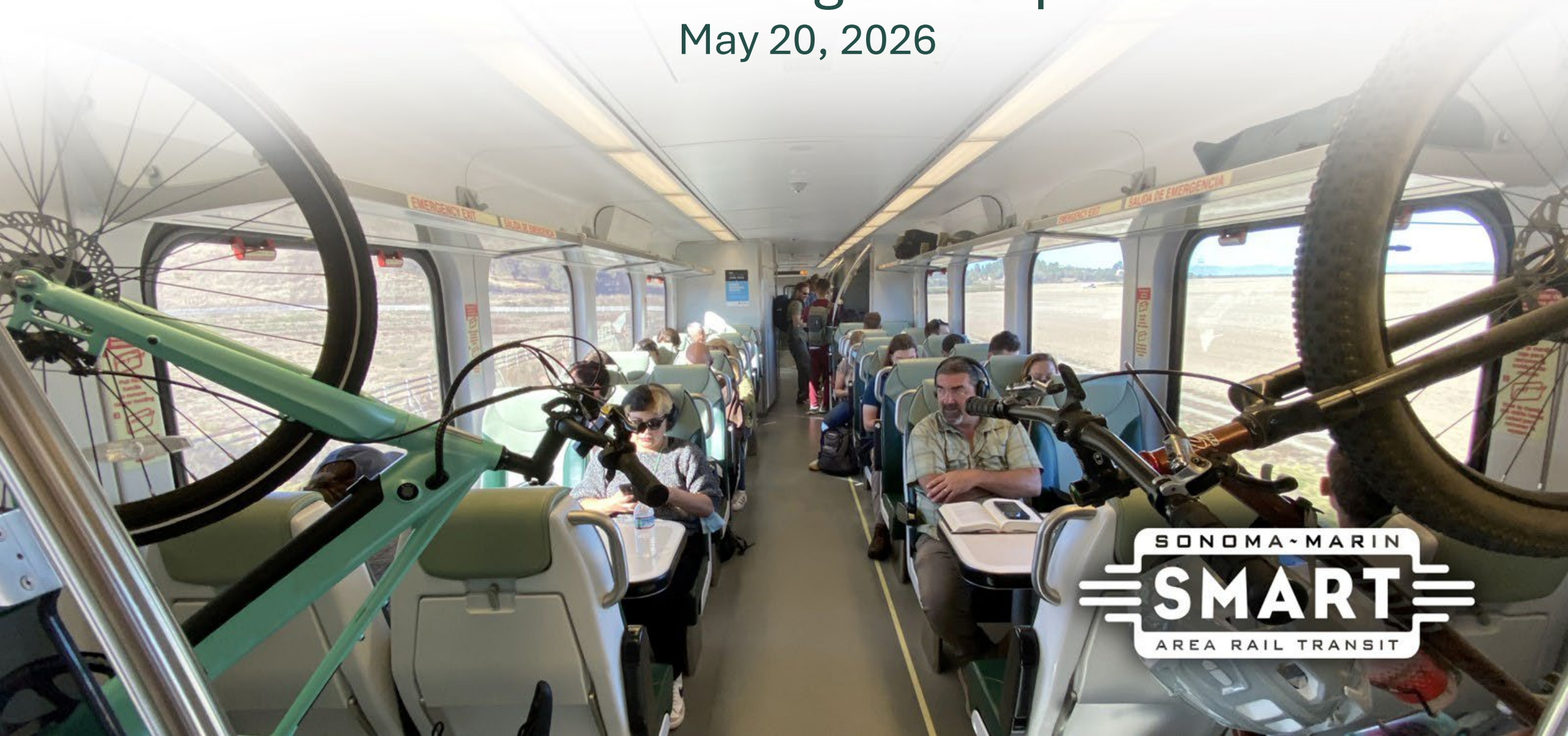


# Sonoma-Marin Area Rail Transit District

## General Manager's Report

May 20, 2026



# General Manager's Report

- Contracts/Procurement over \$100K
- Ridership Report
- Event Updates
  - Petaluma Butter and Egg Days
  - Healdsburg Groundbreaking
  - Bike to Wherever Day
- Healdsburg Extension Update
- Employees of the Quarter
- Questions



# Contracts/Procurements over \$100K

| CONTRACTS / PURCHASE ORDERS |                     |                              |                                                                        |                 |
|-----------------------------|---------------------|------------------------------|------------------------------------------------------------------------|-----------------|
| CONTRACT #<br>/ PO #        | COMPANY<br>NAME     | ACTION                       | DESCRIPTION                                                            | AWARD<br>AMOUNT |
| PO SMT004475                | Folsom<br>Lake Ford | Awarded<br>Purchase<br>Order | Purchase of 2 2026 Ford Police Interceptor SUVs for<br>Code Compliance | \$135,881.76    |

- SMART requires two additional code compliance vehicles to support expanding operations.
- To take advantage of the pricing economies of scale and delivery timeline, SMART purchased these vehicles off of the State of California's Master Agreement No. 1-22-23-14C.

# Contracts/Procurements over \$100K

| CONTRACTS / PURCHASE ORDERS |                                           |                     |                                                             |                 |
|-----------------------------|-------------------------------------------|---------------------|-------------------------------------------------------------|-----------------|
| CONTRACT #<br>/ PO #        | COMPANY<br>NAME                           | ACTION              | DESCRIPTION                                                 | AWARD<br>AMOUNT |
| OP-BB-26-001                | Balfour Beatty<br>Infrastructure,<br>Inc. | Awarded<br>Contract | Track Surfacing, Lining, and Ballast Restoration<br>Project | \$166,184.84    |

- Maintaining a railroad requires periodic track surfacing, lining, and ballast restoration to be performed to keep compliant with FRA regulations and to ensure superior ride quality for our passengers.
- SMART's Maintenance of Way Department has determined track surfacing, lining, and ballast restoration needs to be performed this year.
- This award was the result of a competitive Invitation for Bid solicitation process with Balfour Beatty Infrastructure, Inc. being the lowest responsive responsible bidder.

# Contracts/Procurements over \$100K

| CONTRACTS / PURCHASE ORDERS |                          |                              |                                                                                  |                 |
|-----------------------------|--------------------------|------------------------------|----------------------------------------------------------------------------------|-----------------|
| CONTRACT<br># / PO #        | COMPANY<br>NAME          | ACTION                       | DESCRIPTION                                                                      | AWARD<br>AMOUNT |
| PO<br>SMT004340             | Canyon Rock<br>Co., Inc. | Awarded<br>Purchase<br>Order | Purchase of 2,238 Tons of Railroad Ballast Needed<br>for Track Surfacing Project | \$101,322.31    |

- SMART is furnishing the ballast rock required for the Track Surfacing, Lining, and Ballast Restoration Project being performed by Balfour Beatty Infrastructure, Inc.
- This award was the result of a competitive Invitation for Bid solicitation process with Canyon Rock Co, Inc. being the lowest responsive responsible bidder.

# Contracts/Procurements over \$100K

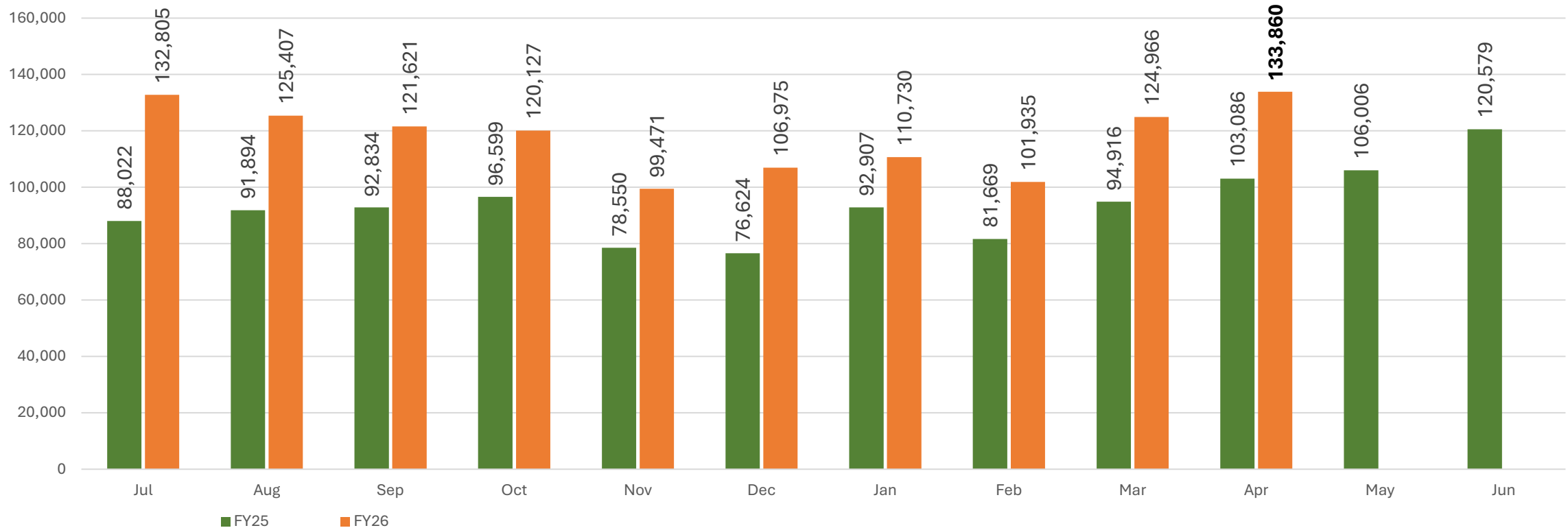
| CONTRACTS / PURCHASE ORDERS |                  |                  |                                                                 |              |
|-----------------------------|------------------|------------------|-----------------------------------------------------------------|--------------|
| CONTRACT # / PO #           | COMPANY NAME     | ACTION           | DESCRIPTION                                                     | AWARD AMOUNT |
| HR-PS-26-001                | TruView BSI, LLC | Awarded Contract | Pre-Employment Investigations and Background Screening Services | \$105,000.00 |

- SMART's existing Agreement for Pre-Employment Investigations and Background Screening Services contract is set to expire June 30, 2026.
- This awarded contract will be effective July 1, 2026 and was the result of a competitive Request for Proposal solicitation process with an Evaluation Committee determining the Proposal submitted by TruView BSI, LLC provided the best value to the District.

# SMART Ridership (Monthly)

April ridership = 133,860

- 30% higher than April 2025
- All-time monthly record!



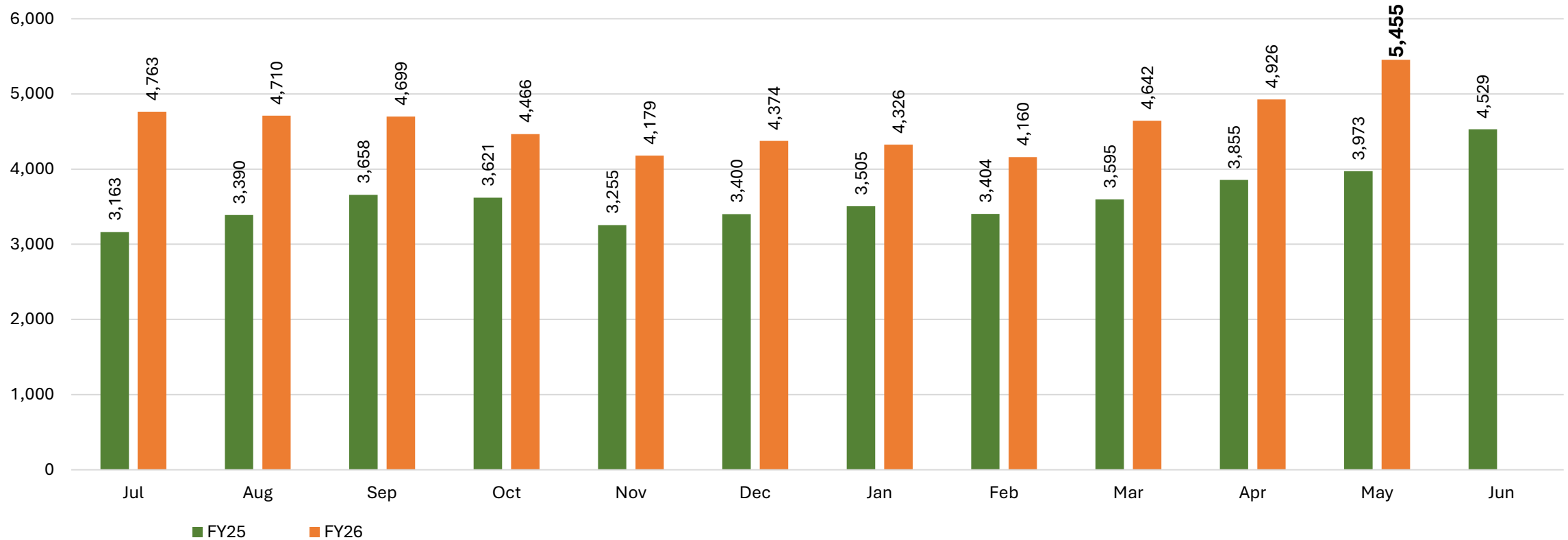
# Average Weekday Ridership

April Average Weekday ridership: 4,926

- 28% over April 2025

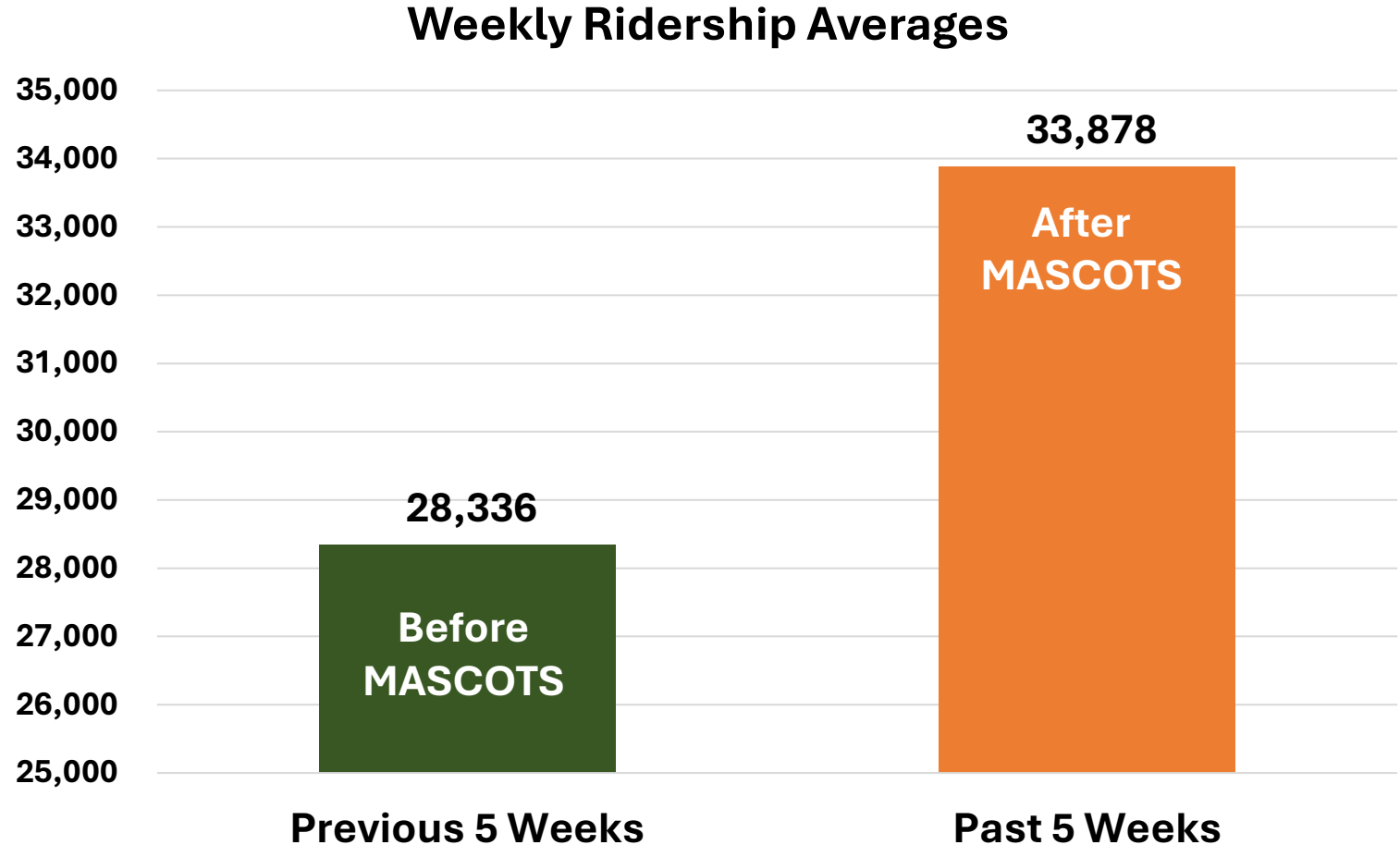
May Average Weekday ridership to date: 5,455

- 37% over May 2025



# MASCOTS Ridership Update

- Implemented MASCOTS service April 12th
- Increased service by 19%
- Average weekly ridership already up 20%
- Ridership growth spread between riders on new trips and increased ridership on existing trips



# Record-breaking Ridership

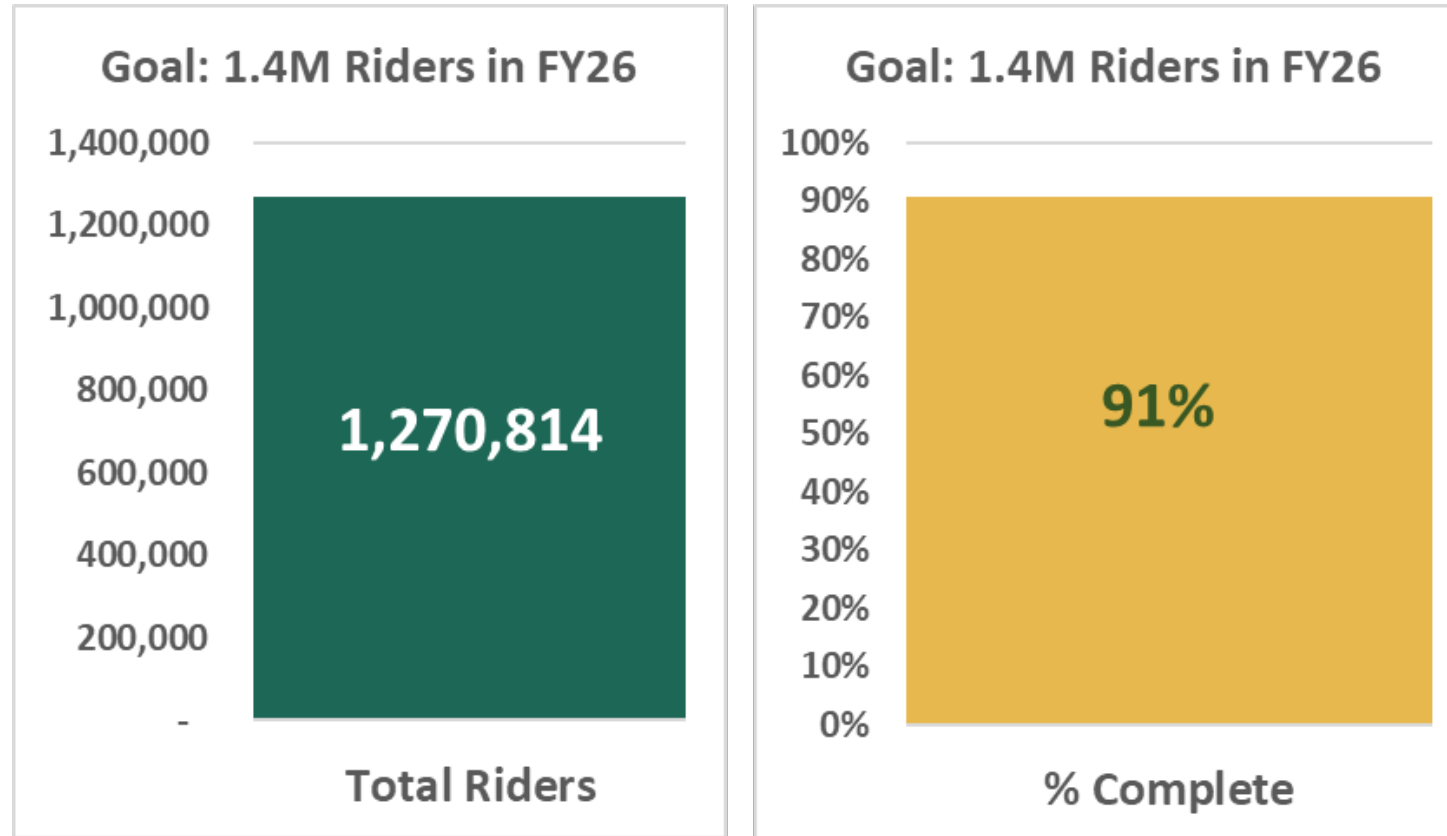
Since April 12<sup>th</sup>, SMART has broken prior records for:

- Monday Ridership
- Tuesday Ridership
- Wednesday Ridership
- Friday Ridership
- Saturday Ridership
- Sunday Ridership
- Total Weekly Ridership
- Total Weekly Bike Boardings
- Total Weekly Mobility Device Boardings



# SMART to 1.4 Million Riders in FY26

## (July 1 – May 19)

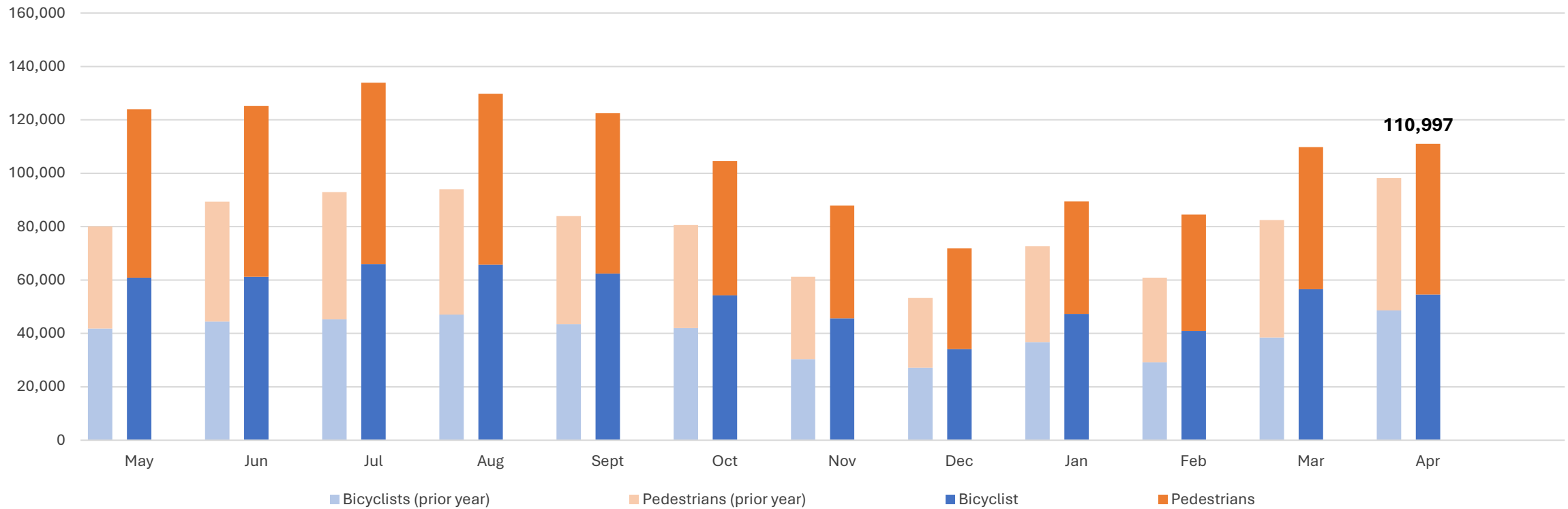


- Already broke last year's ridership record of 1.1M
- 88% through FY and at 91% of goal (expect to hit goal mid-June)
- Anticipate exceeding goal by 70K riders (+5%)

# SMART Pathway Counts

April Pathway Trips: 110,997

- 13% over April 2025



# SMART Connect Ridership

April Connect Ridership: 2,431

- 31% over April 2025

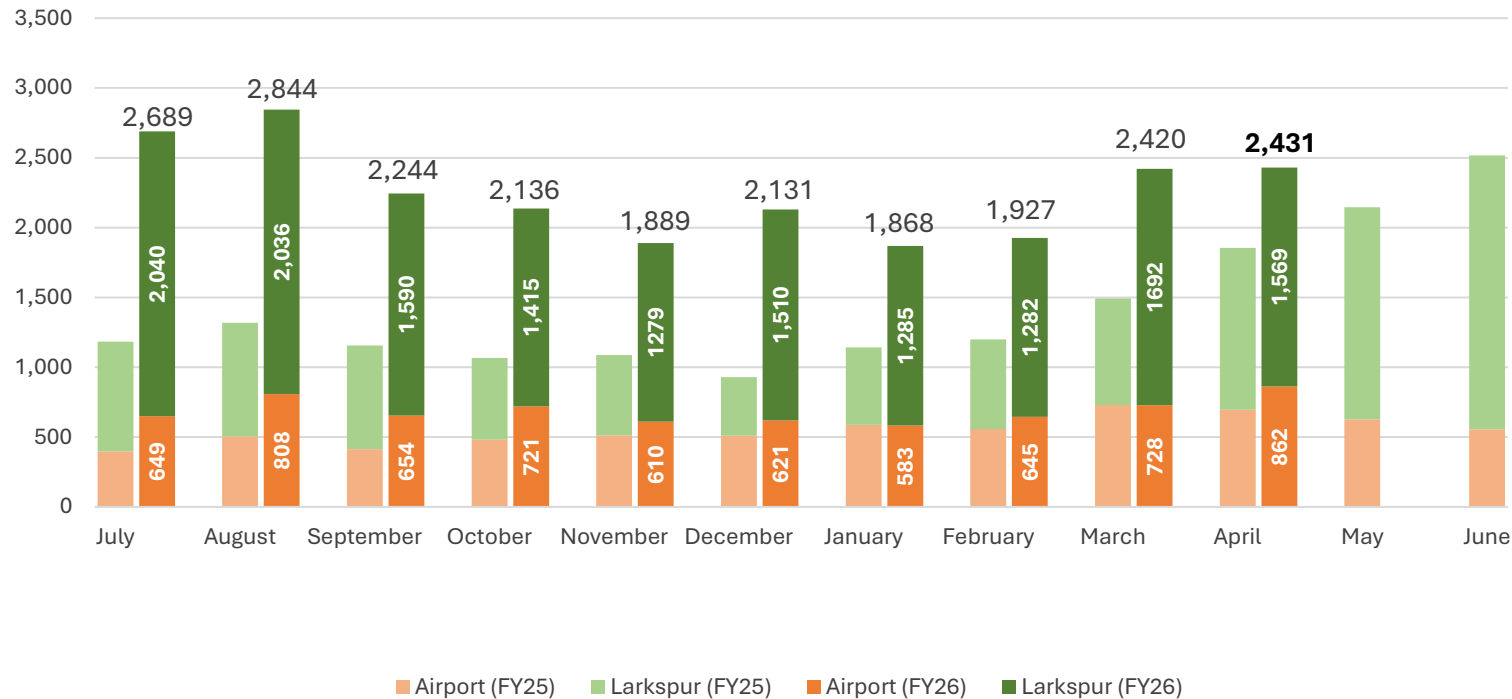


Airport  
Shuttle



Larkspur  
Shuttle

SMART Connect Ridership (FY25-FY26)



# Petaluma Butter and Egg Days



- Served 7,230 Riders
  - Averaged 301 riders per trip on 24 trips
  - All-Time Saturday Record!

# Healdsburg Groundbreaking

- SMART celebrated the groundbreaking of the Healdsburg Extension on May 8, joined by community, municipal, and regional partners.
- Approximately 1,000 attendees
- SMART's contractor partners, Stacy Witbeck-Herzog, created a remarkable 40-foot rail table centerpiece that was a memorable highlight of the celebration.
- SMART events are “all hands on deck” and would not be possible without the dedication and teamwork of staff across the organization.
- Thank you to everyone who helped mark this milestone.



# Bike to Wherever Day 2026

- SMART co-hosted Energizer Stations in Santa Rosa and Larkspur with snacks, swag, and rider encouragement
- Thousands of riders participated in Bike to Wherever Day celebrating sustainable and active transportation
- Energizer Stations were also located at the Novato, Cotati, Petaluma Downtown, Petaluma North, and Windsor stations.
- This annual event highlights the ease of traveling by bike on SMART's trains and pathway, and multimodal transportation.



# Healdsburg Extension Update

- Performed field diagnostic reviews to evaluate proposed alterations to the Healdsburg Extension grade crossings
- Partner Agencies
  - City of Healdsburg
  - California Public Utilities Commission
  - Federal Railroad Administration
  - County of Sonoma
  - Consultant & Design Staff



# Employee of the Quarter

- Today we are recognizing employees for the 1st Quarter of 2026.
- Employees are nominated by their peers.
- Winners receive a certificate and a day off with pay.

## Q1 2026 Winners

- Administration
- Michael Love, Operations Information Systems Technician



# Q1 2026 Winners

- Capital
- Negin Saghaee, Assistant Engineer



## Q1 2026 Winners

- Vehicle Maintenance
- Samuel Wambui, Laborer



# Q1 2026 Winners

- Transportation
- James Shaw, Conductor



## Q1 2026 Winners

- Maintenance of Way
- Hilarie Coate, Senior Administrative Assistant



# Questions?

# **Sonoma-Marin Area Rail Transit District**

## **Agenda Item 8 – Agreement with ZPro Solutions Contract No IT-PSp26-002**

# Recommendation

- We are seeking authorization to execute an agreement with Zpro Solutions for IBM software maintenance, technical support and licensing
- Contract value: Not-to-exceed \$1.528m
- Pricing Includes:
  - Initial 3-year term with two (2) one-year extensions
  - Software as a Service
  - Hosting Licensing
  - Consulting Services
  - System upgrade to latest version
  - Integration with Oracle

# What is Maximo?

- Maximo is SMART's core maintenance management system
- Supports asset management, preventative maintenance, inventory, and work order tracking
- Reliable support is essential to maintaining system integrity and efficient operations

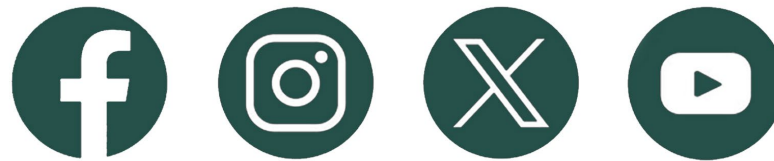
# Why ZPro Solutions?

- Following a competitive RFP process, ZPro Solutions provided the highest scoring proposal and the lowest overall cost representing the best value to the District
- This agreement ensures continued system stability and long-term operational effectiveness

# Questions?



[www.sonomamarintrain.org](http://www.sonomamarintrain.org)



Customer Service:

[CustomerService@sonomamarintrain.org](mailto:CustomerService@sonomamarintrain.org)

(707) 794-3330



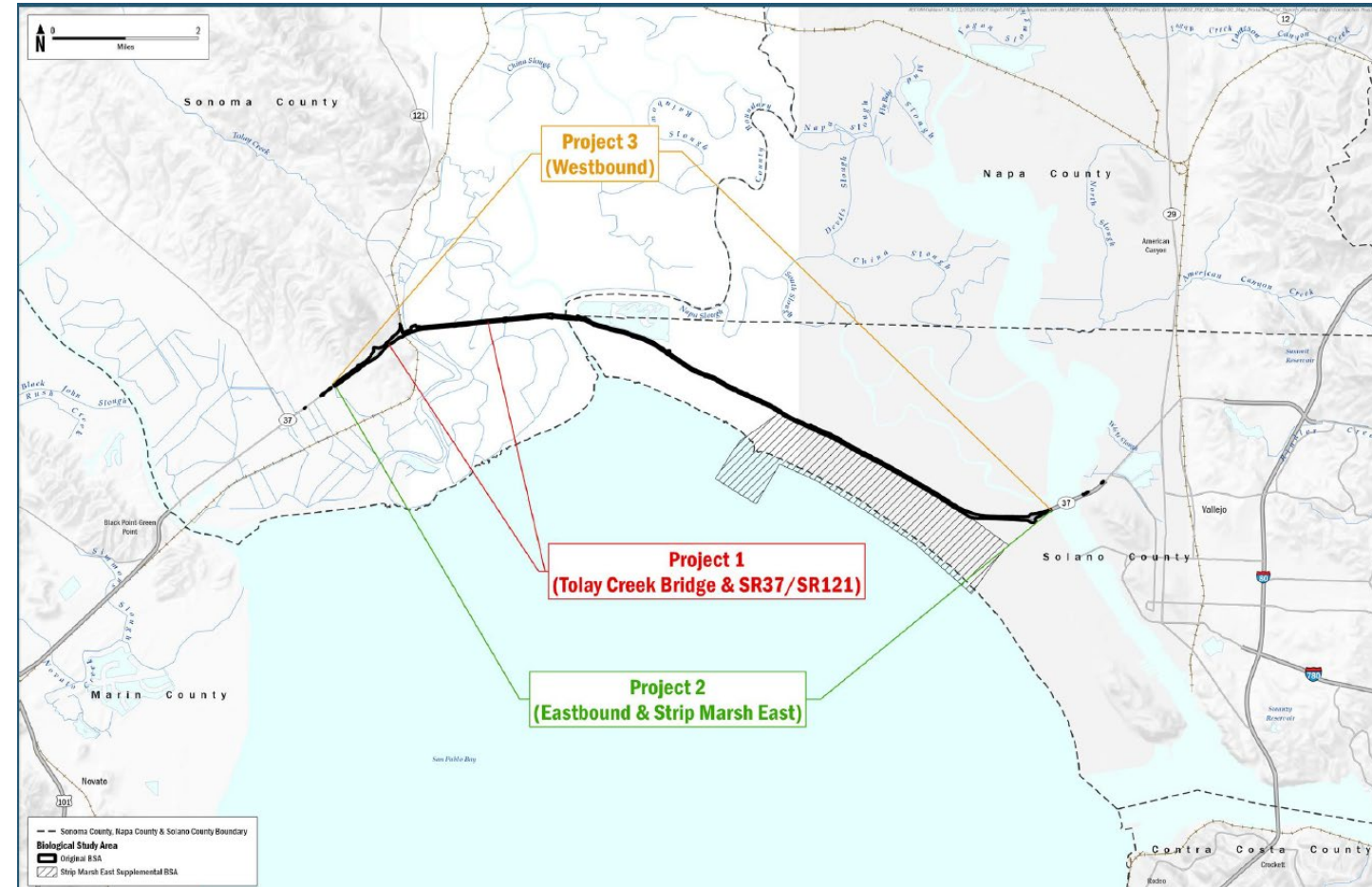
# **Sonoma-Marin Area Rail Transit District**

## **Agenda Item 9 – SR37 Construction & Maintenance Agreement**

**May 20, 2026**

# SR37 Sears Point to Mare Island Improvement Project

- Widen At-Grade Crossing
- 2 lanes to 4 lanes



# SR37 At-Grade Crossing



# SR37 Crossing – Looking East



# SR37 At-Grade Crossing - Planned



# SR37 Crossing – Looking West



# SR37 – Maintenance

- **Wear and Tear on Crossing**
  - 50,000 vehicle/day
  - Rebuilt crossing in 2022
  - Emergency Repairs in December 2025



# Construction & Maintenance Agreement

## **Establishes Caltrans & SMART Responsibilities:**

- Caltrans to reconstruct crossing & maintain during Construction
- SMART to maintain crossing after construction

## **Side Letter:**

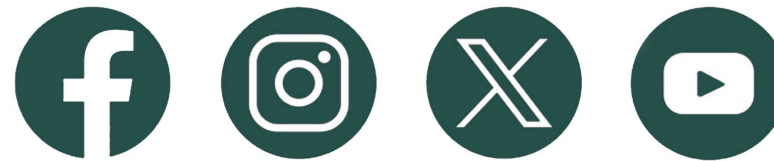
- Caltrans to provide lane closures for maintenance
- Request CPUC for determination of maintenance responsibilities

## **Fiscal Impact:**

- \$100K to \$200K annually
  - Regular inspections and maintenance
  - Crossing rebuild approximately every 5 years



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# **Sonoma-Marin Area Rail Transit District**

## **FY 2026/2027 Budget Draft**

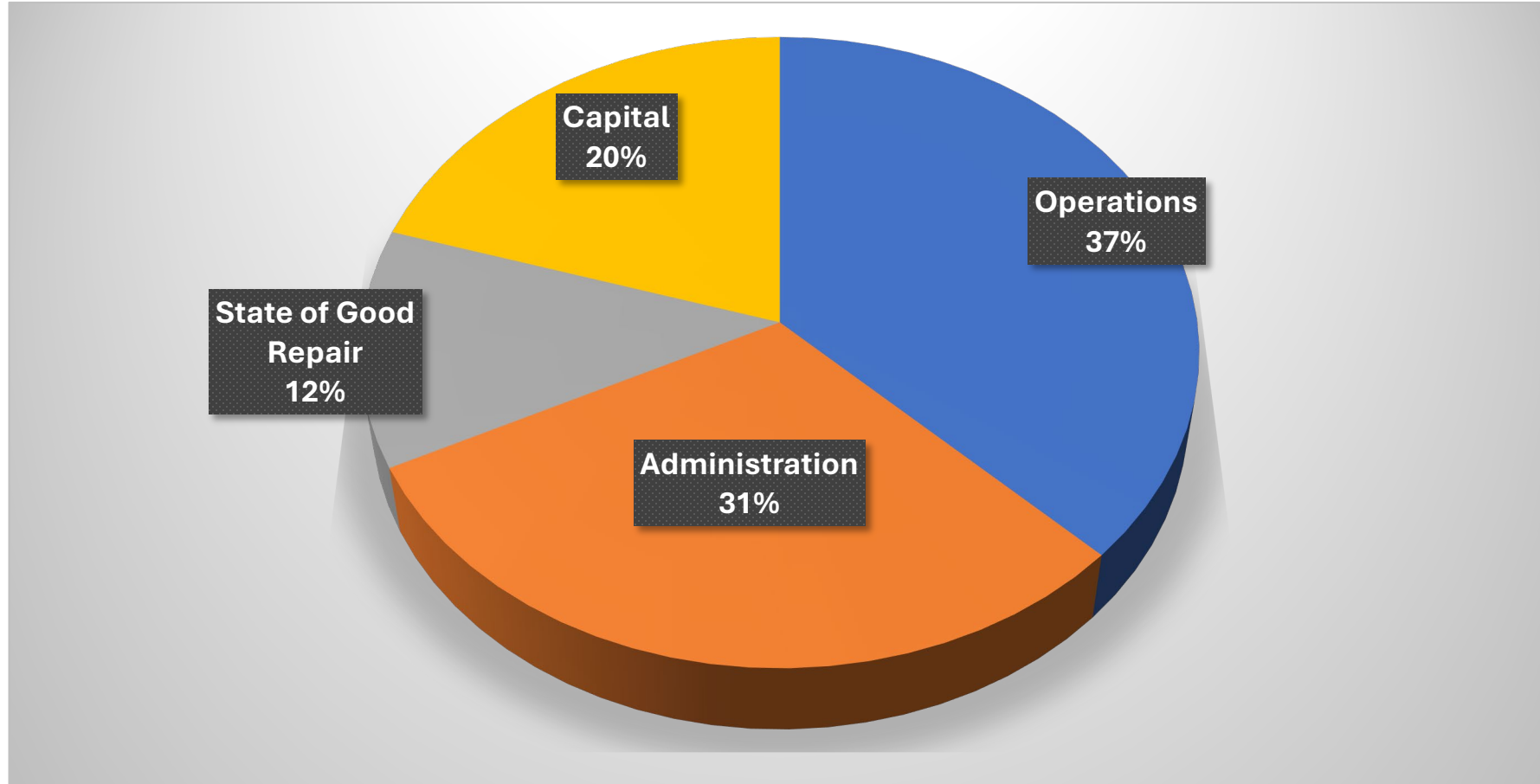
May 20, 2026

# Presentation Contents

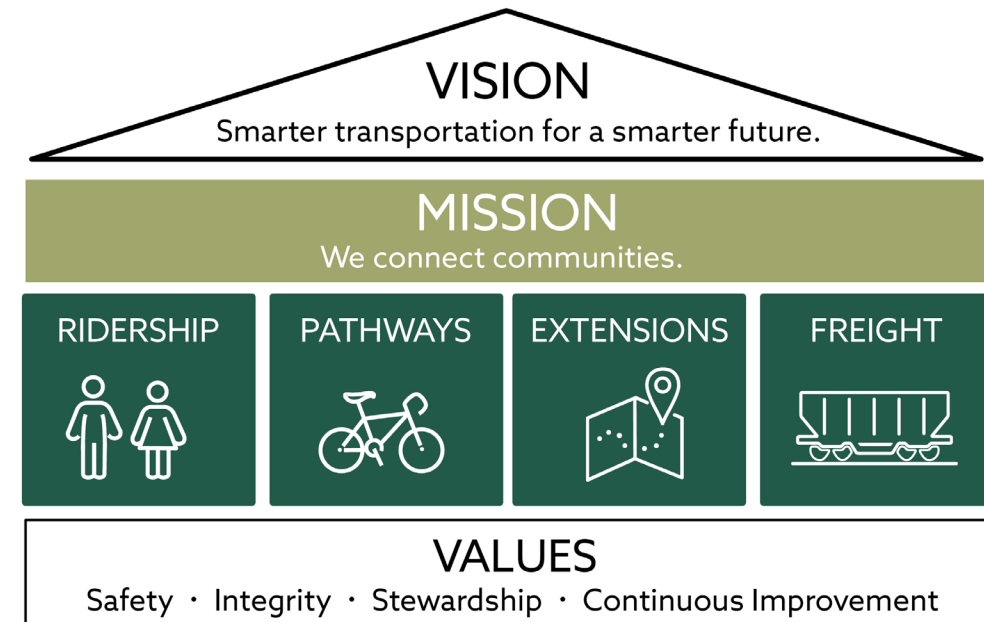
- Overview
- Strategic Plan
- Passenger Rail and Pathway
  - Goals
    - Ridership
    - Extension
    - Pathway
  - Revenues
  - Projects
    - Non-Capital
    - Capital
    - State of Good Repair
  - Fund Balance and Reserves
- Freight
  - Goals
    - Expenditures
  - Revenues
  - Fund Balance and Reserves



# Fiscal Year 2026/2027 Budget Overview



# What informs the Fiscal Year 2026/2027 Budget?



# Ridership Goals and Expenses

- Continue “Youth and Seniors Ride Free” program
- Undertake Preventative Maintenance and State of Good Repair projects to maintain the safety, quality, and efficiency of SMART’s rail system
- Maintain compliance requirements and regulations
- Continue the collaborative approach with other agencies through MASCOTS for increased service and improved first and last mile connections
- Continue monitoring the system/ridership
- Deliver improved website for ease of use
- Ridership estimate: 1,618,000

| Ridership                                                    |                      |
|--------------------------------------------------------------|----------------------|
| Category                                                     | FY27 Budget Amount   |
| Administration*                                              | \$ 10,325,155        |
| Operations*                                                  | \$ 30,744,842        |
| Website*                                                     | \$ 42,553            |
| CCTV State of Good Repair Camera Replacements*               | \$ 80,000            |
| On-Board Survey                                              | \$ 50,000            |
| IT Projects*                                                 | \$ 190,148           |
| Bridges                                                      | \$ 445,000           |
| Civic Center Kiss-n-Ride (Design)                            | \$ 50,000            |
| Non-Revenue Vehicles                                         | \$ 1,099,000         |
| Maintenance of Way Activities and Upgrades                   | \$ 1,412,826         |
| On-Board DMU Camera Replacement                              | \$ 2,871,334         |
| Hi-Rail Excavator                                            | \$ 1,012,000         |
| Tow-Behind Scrubber                                          | \$ 197,200           |
| Train Wash Replacement                                       | \$ 50,000            |
| Siemens S-80 Smart Gate Pilot Program*                       | \$ 40,749            |
| Rail Operations Center Building Feasibility Study            | \$ 400,000           |
| Shop Elevated Track & Catwalk OSHA Compliant Fall Protection | \$ 25,000            |
| Security System for Fulton, Roblar, Healdsburg, Larkspur     | \$ 250,000           |
| UPS Node Batteries                                           | \$ 100,000           |
| DMU Overhaul and Maintenance Projects                        | \$ 4,780,615         |
| Vehicle Maintenance Equipment                                | \$ 723,082           |
| <b>Total</b>                                                 | <b>\$ 54,889,504</b> |

# Extensions Goals and Expenses

- Continue design phase of Healdsburg Extension
- Continue participating in Highway 37 corridor activities to incorporate East/ West rail
- Conduct mitigation activities for the extension/station projects as required

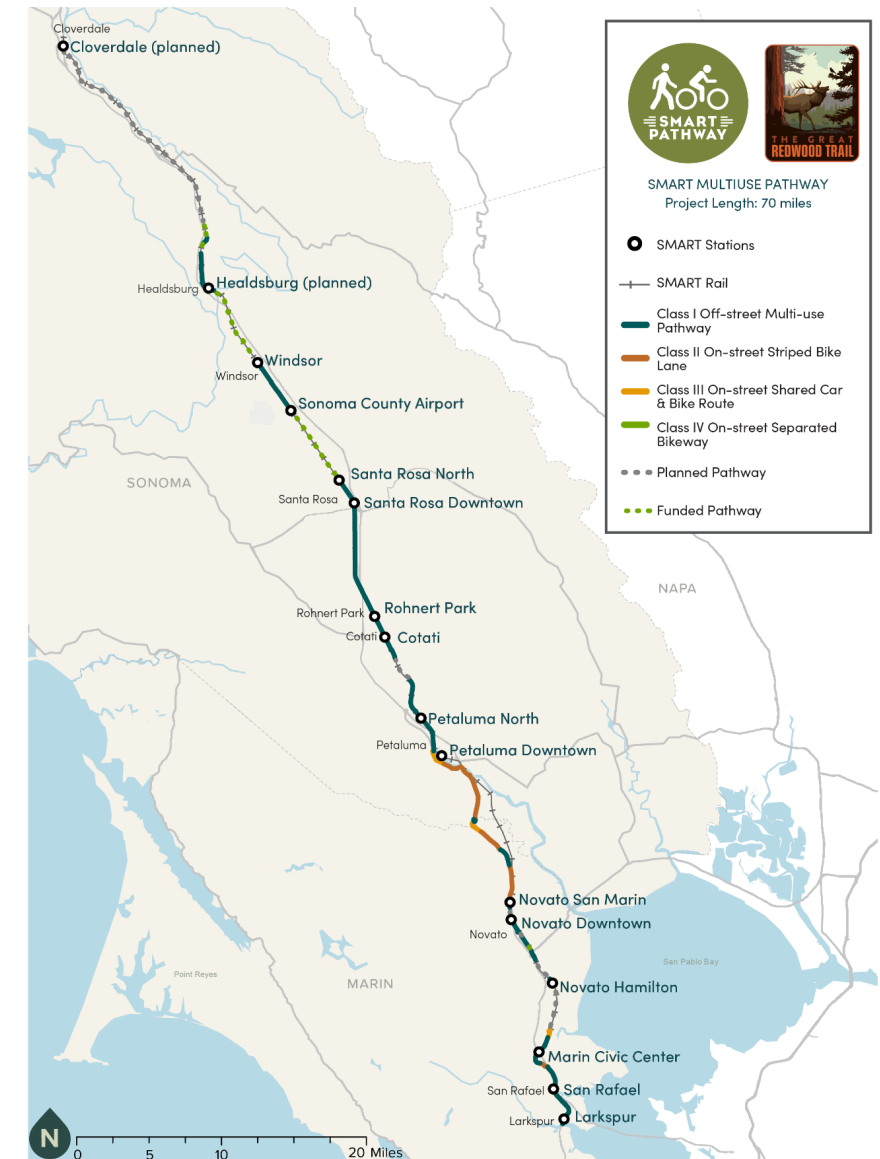
| Extensions                                            |                      |
|-------------------------------------------------------|----------------------|
| Category                                              | FY27 Budget Amount   |
| Administration *                                      | \$ 7,897,988         |
| Engineering *                                         | \$ 781,434           |
| Website*                                              | \$ 42,553            |
| CCTV State of Good Repair Camera Replacements*        | \$ 80,000            |
| IT Projects*                                          | \$ 190,148           |
| Siemens S-80 Smart Gate Pilot Program*                | \$ 40,749            |
| State Route 37 Study                                  | \$ 6,000             |
| Healdsburg to Geyserville Fire Abatement              | \$ 200,000           |
| Mitigate Extension Projects                           |                      |
| - San Rafael Creek Riparian Construction & Monitoring | \$ 35,829            |
| - Las Gallinas Riparian Enhancement & Monitoring      | \$ 14,633            |
| - Mira Monte Restoration                              | \$ 15,000            |
| - IOS-1 Riparian Mitigation                           | \$ 1,260,000         |
| Windsor to Healdsburg*                                | \$ 8,686,000         |
| <b>Total</b>                                          | <b>\$ 19,250,333</b> |



# Pathway Goals and Expenses

- Construct funded segments of the pathway
  - Hanna Ranch Rd to Vintage Way
  - Guerneville Rd to Airport Blvd
  - Joe Rodota to 3rd Street
- Complete design and permitting of pathway segments
- Continue mitigation projects as required
- Maintain pathway in a state of good repair
- Expand pathway information on SMART's website

| Pathways                                                |                     |
|---------------------------------------------------------|---------------------|
| Category                                                | FY27 Budget Amount  |
| Administration*                                         | \$ 2,290,987        |
| Operations*                                             | \$ 63,000           |
| Engineering*                                            | \$ 319,177          |
| Website*                                                | \$ 42,553           |
| CCTV State of Good Repair Camera Replacements*          | \$ 80,000           |
| IT Projects*                                            | \$ 190,148          |
| Code Compliance Vehicle*                                | \$ 35,000           |
| Code Compliance Vehicle*                                | \$ 35,000           |
| Mitigate Pathway Segments                               |                     |
| - Petaluma Riparian Construction & Monitoring           | \$ 29,000           |
| - Crane Creek - Poppy Drainage Riparian Monitoring      | \$ 121,532          |
| - Crane Creek - Fiddleneck Drainage Riparian Monitoring | \$ 236,071          |
| - Helen Putnam Riparian Monitoring                      | \$ 52,899           |
| - Windsor Riparian Mitigation Monitoring                | \$ 23,560           |
| Design Pathway Segments                                 |                     |
| - Marin-Sonoma Pathway - Design                         | \$ 1,201,251        |
| Pathway Repairs & Rehab                                 | \$ 165,000          |
| Olive Avenue Path-of-Travel                             | \$ 200,000          |
| Windsor to Healdsburg - Pathway*                        | \$ 1,414,000        |
| Advance Pathway Segments                                |                     |
| - Joe Rodota Trail to 3rd Street                        | \$ 715,000          |
| - Hanna Ranch Road to Vintage Way                       | \$ 120,000          |
| - Guerneville Road to Airport Boulevard                 | \$ 24,000           |
| <b>Total</b>                                            | <b>\$ 7,358,179</b> |

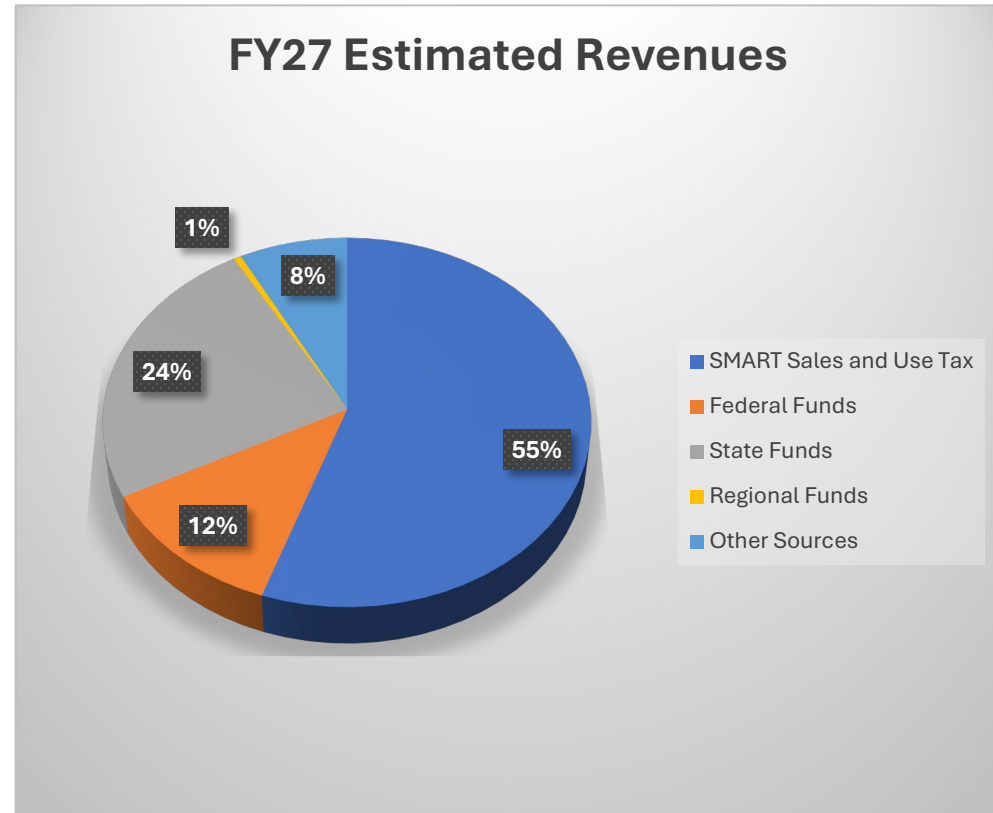


# Revenues



# Fiscal Year 2026/2027 Passenger Revenues

| Revenues                | FY26 Amended Budget  | FY27 Budget          | Difference            |
|-------------------------|----------------------|----------------------|-----------------------|
| SMART Sales and Use Tax | \$ 48,300,300        | \$ 50,408,000        | \$ 2,107,700          |
| Federal Funds           | \$ 7,349,744         | \$ 11,189,778        | \$ 3,840,034          |
| State Funds             | \$ 34,469,991        | \$ 22,603,435        | \$ (11,866,556)       |
| Regional Funds          | \$ 2,224,000         | \$ 481,520           | \$ (1,742,480)        |
| Other Sources           | \$ 4,258,926         | \$ 7,110,300         | \$ 2,851,374          |
| <b>Total Revenues</b>   | <b>\$ 96,602,961</b> | <b>\$ 91,793,033</b> | <b>\$ (4,809,928)</b> |



## Revenues by Funding Sources (detail)

| Revenues by Funding Sources                                    | FY26                     | FY27                 |
|----------------------------------------------------------------|--------------------------|----------------------|
| <b>Sales and Use Tax</b>                                       |                          |                      |
| Measure Q                                                      | \$ 48,300,300            | \$ 50,408,000        |
| Measure Q Cost of Collection                                   | \$ (839,870)             | \$ (850,000)         |
| Net Sales & Use Tax                                            | \$ 47,460,430            | \$ 49,558,000        |
| Measure Q Roll Forward                                         | \$ 4,411,345             | \$ 1,626,044         |
| <b>Subtotal</b>                                                | <b>\$ 53,371,775</b>     | <b>\$ 51,184,044</b> |
| <b>Federal Funds</b>                                           | <b>FY26</b>              | <b>FY27</b>          |
| 5307 - Urbanized Area Formula Funds (Preventative Maintenance) | \$ 4,246,710             | \$ 4,202,279         |
| 5337 - Federal State of Good Repair Funds                      | \$ 1,485,890             | \$ 6,987,499         |
| <b>Subtotal</b>                                                | <b>\$ 7,349,744</b>      | <b>\$ 11,189,778</b> |
| <b>State Funds</b>                                             | <b>FY26</b>              | <b>FY27</b>          |
| AHSC - Affordable Housing and Sustainable Communities          | \$ 85,000                | \$ 290,000           |
| LCTOP - Low Carbon Transit Operating                           | \$ 760,918               | \$ 763,868           |
| LPP - Local Partnership Program                                | \$ 300,000               | \$ 1,151,291         |
| SRA - State Rail Assistance                                    | \$ 3,700,000             | \$ 5,085,000         |
| STA - State Transit Assistance (Population)                    | \$ 1,266,953             | \$ 1,114,982         |
| STA - State Transit Assistance (Revenue)                       | \$ 2,094,129             | \$ 2,156,953         |
| STA - SGR (State of Good Repair)                               | \$ 363,183               | \$ 737,261           |
| STA - MTC - MASCOTS                                            | \$ 800,000               | \$ 500,000           |
| STA - STCTA - MASCOTS                                          | \$ -                     | \$ 704,080           |
| TIRCP - Windsor to Healdsburg Phase I                          | \$ 23,259,000            | \$ 10,100,000        |
| <b>Subtotal</b>                                                | <b>\$ 34,469,991</b>     | <b>\$ 22,603,435</b> |
| <b>Regional Funds</b>                                          | <b>FY26</b>              | <b>FY27</b>          |
| Regional Measure 3 (RM3)                                       | \$ 2,224,000             | \$ 50,000            |
| Marin - MASCOTS                                                | \$ -                     | \$ 431,520           |
| <b>Subtotal</b>                                                | <b>\$ 2,224,000</b>      | <b>\$ 481,520</b>    |
| <b>Other Sources</b>                                           | <b>FY26</b>              | <b>FY27</b>          |
| Advertising                                                    | \$ 175,000.00            | \$ 140,595           |
| Charges for Services                                           | \$ 112,850.92            | \$ 124,002           |
| Fare Revenues - Passenger Rail                                 | \$ 2,541,000.00          | \$ 3,333,189         |
| Fare Revenues - Shuttle                                        | \$ 8,000.00              | \$ 12,941            |
| Interest Earning                                               | \$ 800,000.00            | \$ 1,500,000         |
| Misc.                                                          | \$ 55,884.71             | \$ 60,000            |
| Parking                                                        | \$ 17,580.00             | \$ 55,727            |
| Rent - Real Estate                                             | \$ 494,025.08            | \$ 508,846           |
| Other Governments/Private Sector                               | \$ 54,585.36             | \$ 1,375,000         |
| <b>Subtotal</b>                                                | <b>\$ 4,258,926.07</b>   | <b>\$ 7,110,300</b>  |
| <b>Total Revenues</b>                                          | <b>\$ 101,674,435.67</b> | <b>\$ 92,569,076</b> |

# Expenses

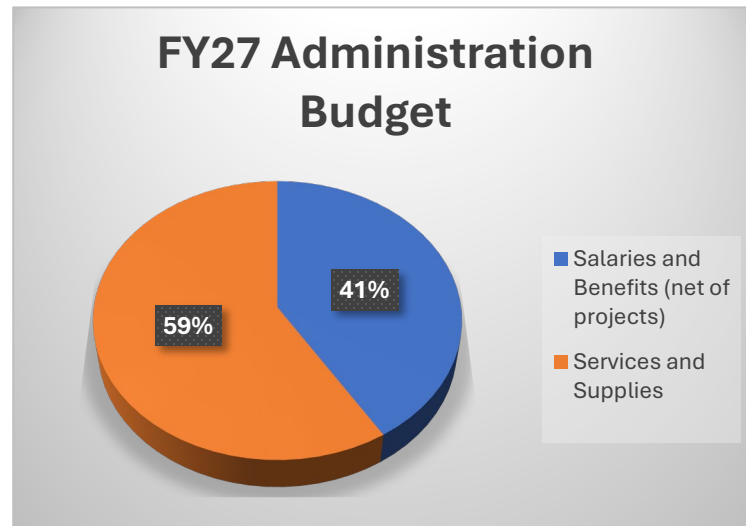


# Expenses

- Salaries and Benefits make up the highest proportion of the operating budget
  - Collective Bargaining Agreements determine increases for unionized employees
  - Includes non-unionized employees' cost of living increase to salary range of 3%
  - Benefits budgeted to increase by 10% for Fiscal Year 2027
  - Seven (7) new full-time equivalent (FTE) positions and three (3) position upgrades authorized in this budget
- Supplies and Services
  - 4.1% increase, or \$797,906 largely due to additional operations costs
    - MASCOTS funding to offset increases
    - Examples: insurance and fuel costs, usage of inventory to support system maintenance
- Project Costs
  - Aligned with priorities and funding
  - Evaluated based on whether included in Capital Plan
- Overall costs distributed between the pillars according to allocation calculation

# Administration Costs

| Administration Salaries & Benefits | FY27                |
|------------------------------------|---------------------|
| Finance                            | \$ 3,846,711        |
| Information Systems                | \$ 758,626          |
| Human Resources                    | \$ 542,899          |
| Legal                              | \$ 771,890          |
| Marketing and Outreach             | \$ 665,891          |
| Board Activities                   | \$ 174,150          |
| Real Estate                        | \$ 593,685          |
| Planning                           | \$ 383,470          |
| Planning - Pathway                 | \$ 194,809          |
| Engineering (non-project specific) | \$ 962,011          |
| <b>Total</b>                       | <b>\$ 8,894,143</b> |

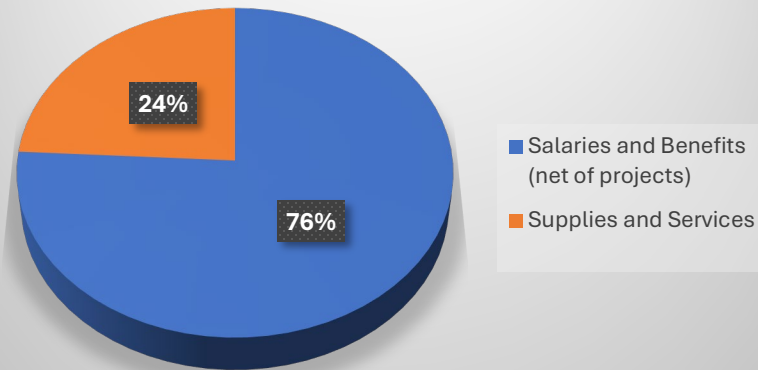


| Account Description                | FY 26 Amended Budget | FY27 Requested Budget |
|------------------------------------|----------------------|-----------------------|
| Insurance                          | \$3,513,275          | \$4,384,475           |
| Provisions for Claims              | \$450,000            | \$435,000             |
| Freight (in-bound)                 | \$1,725              | \$1,725               |
| Maintenance of Radios              | \$233,931            | \$270,777             |
| Maintenance of Facilities          | \$12,000             | \$0                   |
| Auditing/ Accounting Services      | \$59,870             | \$73,319              |
| Fiscal Accounting Services         | \$5,000              | \$4,000               |
| Legal Services                     | \$1,890,000          | \$744,000             |
| Agency Extra Help                  | \$90,866             | \$120,000             |
| Training & Travel Expense          | \$161,520            | \$204,276             |
| Contracted Services                | \$110,000            | \$100,000             |
| Printing Services                  | \$66,662             | \$76,000              |
| Fiscal Agent Fees                  | \$3,000              | \$3,000               |
| Permits/ Fees                      | \$30,180             | \$30,180              |
| Fare Collection Fees               | \$160,883            | \$266,144             |
| Public/ Legal Notices              | \$36,460             | \$45,600              |
| Rental/ Leases - Equipment         | \$51,440             | \$51,440              |
| Rental/ Leases - Buildings         | \$453,667            | \$465,812             |
| Mileage Reimbursement & Auto Tolls | \$38,846             | \$40,658              |
| Contract Services - Administrative | \$2,257,888          | \$2,296,849           |
| Contract Services - Personnel      | \$231,150            | \$257,000             |
| Communications                     | \$298,483            | \$296,412             |
| Claims Processing Payroll          | \$39,100             | \$42,000              |
| Facility Services                  | \$6,000              | \$6,000               |
| Uniform Expense                    | \$3,200              | \$4,700               |
| Personal Protective Equipment      | \$1,600              | \$1,000               |
| Memberships                        | \$41,660             | \$46,722              |
| Miscellaneous Expense              | \$1,000,000          | \$1,000,000           |
| Office Expense                     | \$81,450             | \$81,600              |
| Books/ Periodicals                 | \$2,500              | \$2,700               |
| Postage                            | \$6,600              | \$6,000               |
| Small Tools and Equipment          | \$700                | \$700                 |
| Computer Hardware                  | \$171,450            | \$76,800              |
| Computer Software                  | \$1,254,292          | \$1,231,891           |
| Marketing/ Promotional Items       | \$42,000             | \$42,000              |
| Public Relations Expense           | \$25,000             | \$27,000              |
| Utilities                          | \$3,600              | \$3,600               |
| <b>Grand Total</b>                 | <b>\$12,835,997</b>  | <b>\$12,739,380</b>   |

# Operations Costs

| Operations Salaries and Benefits | FY27                 |
|----------------------------------|----------------------|
| Operations General               | \$ 1,315,745         |
| Maintenance of Way               | \$ 5,281,323         |
| Transportation                   | \$ 10,746,803        |
| Vehicle Maintenance              | \$ 4,944,861         |
| Safety and Security              | \$ 1,082,901         |
| <b>Total</b>                     | <b>\$ 23,371,633</b> |

**FY27 Operations Budget**



| Account Description                | FY26 Amended Budget | FY27 Requested Budget |
|------------------------------------|---------------------|-----------------------|
| Freight (in-bound)                 | \$ 16,173           | \$ 38,099             |
| Maintenance of Equipment           | \$ 432,863          | \$ 464,940            |
| Maintenance of Signals             | \$ 204,356          | \$ 161,606            |
| Maintenance of Revenue Vehicles    | \$ 579,606          | \$ 925,000            |
| Maintenance of Facilities          | \$ 287,619          | \$ 294,200            |
| Maintenance of Railway             | \$ 282,906          | \$ 305,000            |
| Maintenance of Pathway             | \$ 25,500           | \$ 63,000             |
| Training & Travel Expense          | \$ 59,209           | \$ 128,275            |
| Rental/ Leases - Equipment         | \$ 39,900           | \$ 34,900             |
| Mileage Reimbursement & Auto Tolls | \$ 1,380            | \$ 1,950              |
| Contract Services - Administrative | \$ 248,852          | \$ 189,978            |
| Contract Services - Transportation | \$ 786,249          | \$ 988,081            |
| Communications                     | \$ 65,700           | \$ 54,280             |
| Uniform Expense                    | \$ 75,200           | \$ 52,600             |
| Personal Protective Equipment      | \$ 35,500           | \$ 25,000             |
| Fuel and Lubricants                | \$ 1,856,000        | \$ 2,168,000          |
| Memberships                        | \$ 3,350            | \$ 1,700              |
| Office Expense                     | \$ 63,433           | \$ 70,000             |
| Postage                            | \$ 39,000           | \$ 87,500             |
| Consumables                        | \$ 93,667           | \$ 83,500             |
| Small Tools and Equipment          | \$ 200,418          | \$ 288,000            |
| Software                           | \$ 25,863           | \$ 27,620             |
| Public Relations Expense           | \$ 29,800           | \$ 30,000             |
| Utilities                          | \$ 1,000,500        | \$ 952,980            |
| <b>Grand Total</b>                 | <b>\$ 6,453,044</b> | <b>\$ 7,436,209</b>   |

# Reserves



- Pension and Other Post-Employment Benefits Liability Reserve
  - Funding for future pension costs
  - Adding \$500,000 in Fiscal Year 2027
  - Total Reserve of \$7,074,676
- Vehicles & Equipment Reserve
  - Funding future capital equipment (i.e. DMUs)
  - Adding \$1,000,000 in Fiscal Year 2027
  - Total Reserve of \$13,317,250
- Corridor Completion Reserve
  - Set aside for design or environmental work, or to leverage grant funds
  - Not utilized in Fiscal Year 2027, total reserve balance of \$5,500,000
- Operating Reserve
  - Maintaining fund equivalent to 25% operating costs
  - Adding \$170,299 in Fiscal Year 2026 to maintain 25%
  - Total Reserve of \$13,130,289

# Projects



# Non-Capital Projects

## Environmental Mitigation Projects

| Project Name                                              | Total Project Costs<br>FY27 |
|-----------------------------------------------------------|-----------------------------|
| San Rafael Creek Riparian Construction & Monitoring       | \$ 35,829                   |
| Las Gallinas Riparian Enhancement & Monitoring            | \$ 14,633                   |
| Mira Monte Restoration                                    | \$ 15,000                   |
| Cedar Grove (Petaluma) Riparian Construction & Monitoring | \$ 29,000                   |
| Crane Creek Poppy Drainage Riparian Monitoring            | \$ 121,532                  |
| Crane Creek Fiddleneck Drainage Riparian Monitoring       | \$ 236,071                  |
| Helen Putnam Riparian Monitoring                          | \$ 52,899                   |
| Windsor Riparian Mitigation Monitoring                    | \$ 23,560                   |
| IOS-1 Riparian Mitigation                                 | \$ 1,260,000                |
| <b>Total</b>                                              | <b>\$ 1,788,523</b>         |

## Other Non-Capital Projects

| Non Capital Projects   |                                            |                             |
|------------------------|--------------------------------------------|-----------------------------|
| Department             | Project Name                               | Total Project Costs<br>FY27 |
| Marketing and Outreach | New Website                                | \$ 127,660                  |
| Planning               | On-Board Passenger Survey                  | \$ 50,000                   |
| Engineering            | Marin - Sonoma Pathway Design & Permitting | \$ 1,201,251                |
| Engineering            | Olive Avenue Path-of-Travel                | \$ 200,000                  |
| Engineering            | Healdsburg to Geyersville Fire Abatement   | \$ 200,000                  |
| Engineering            | State Route 37 Planning Staff Time         | \$ 6,000                    |
| Maintenance of Way     | Engle Ave. Tree Removal                    | \$ 50,000                   |
|                        | <b>Total Non-Capital Projects</b>          | <b>\$ 1,834,911</b>         |

# Project-Specific Capital Costs

| Project Specific      |                                             |                          |
|-----------------------|---------------------------------------------|--------------------------|
| Department            | Project Name                                | Total Project Costs FY27 |
| Engineering           | Healdsburg Extension Phase I                | \$ 10,100,000            |
|                       | Civic Center Kiss-and-Ride Design           | \$ 50,000                |
| <b>Total</b>          |                                             | <b>\$ 10,150,000</b>     |
|                       |                                             |                          |
| Engineering - Pathway | Joe Rodota Trail to 3rd St NMP Construction | \$ 715,000               |
|                       | Hanna Ranch Rd to Vintage Wy NMP            | \$ 120,000               |
|                       | Guerneville Rd to Airport Blvd NMP          | \$ 24,000                |
| <b>Total</b>          |                                             | <b>\$ 859,000</b>        |
|                       |                                             |                          |
| Maintenance of Way    | Hi-Rail Excavator                           | \$ 1,012,000             |
|                       | Tow-Behind Scrubber                         | \$ 197,000               |
|                       | Hi-Rail Boom Truck                          | \$ 400,000               |
| <b>Total</b>          |                                             | <b>\$ 1,609,000</b>      |
|                       |                                             |                          |
| Vehicle Maintenance   | DMU Pneumatic Test Bench Equipment          | \$ 378,582               |
|                       | DMU Car Mover                               | \$ 200,000               |
| <b>Total</b>          |                                             | <b>\$ 578,582</b>        |
|                       |                                             |                          |
|                       | <b>Total Project Specific</b>               | <b>\$ 13,196,582</b>     |

# State of Good Repair Projects

| State of Good Repair Projects |                                                       |                             |
|-------------------------------|-------------------------------------------------------|-----------------------------|
| Department                    | Project Name                                          | Total Project Costs<br>FY27 |
| IT                            | CCTV State of Good Repair Camera Replacements         | \$ 240,000                  |
| <b>Total</b>                  |                                                       | <b>\$ 240,000</b>           |
| Engineering                   | Bridges                                               | \$ 445,000                  |
| <b>Total</b>                  |                                                       | <b>\$ 445,000</b>           |
| Maintenance of Way            | FY26 Switches Signal - Perle                          | \$ 137,026                  |
|                               | Replace Standby battery banks for wayside signals     | \$ 70,400                   |
|                               | Guideway and Track Mainline Surfacing                 | \$ 750,000                  |
|                               | Train Control Systems CIL Battery Replacement         | \$ 70,400                   |
|                               | Rail Operations Center Building Feasibility Study     | \$ 400,000                  |
|                               | Train Wash Replacement                                | \$ 50,000                   |
|                               | UPS Node Batteries                                    | \$ 100,000                  |
| <b>Total</b>                  |                                                       | <b>\$ 1,577,826</b>         |
| Maintenance of Way - Pathway  | FY27 Pathway Repairs and Rehabilitation (slurry seal) | \$ 165,000                  |
| <b>Total</b>                  |                                                       | <b>\$ 165,000</b>           |
| Vehicle Maintenance           | DMU Air Brake Overhaul and Air Supply Unit            | \$ 600,000                  |
|                               | DMU Coupler & Crash Energy Management Overhaul        | \$ 645,615                  |
|                               | On-board DMU Cameras                                  | \$ 2,871,334                |
|                               | Fire Sup. System, PKP                                 | \$ 60,000                   |
|                               | DMU LED Light Replacement Project                     | \$ 200,000                  |
|                               | Cummins End of Life Replacement                       | \$ 3,075,000                |
|                               | Battery Overhaul                                      | \$ 200,000                  |
| <b>Total</b>                  |                                                       | <b>\$ 7,651,949</b>         |
|                               | <b>Total State of Good Repair</b>                     | <b>\$ 10,079,775</b>        |

# Capital Administration and Operations Projects

| Capital Administration and Operations Projects |                                                              |                          |
|------------------------------------------------|--------------------------------------------------------------|--------------------------|
| Department                                     | Project Name                                                 | Total Project Costs FY27 |
| IT                                             | IT Equipment                                                 | \$ 570,444               |
| <b>Total</b>                                   |                                                              | <b>\$ 570,444</b>        |
|                                                |                                                              |                          |
| Operations Administration                      | Non-Revenue Vehicles                                         | \$ 1,169,000             |
|                                                | Operations Inventory/Supervisors Modulares                   | \$ 300,000               |
| <b>Total</b>                                   |                                                              | <b>\$ 1,469,000</b>      |
|                                                |                                                              |                          |
| Maintenance of Way                             | Power drop - Fulton                                          | \$ 35,000                |
|                                                | Siemens S-80 Smart Gate Pilot Program                        | \$ 81,497                |
|                                                | Security System for Fulton, Roblar, Healdsburg, Larkspur     | \$ 250,000               |
| <b>Total</b>                                   |                                                              | <b>\$ 366,497</b>        |
|                                                |                                                              |                          |
| Vehicle Maintenance                            | Shop Elevated Track & Catwalk OSHA Compliant Fall Protection | \$ 25,000                |
|                                                | Shop Utility Carts                                           | \$ 28,000                |
|                                                | DMU Door Force Measuring Gauge                               | \$ 6,500                 |
|                                                | Shop DMU Access and Work Platforms                           | \$ 50,000                |
|                                                | Shop Engine Stand, Jigs, & Test Bench                        | \$ 60,000                |
| <b>Total</b>                                   |                                                              | <b>\$ 169,500</b>        |
|                                                |                                                              |                          |
|                                                | <b>Total Capital and Operations Projects</b>                 | <b>\$ 2,575,441</b>      |

# Revenues vs Expenses

- Utilizing \$9 million fund balance in Fiscal Year 2027
- Leaves \$48.4 million in fund balance for future years

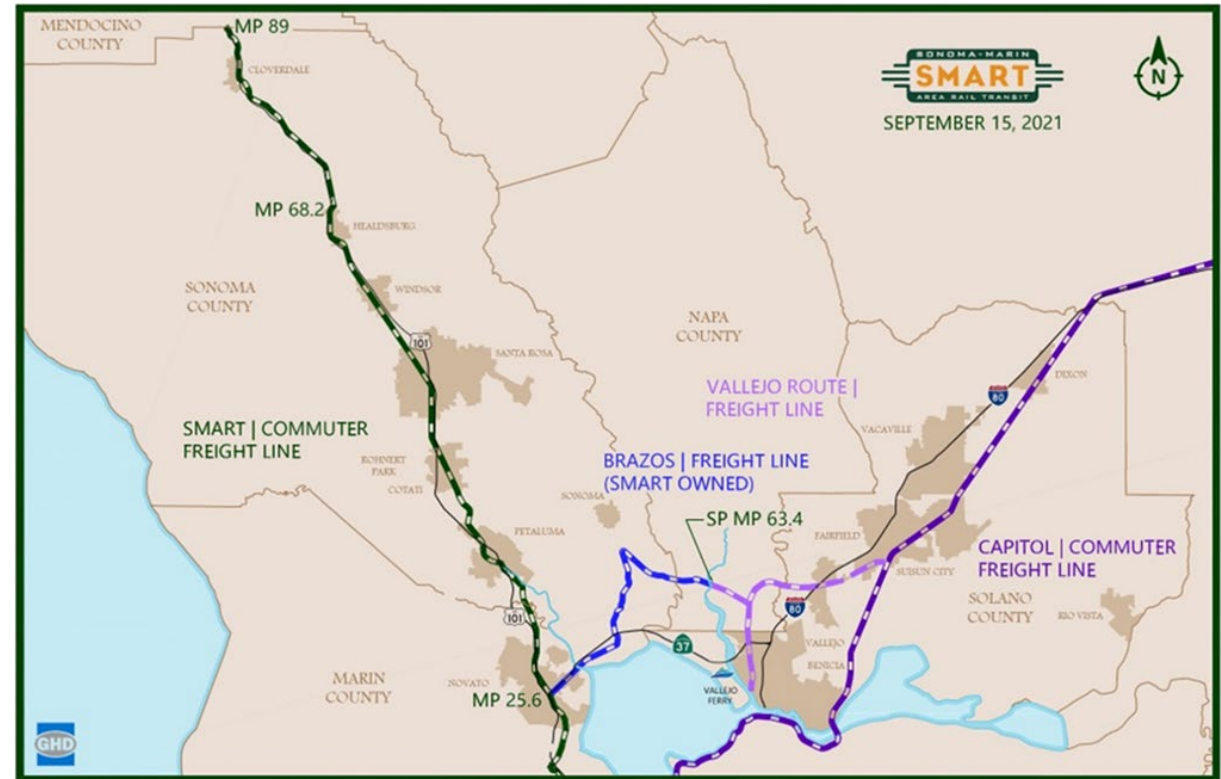
| Fund Balance                                           | FY27 Budget           |
|--------------------------------------------------------|-----------------------|
| Beginning Fund Balance                                 | \$ 57,338,843         |
|                                                        |                       |
| Revenues                                               | FY27 Budget           |
| SMART Sales and Use Tax                                | \$ 51,184,044         |
| Federal Funds                                          | \$ 11,189,778         |
| State Funds                                            | \$ 21,899,355         |
| Regional Funds                                         | \$ 1,185,600          |
| Other Sources                                          | \$ 7,110,300          |
| <b>Total Revenues</b>                                  | <b>\$ 92,569,077</b>  |
|                                                        |                       |
| Expenditures                                           | FY27 Budget           |
| Debt Service                                           | \$ 16,998,869         |
| Salaries & Benefits                                    | \$ 33,997,748         |
| - Reduction for Salaries Charged to Projects           | \$ (1,731,972)        |
| - Reduction for Admin Salaries and Services to Freight | \$ (18,782)           |
| Services & Supplies                                    | \$ 20,175,589         |
| Contribution to OPEB/CalPERS Liability Fund            | \$ 500,000            |
| Vehicle/Equipment Capital Reserve                      | \$ 1,000,000          |
| Operating Reserve                                      | \$ 170,299            |
| <b>Projects</b>                                        |                       |
| Non-Capital                                            | \$ 4,023,434          |
| State of Good Repair                                   | \$ 10,079,775         |
| Equipment                                              | \$ 2,502,726          |
| Facilities                                             | \$ 11,619,000         |
| Infrastructure                                         | \$ 1,056,497          |
| Non-Revenue Vehicles                                   | \$ 1,169,000          |
| <b>Total Expenditures</b>                              | <b>\$ 101,542,183</b> |
|                                                        |                       |
| Fund Balance                                           | FY27 Budget           |
| Final Fund Balance                                     | \$ 48,365,736         |

# Freight Budget



# Freight – Goals

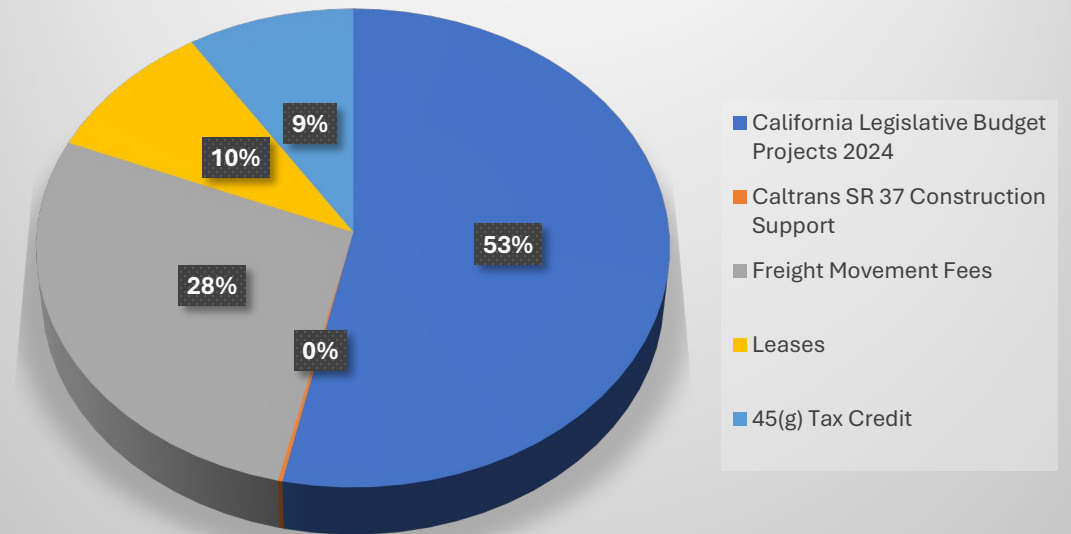
- Manage maintenance requirements
- Fiscal Year 2027 budgets funds to for Phase III of the Brazos Branch bridge rehabilitation project
- Replace the 8<sup>th</sup> Street Cantilever
- Railroad tie replacement to maintain freight right-of-way
- Continue to market freight and storage opportunities at SMART
- Leverage storage track at Schellville and Burdell
- Promote transload opportunities at Victory Station (Schellville)



# Freight Revenues

| Revenues by Funding Sources                 | FY27                |
|---------------------------------------------|---------------------|
| California Legislative Budget Projects 2024 | \$ 1,540,254        |
| Caltrans SR 37 Construction Support         | \$ 6,000            |
| Freight Movement Fees                       | \$ 800,000          |
| Leases                                      | \$ 278,100          |
| 45(g) Tax Credit                            | \$ 261,970          |
| <b>Total</b>                                | <b>\$ 2,886,324</b> |

**FY27 Freight Revenues - Estimated**

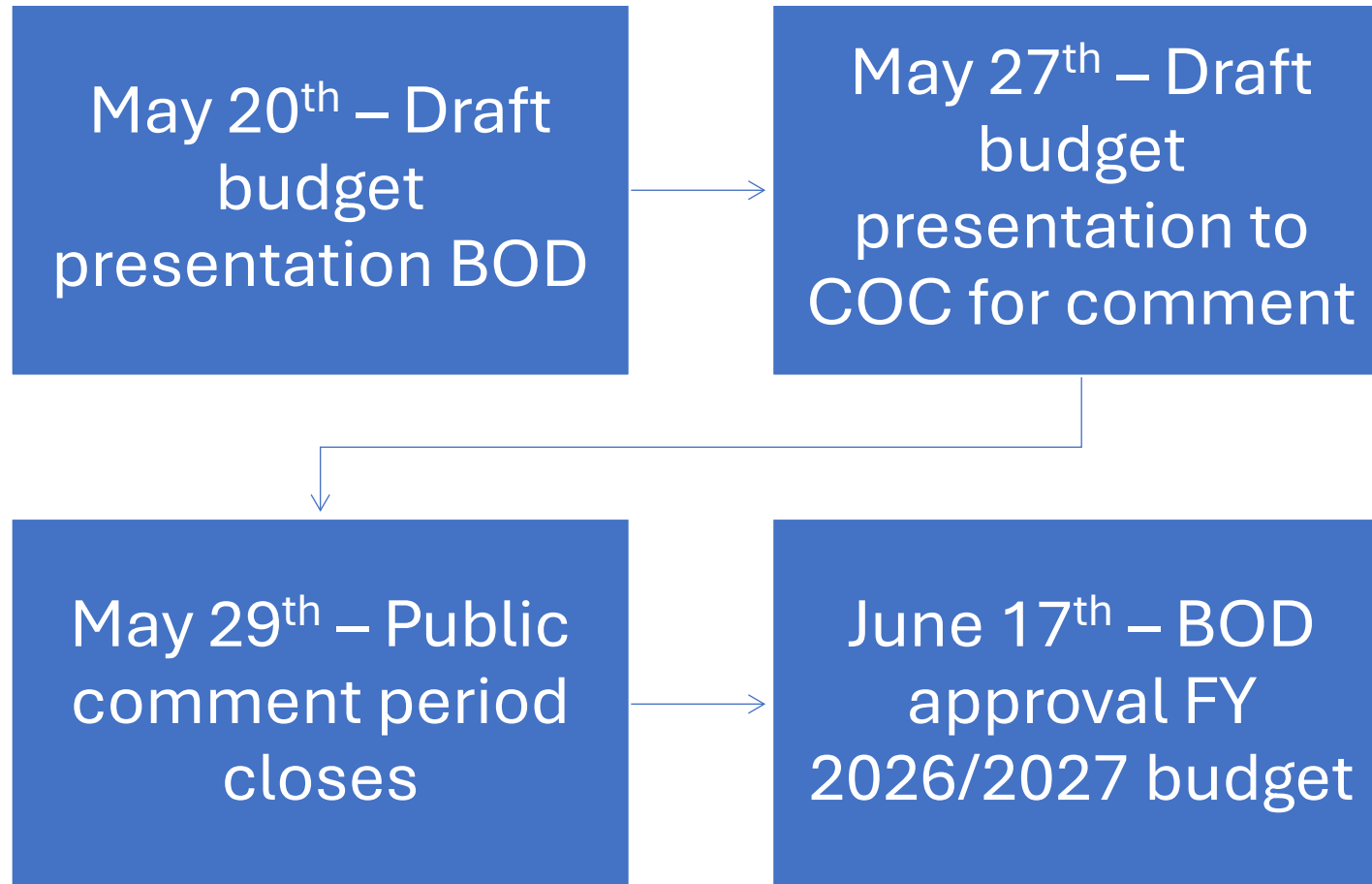


# Freight – Expenses

- Maintaining freight system in a state of good repair
  - Tie replacement
  - General maintenance
- Replacing/improving bridges and cantilever

| Freight                                |                     |
|----------------------------------------|---------------------|
| Category                               | FY27 Budget Amount  |
| Salaries and Benefits                  | \$ 1,217,673        |
| Freight Services and Supplies          | \$ 1,056,271        |
| Brazos Branch Bridge Repairs Phase III | \$ 360,000          |
| 8th Street Cantilever Replacement      | \$ 121,380          |
| SR 37 Grade Crossing PE Review         | \$ 6,000            |
| Tie Replacement                        | \$ 125,000          |
| <b>Total</b>                           | <b>\$ 2,886,324</b> |

# Calendar



# Comments or Questions

# **Sonoma-Marin Area Rail Transit District**

## **Assembly Bill 2561(McKinnor) Status of Vacancies, Recruitment and Retention**

May 20, 2026

## Assembly Bill 2561 (McKinnor)

- Requires public agencies to present vacancy, recruitment, and retention status at a public hearing annually, before the adoption of a final budget for the fiscal year.
- If job vacancies within a bargaining unit reach 20%, additional reporting is required upon request.

# Vacancy Rates by Bargaining Unit

|                                                       |        |
|-------------------------------------------------------|--------|
| <b>Teamsters Technicians Vacancy Rate</b>             |        |
| Total Approved Headcount                              | 23     |
| Total Number of Vacancies                             | 1      |
| Vacancy Rate %                                        | 4.35%  |
|                                                       |        |
| <b>Teamsters Supervisors Vacancy Rate</b>             |        |
| Total Approved Headcount                              | 5      |
| Total Number of Vacancies                             | 0      |
| Vacancy Rate %                                        | 0%     |
|                                                       |        |
| <b>Operating Engineers Local 3 (OE3) Vacancy Rate</b> |        |
| Total Approved Headcount                              | 39     |
| Total Number of Vacancies                             | 7      |
| Vacancy Rate %                                        | 17.95% |
|                                                       |        |
| <b>Machinists (IAMAW) Vacancy Rate</b>                |        |
| Total Approved Headcount                              | 28     |
| Total Number of Vacancies                             | 2      |
| Vacancy Rate %                                        | 7.14%  |